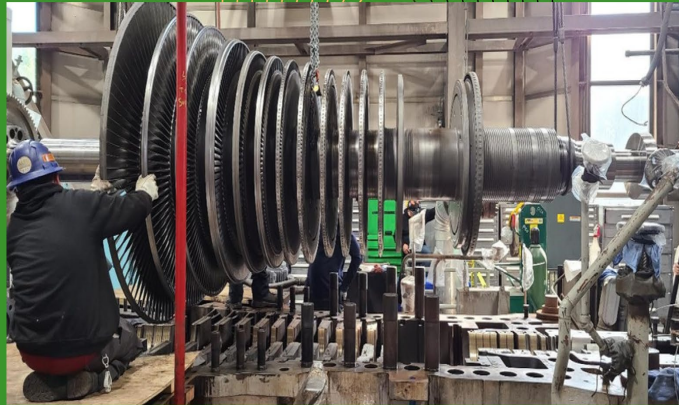


eco**ma**ine

Proposed Budget Fiscal Year 2024



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**Owner
Communities**

Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

**Associate
Members**

Baldwin
Hiram
Naples
Parsonsfeld
Porter
Saco
Standish

**Contract
Members**

Alfred
Appleton
Augusta
Brownfield
Blue Hill
Brooklin
Brooksville
Brownfield
Chebeague Island
Cornish
Eliot
Fayette
Frye Island
Fryeburg
Greenland, NH
Kennebunkport
Kittery
Lamoine
Liberty
Limerick
Livermore Falls
Monmouth
Newington, NH
North Haven
Old Orchard Beach
Otisfield
Owl's Head
Poland
Readfield
Rockland
Sanford
Sedgwick
Shapleigh
Somerville
South Thomaston
Surry
Svanville
Thomaston
Union
Vinalhaven
Washington
Waterville
Wayne
Woolwich

March 16, 2023

Dear Board of Directors:

I've attached the proposed budget for FY24 for your review and consideration. A summary of our projections for the current fiscal year as well as the proposed budget for next year are both outlined below.

We are proposing a budget for FY24 that addresses the higher than normal inflation that we're all faced with and the continued labor shortage & higher wage growth that most industries are experiencing. The current CPI has inflation at 6.4% despite the feds attempts to neutralize it. While the labor shortage seems to be "cooling off" in some areas, wages continue to increase at a higher rate than we've experienced in the past. In order to maintain a knowledgeable work force, we are proposing an overall wage adjustment of 5% in this budget proposal. We hope this preemptive decision makes us competitive in attracting and retaining our top-notch team. In addition, this budget adds a laborer position to the landfill cost center and if needed, converts two temporary employees to permanent positions in the recycling cost center.

One area that has been hit particularly hard is the cost of chemicals that are used for our pollution control systems. Costs have continued to experience double digit increases. For example, Lime is up 33%, Carbon is up 19% and other chemicals are up 24%.

Current Projections for FY23

Our forecast for FY23 anticipates that revenues will come in at \$23.1 million which is only \$6,000 unfavorable to budget. The notable revenue variances include a \$1.57 million shortfall in the sale of recyclable materials and favorable variances in Commercial Tipping Fees (\$595 thousand), Electrical Revenue (\$514 thousand) and Contract Tipping Fees (\$233 thousand).

On the expense side, we're forecasting \$24.25 million which is \$266 thousand unfavorable to budget. Most of this variance can be attributed to chemicals used for pollution control, the CDL driver shortage and maintenance outages. Total Net Income on an EBITDA (Earnings before Interest, Tax, Depreciation and Amortization) basis is forecasted to be a negative \$1.3 million or \$97 thousand unfavorable to budget. Total Net Income on a GAAP basis is forecasted to be a negative \$4.5 million or favorable to budget by \$379 thousand. As you may recall, the Board approved several budget adjustments for FY23 due to the extended turbine outage.

Capital spending is forecasted at \$7.5 million or \$1.2 million favorable to budget. This is mostly due to the \$1.5 million NOx Control Upgrades that have not yet been completed as well as other various projects that are being carried over.

Proposed FY24 Budget vs the FY23 Budget

Comparing the FY24 budget with the FY23 budget, expenses are up by \$2 million, however the increase is covered by revenues which are up by \$2.9 million. This results in a Total Net Income (EBITDA) of \$2.3 million or when stated on a GAAP basis, a deficit of \$792 thousand. On a budget-to-budget comparison, the reasons why Revenues are up \$2.9 million are due to an increase in tipping fees, particularly associated with commercial tipping fees which are favorable by \$1.7 million and Electrical Revenue which is up by \$663 thousand. Offsetting this is Recycling Commodity Revenue which is unfavorable by \$627 thousand.

On the expense side, most of the \$2 million increase (9.4%) can be attributed to Wages, Chemicals (Lime up 33%), Gas & Electric (up 29%) and Waste Disposal (up 19%). As mentioned earlier, this budget proposal adds one position (Laborer) at the Landfill and converts two temporary positions at the Recycling Facility to full time positions.

Proposed Capital spending in FY24 is \$7.6 million which is down from last year by about \$1.1 on a budget-to-budget basis. Notable projects include NOx Control Upgrades (\$1.5 million carry over), Ash Extractor Rebuild (\$640 thousand), Scrubber Vessel Repairs (\$1 million) and several other more routine upgrades. Of the \$7.6 million in capital spending, \$3.5 million (\$2 million in new projects plus \$1.5 million in carry over projects) is proposed to be financed with lease financing.

One change that we are proposing this year is to add a cost center called Transportation Expenses. These expenses include most of our hauling activities associated with the ash deliveries. These have traditionally been included in the Landfill budget but managed through the WTE operations due to their 24 hour coverage. Because these hauling costs are significant and managed accordingly, we're proposing to add this additional cost center to the budget.

In summary, I'm pleased to report that our proposed budget is consistent with the five-year planning we conducted last fall. Despite the challenging inflationary environment, we are able to cover most of our cost increases with the increase in revenues.

As we move forward, we will continue to focus on our mission in providing comprehensive, long term solid waste solutions in a safe, environmentally responsible, economically sound manner and continue our leadership in raising public awareness of sustainable waste management strategies. If you have any questions or comments, please know that our team here at ecomaine is here to respond.

Sincerely,



Kevin Roche
CEO / General Manager

A look at the Current Year Forecast

Comparing the FY23 Budget to the FY23 Forecast

(Early Forecast)

Revenues are coming in line with Revised Budget (Turbine Adjustment)

Unfavorable Recycling revenue of \$1.57 MM

Favorable MSW tipping fees \$937K

Operating Expenses are expected to be unfavorable by \$266K or 1.1% from Revised Budget

Major variances from Revised Budget:

WTE -Wages and Benefits unfavorable \$101K due to higher OT

WTE -Chemicals unfavorable \$286K

Recycling -Purchase of Recycled goods favorable \$191K (market)

Recycling -Contract rebates favorable \$241K (lower revenue-lower exp)

Recycling -Major repairs unfavorable \$81K

Landfill -Wages and Benefits favorable \$133K

Landfill -Temporary Labor/Truck Drivers unfavorable \$214K

Admin -Wages and Benefits favorable \$174K

A look at the FY24 Budget

Comparing the FY23 Budget to the FY24 Budget

Revenues are up \$2.9 MM or 12%:

- ↑ MSW revenues up \$2.75 MM or 17.1% due to increase in tons & rate
- Recycling material revenue down \$626K or -22.6% due to markets
- Recycling Tipping fees up \$137K or 9.4%
- Electrical revenues up \$663K or 17.6% due to increase in MWh and rates

Operating Expenses up \$2.04 MM or 9.4%

- ↑ Bypass up \$242K (increase in rate) has revenue offset
- Payroll up \$660k or 9.4% (To be discussed in more detail)
- Temporary Labor down \$117K (positions added to full-time)
- Benefits up \$262K or 10.0% (Significant increases in Health Insurance of \$103K, workers comp of \$33K and retirement \$45K)
- WTE Chemicals up \$326K (major price and transportation increases)
- WTE Gas and Electric up \$132K

↑ Non-Operating Expense: Increase of \$673K in Lease Payments

↑ Total Net Income (EBITDA) up \$208K and Net Income (GAAP) up \$807K

Payroll and Benefits Changes FY24

- Overall increase of \$661 thousand in wages and \$263 thousand in benefits
- Budget includes one additional Laborer Position for the landfill at cost of \$81K
- Additionally, two new full time Recycling Sorter/Laborer positions will be created which will have offsetting decrease in temporary pay resulting in no increase or decrease in costs.
 - ✓ Retaining and Training these positions has been challenging and we hope this transition will help provide a more stable workforce.
- Health Insurance and Workers comp insurance have had significant rate increases and resulted in large increases in these costs.
 - ❖ Health Insurance- Budgeted increase of \$104 thousand.
 - ❖ Workers Comp – Budgeted increase of \$33 thousand.

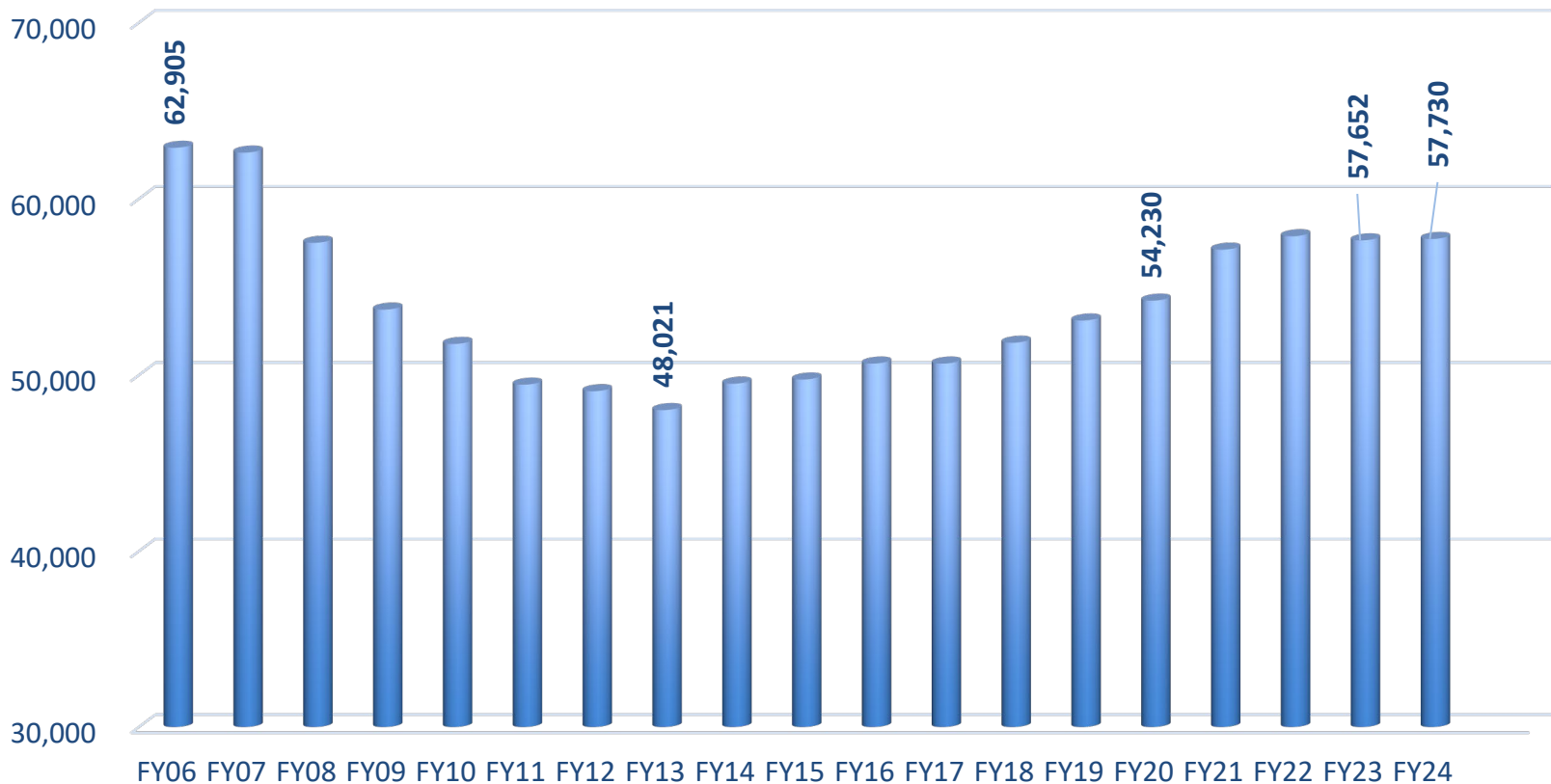
Historical Trends and Projections



MSW from Owner Communities

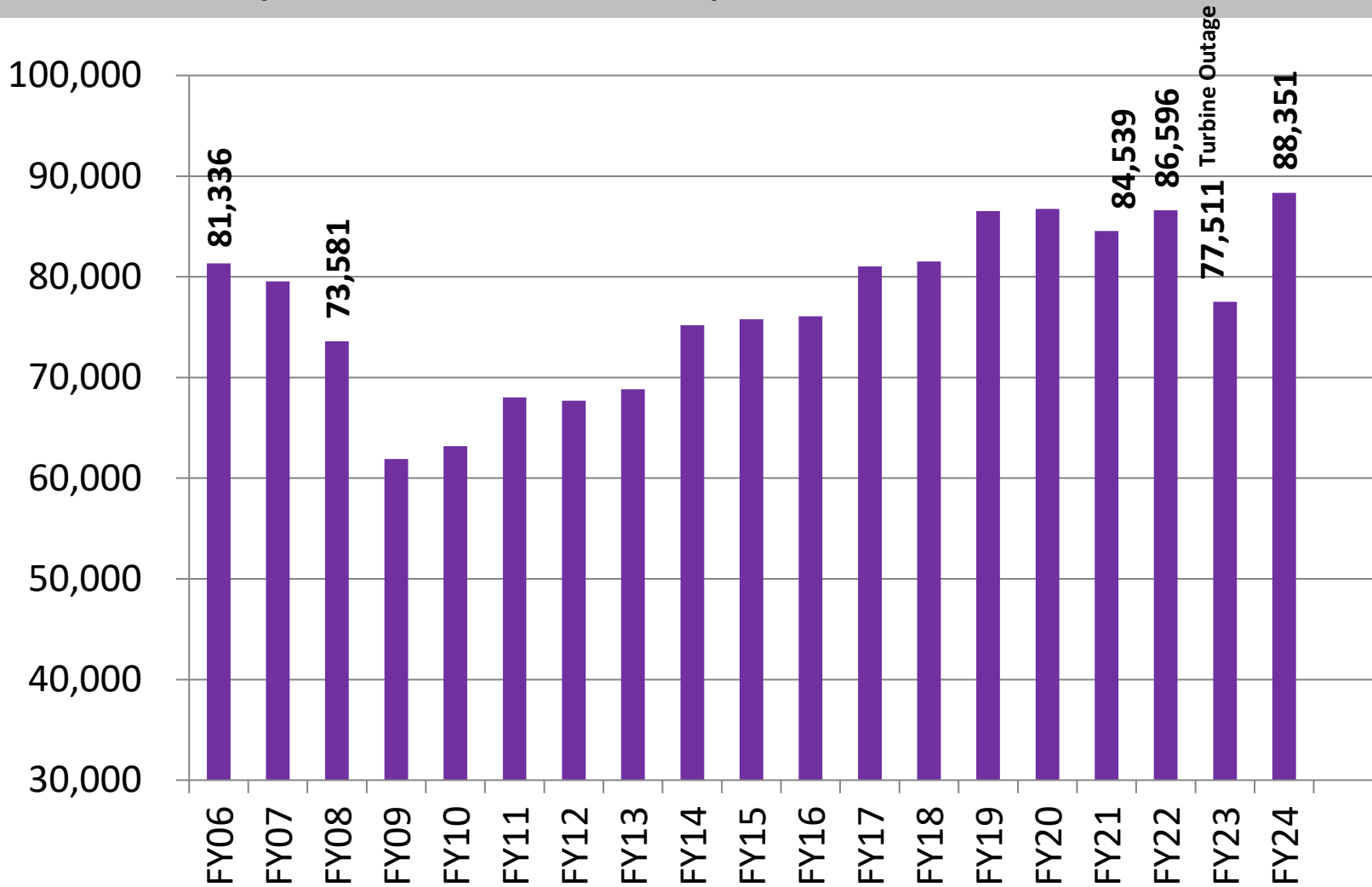
Looking back over time, recycling has impacted Tons which are down 8% over last 18 years but up 20% from a low in FY 13

MSW Tons



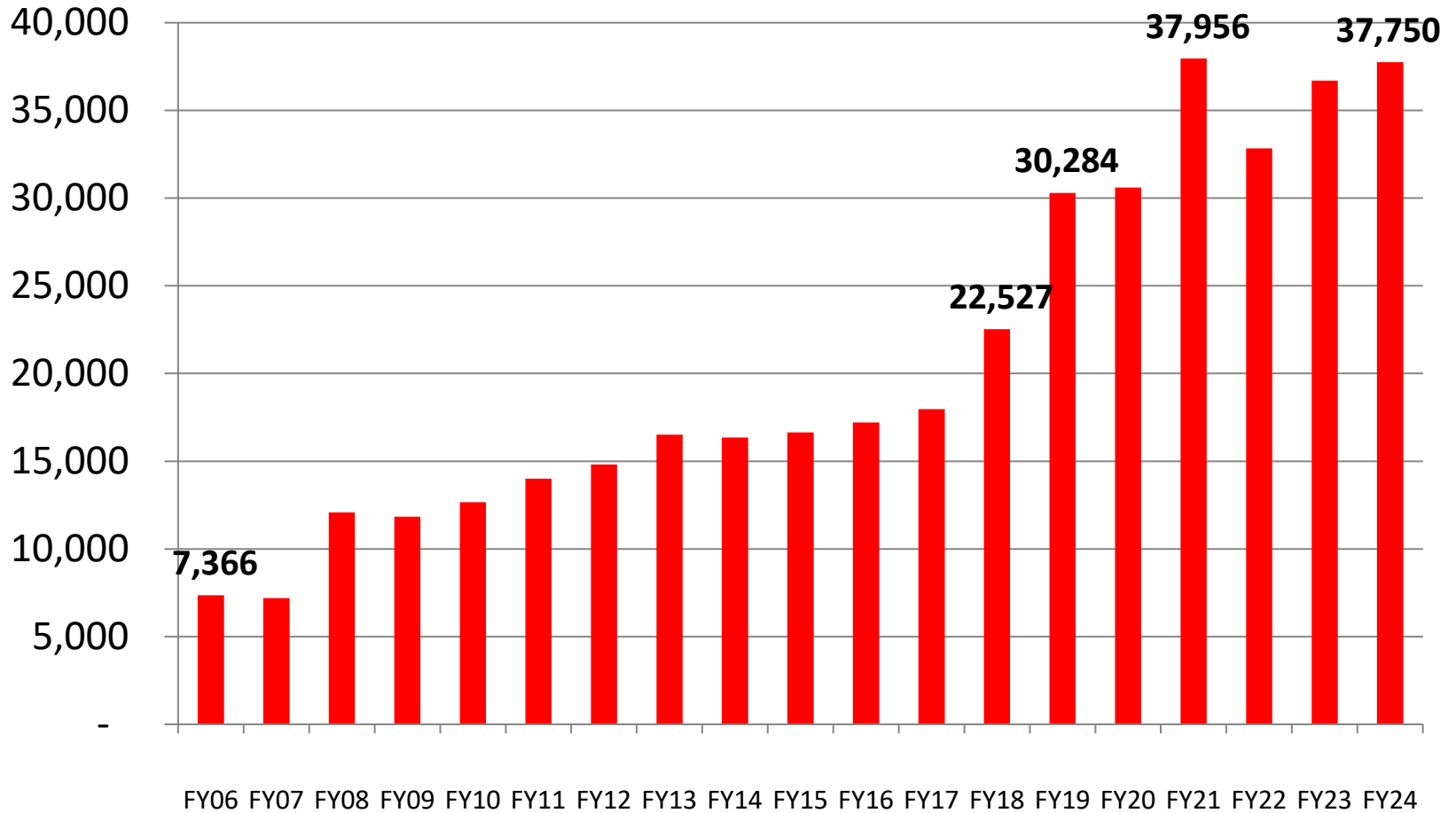
Commercial MSW Tons

Up 9 % from 2006 and up 43% from the 2009 low



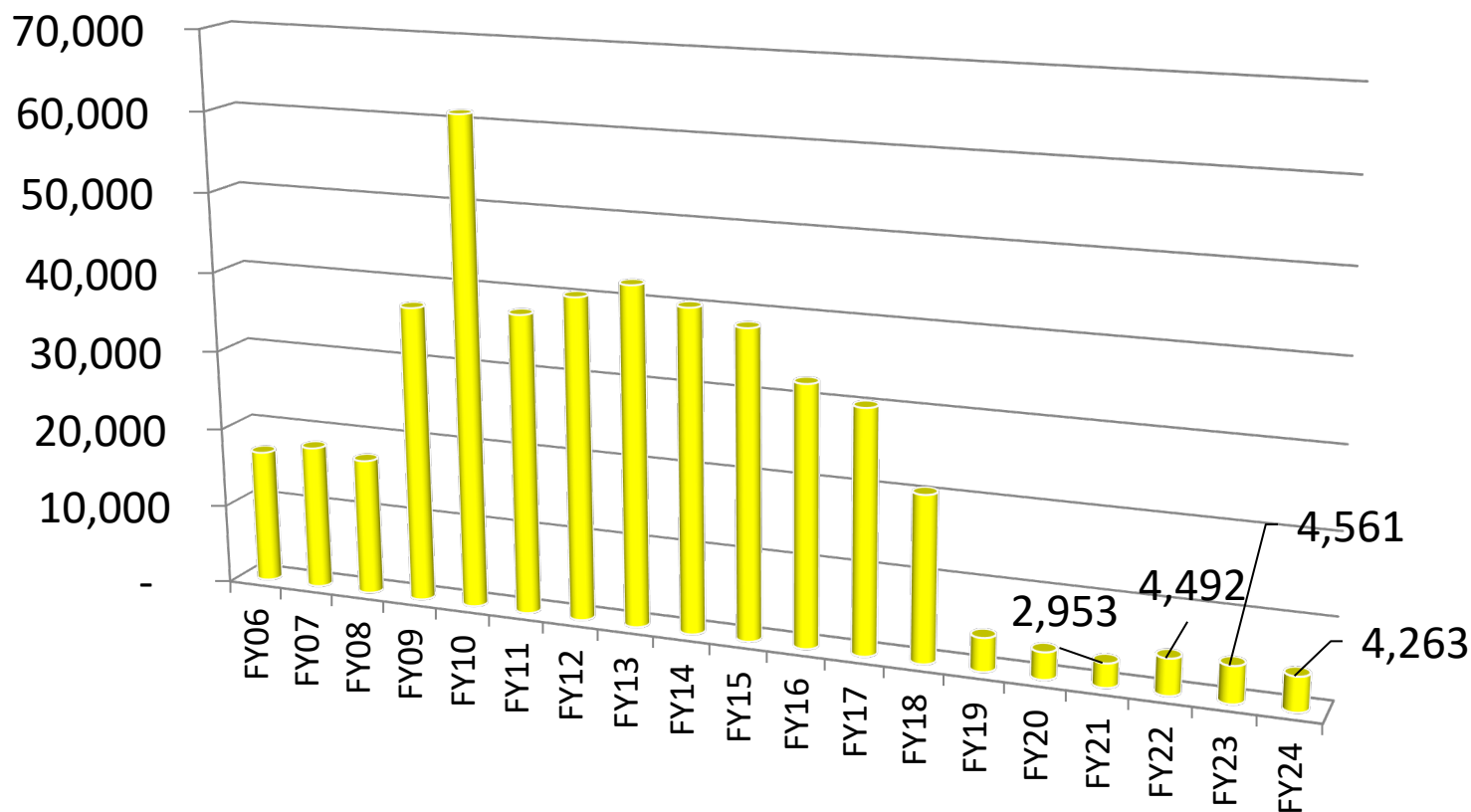
Associate & Contract Member MSW Tons

Up 412% since 2006, up 68% from FY 18



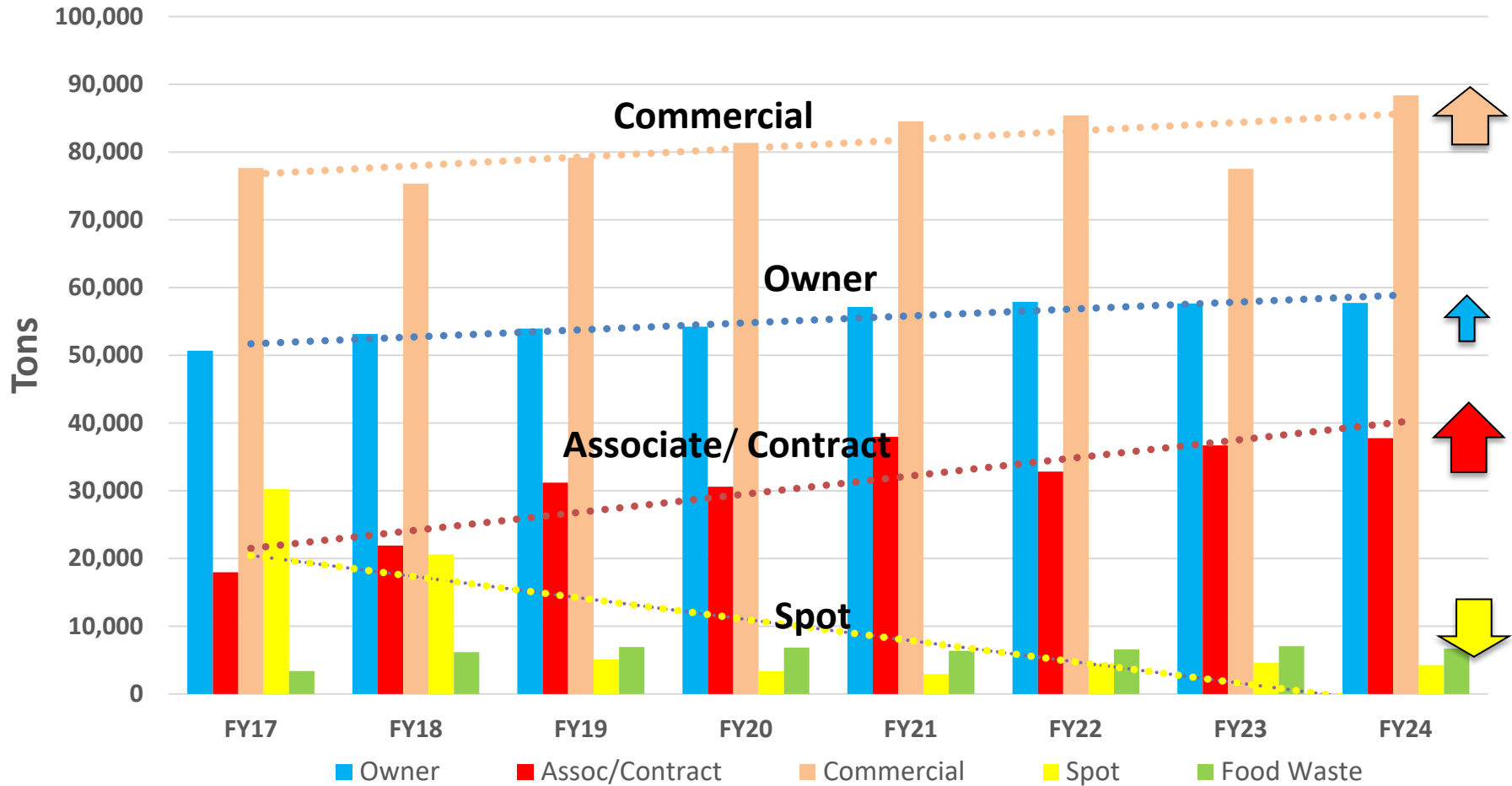
Spot Market MSW Tons

Continued decreases due to movement to Contract tons



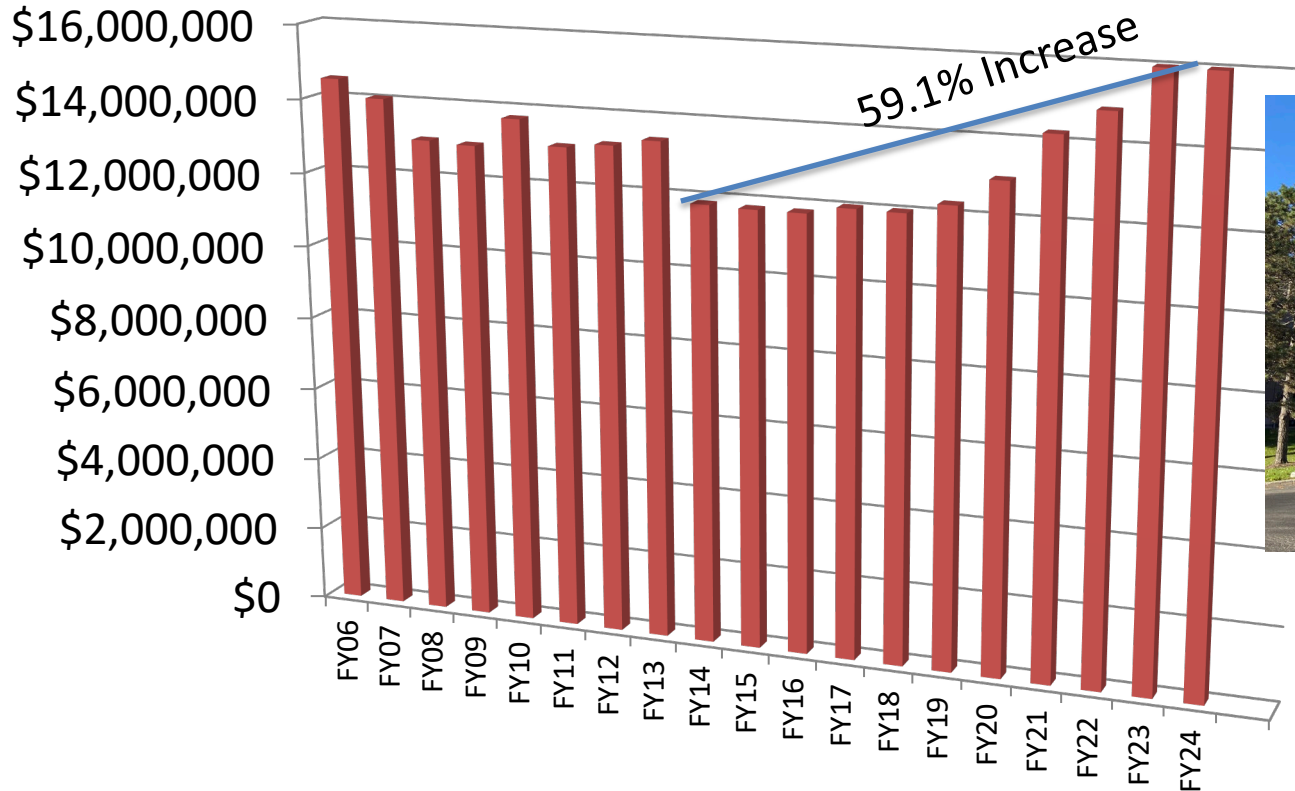
Overall Solid Waste Tons

By Category



MSW Tipping Fee Revenue

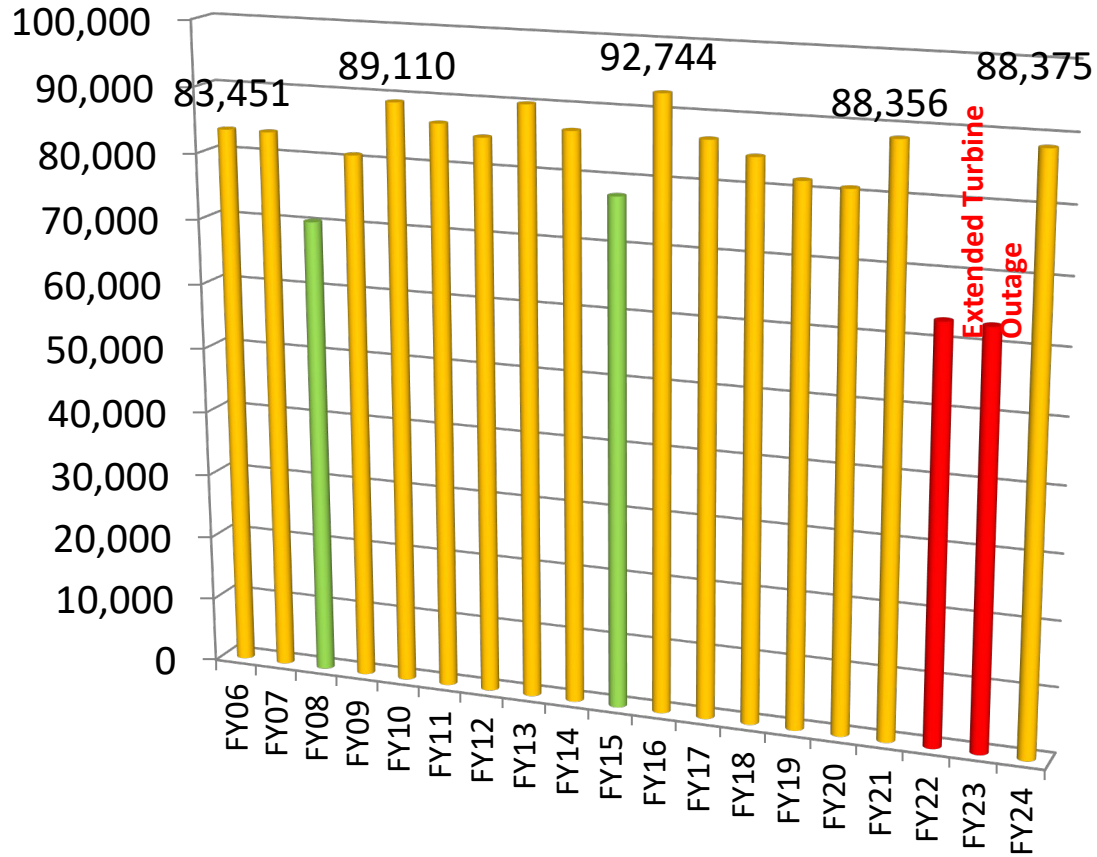
Up 29.9% from FY 06, 59.1% increase since FY 14



Electricity Sold

Significant increase in MWh after Turbine overhauls (Green years)

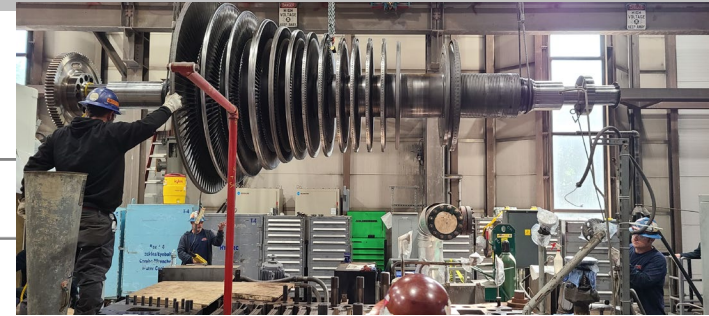
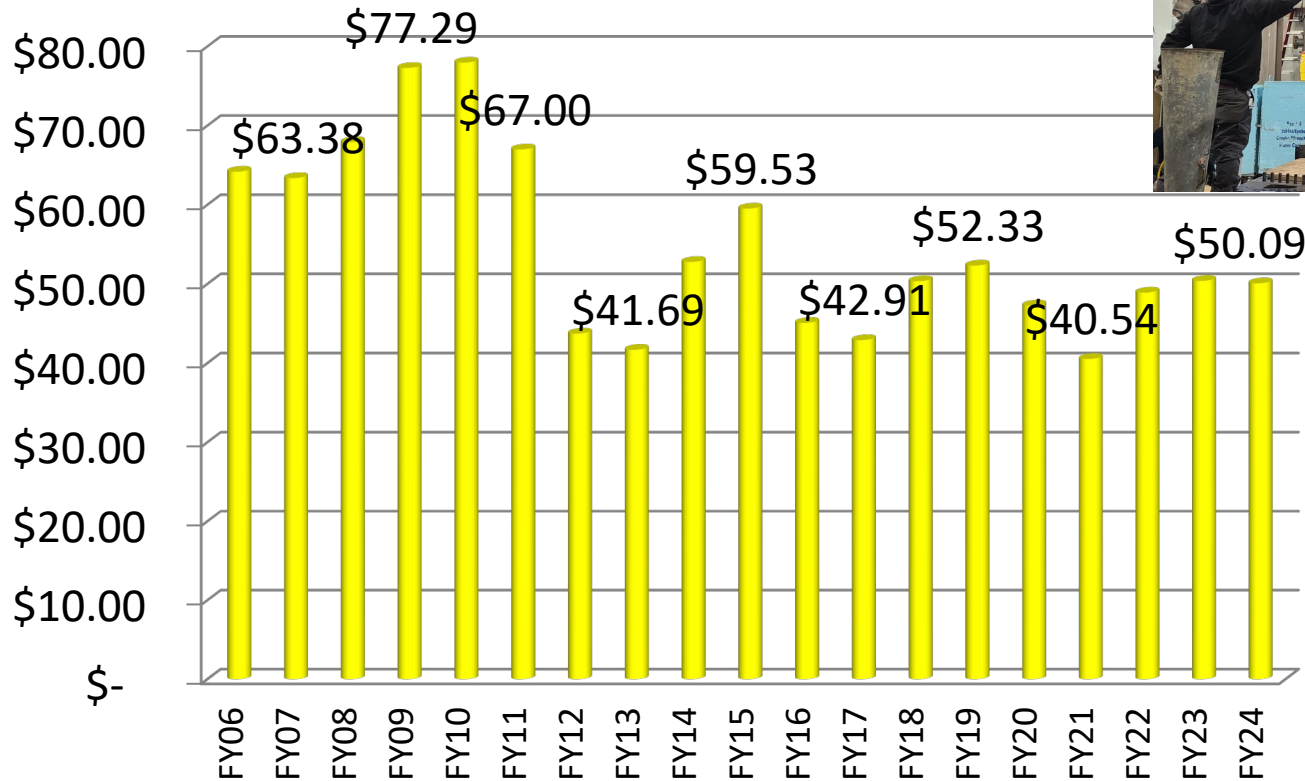
Megawatt Hours Sold



Electricity Value per MWh

Rates Up from FY21's low based on new contract pricing

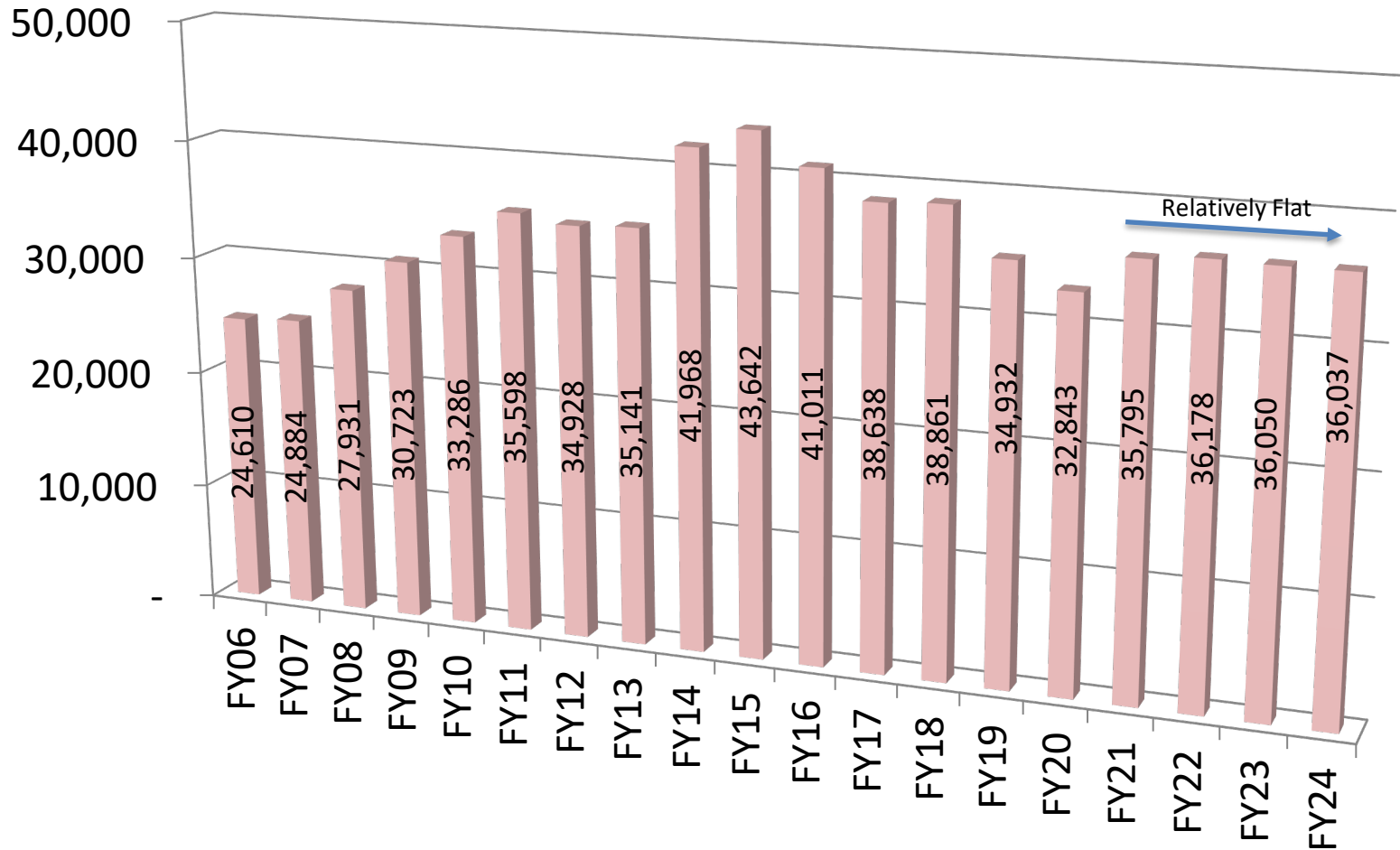
\$/MWh



- Average over last 10 years is \$48.50
- Average since 2006 is \$54.25

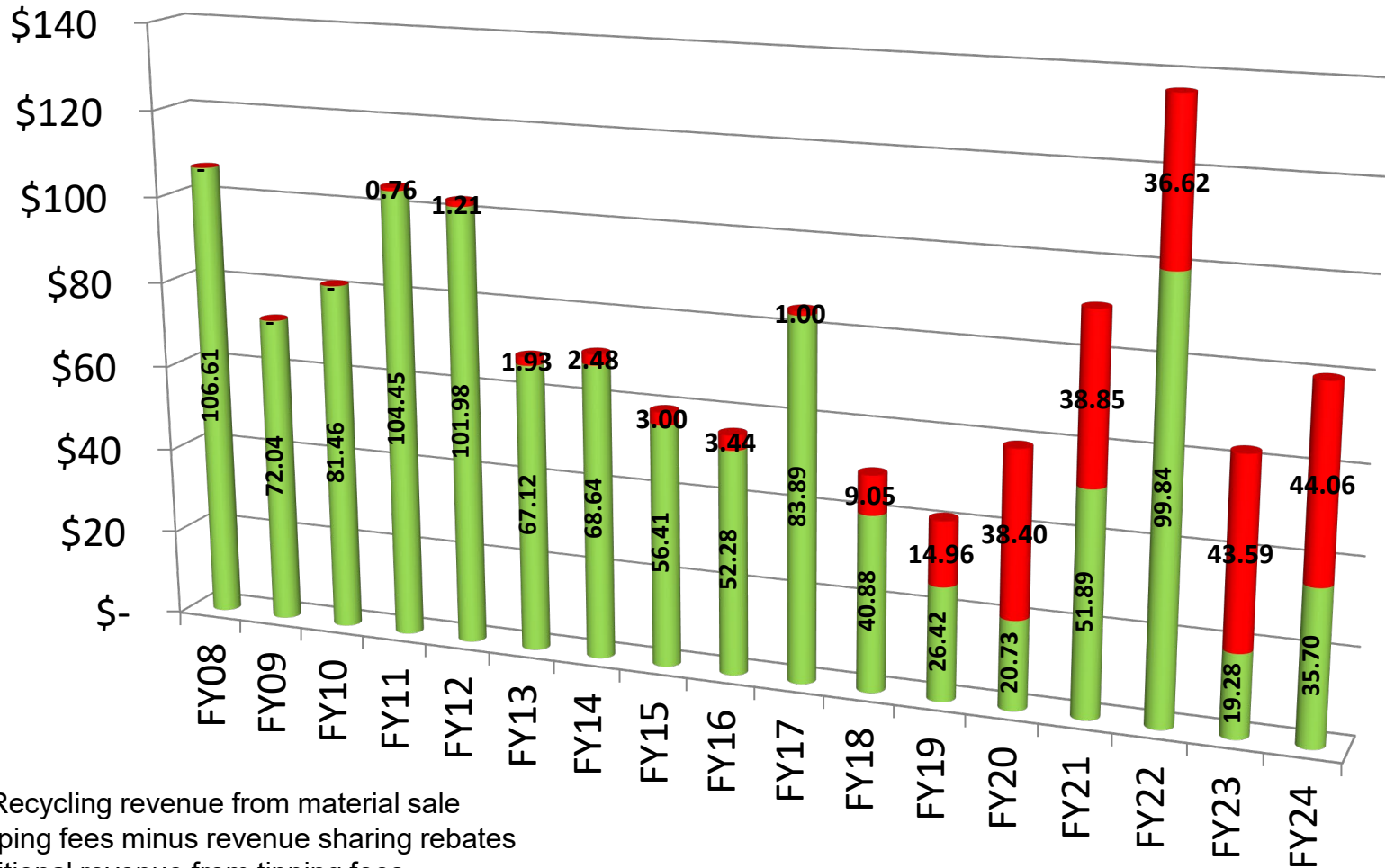
Inbound Recycling Tons

Down 17% from record year in FY15, but flat since pre Covid FY19



Recycling - \$/ Inbound Ton (Net Rebates)

FY24 Commodity Material Sales budgeted with two calendar year lookback pricing

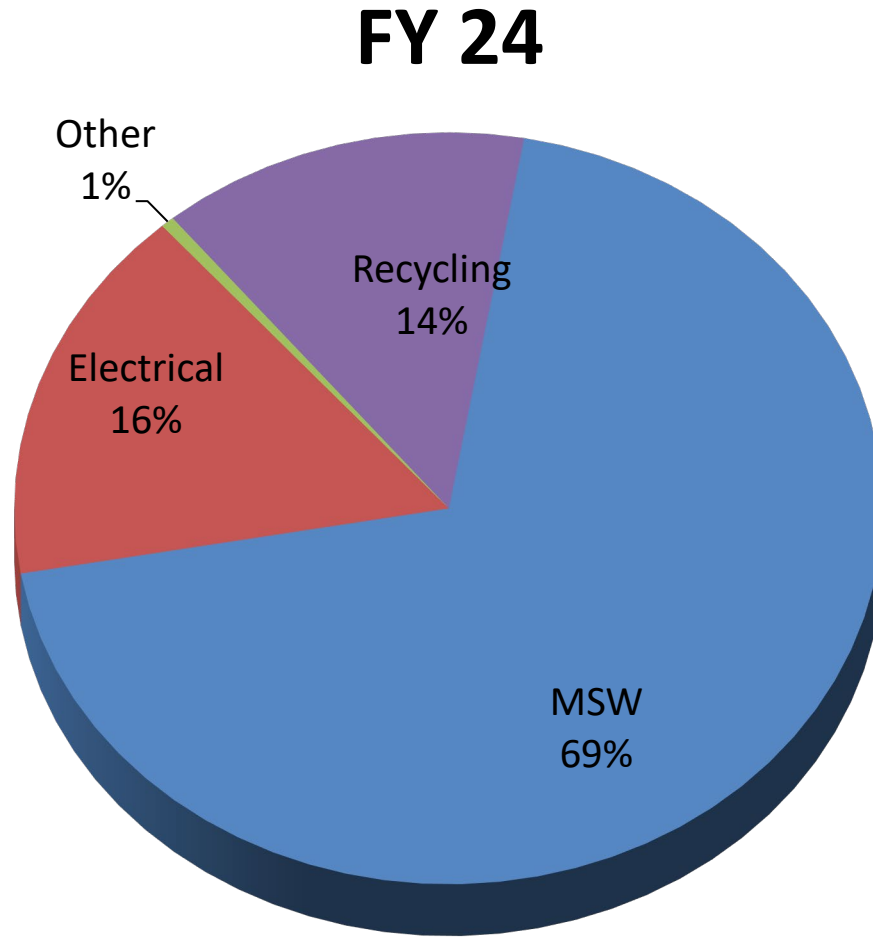


GREEN: Recycling revenue from material sale without tipping fees minus revenue sharing rebates

RED: Additional revenue from tipping fees

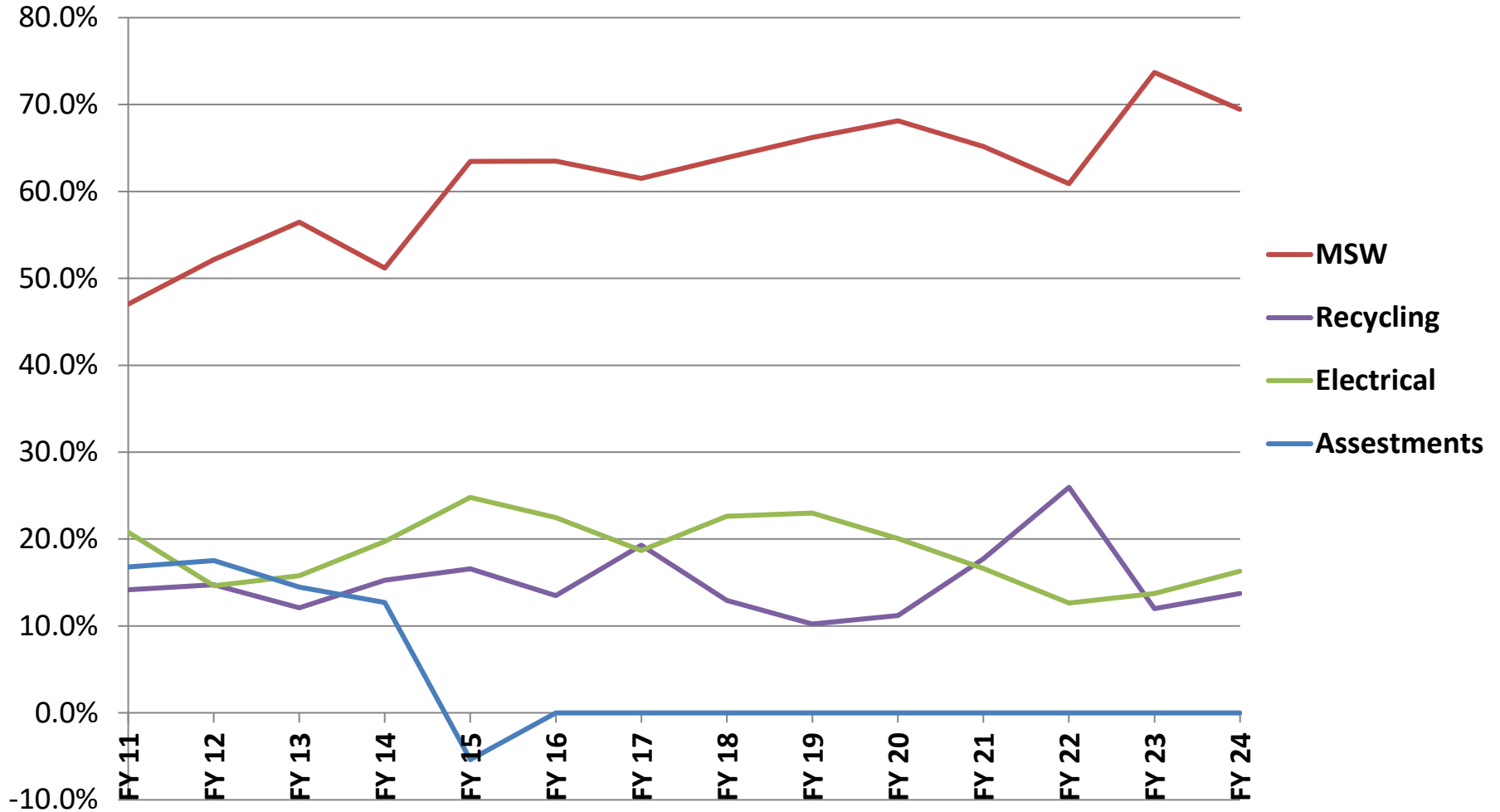
Sources of Revenue

In FY 24, MSW \$18.9MM, Electrical \$4.4MM and Recyclables \$3.7MM



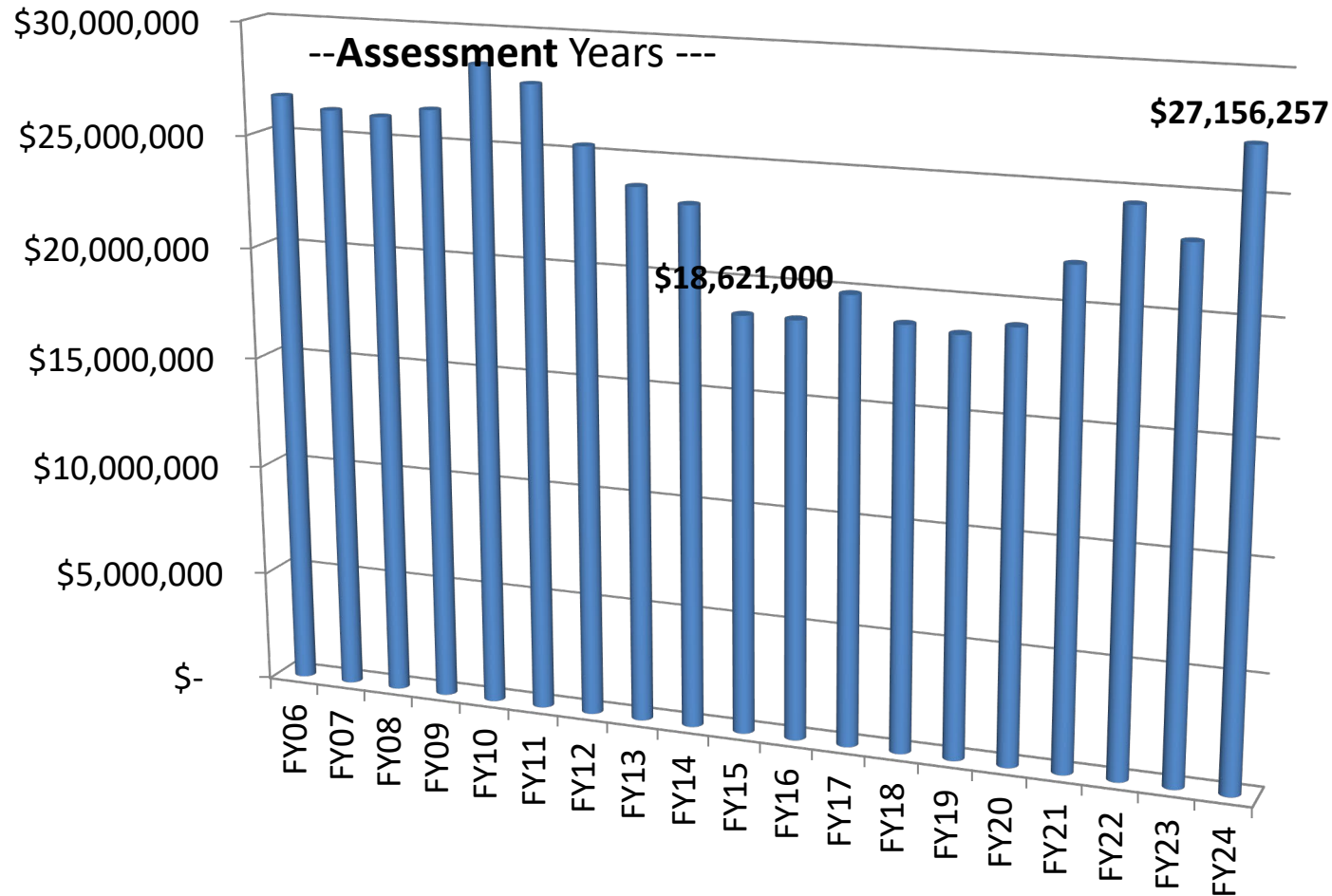
Sources of Revenue

In FY 24, 69.4% MSW, 16.3% Electrical & 13.7% from Recyclables

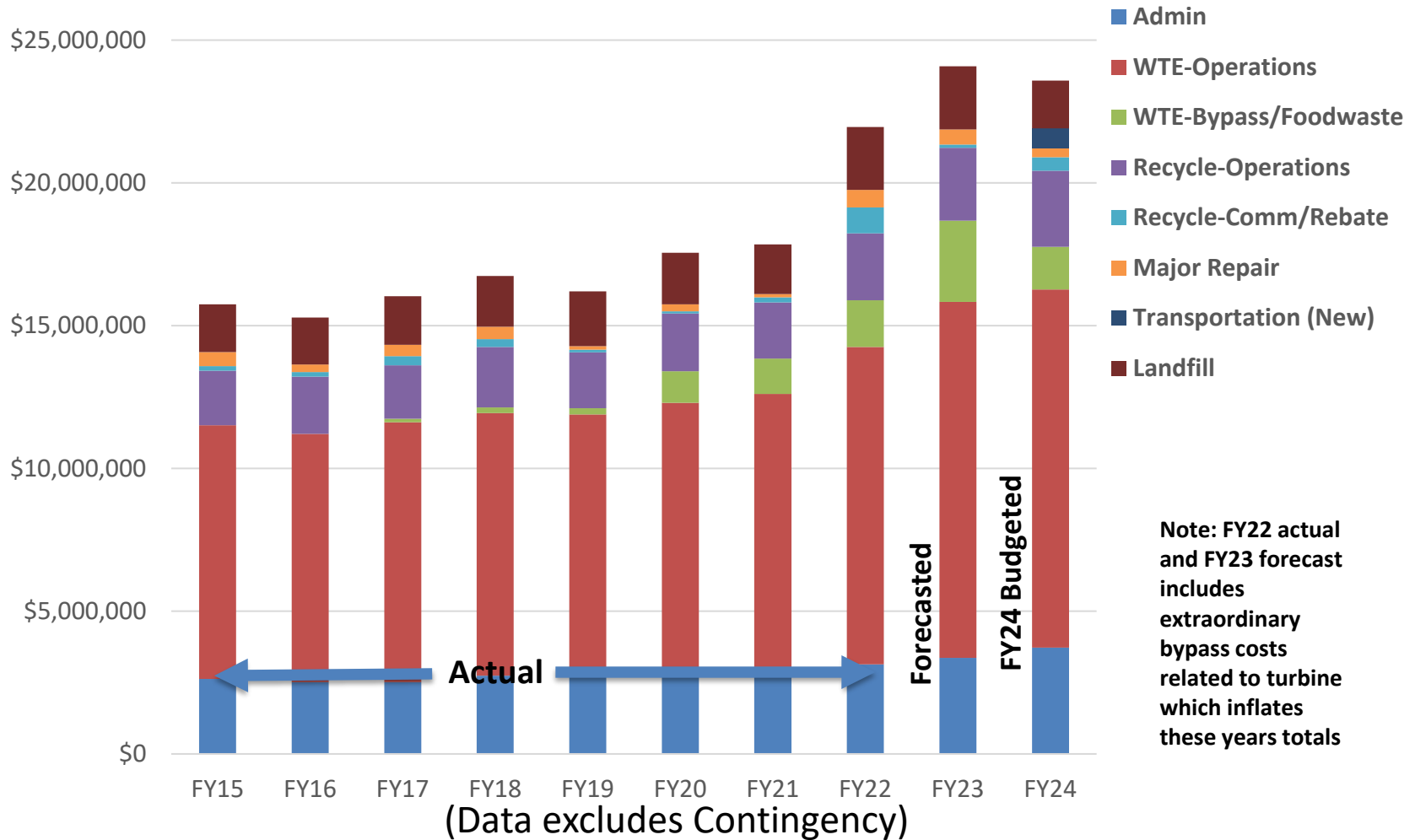


Total ecomaine Revenues

FY24 Total Revenues up 42.2% from FY15 (from \$18.6MM to \$27.16MM)

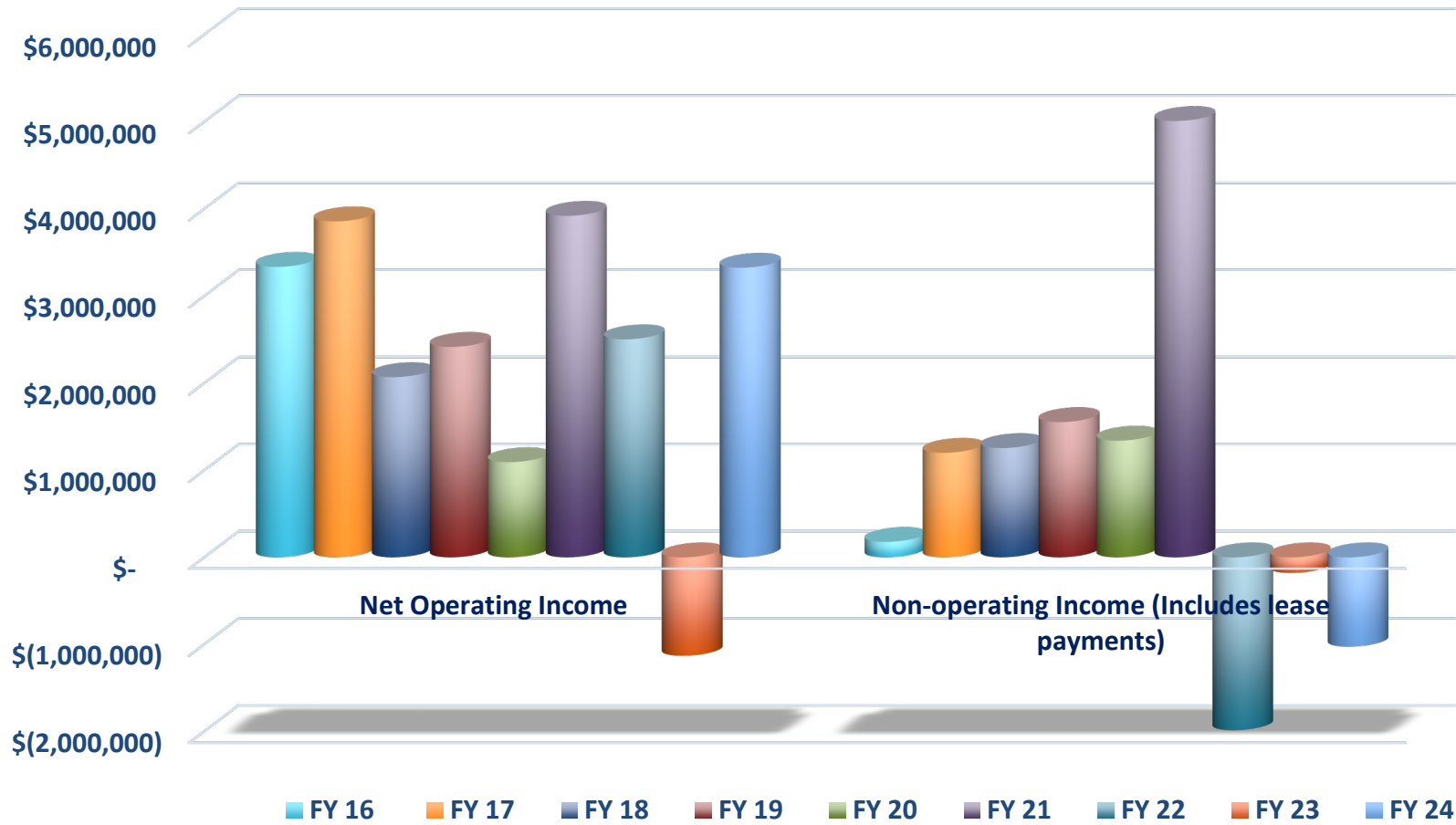


Operating Costs



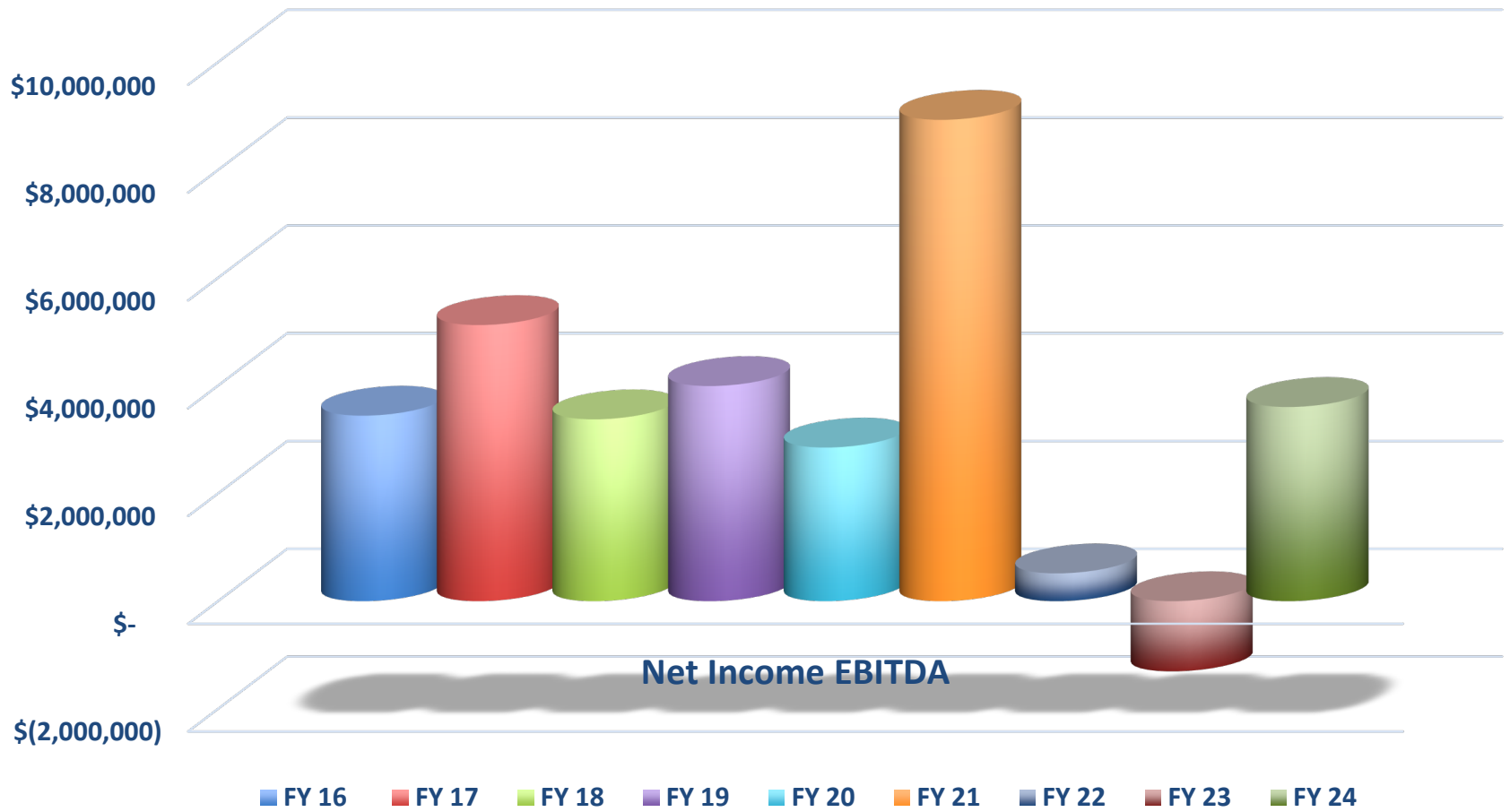
Summary of Key Balances

FY24 Net Operating Income is not comparable to FY23 forecast due to Turbine issues.
FY24 Non-operating Income is down primarily due to new lease expenses



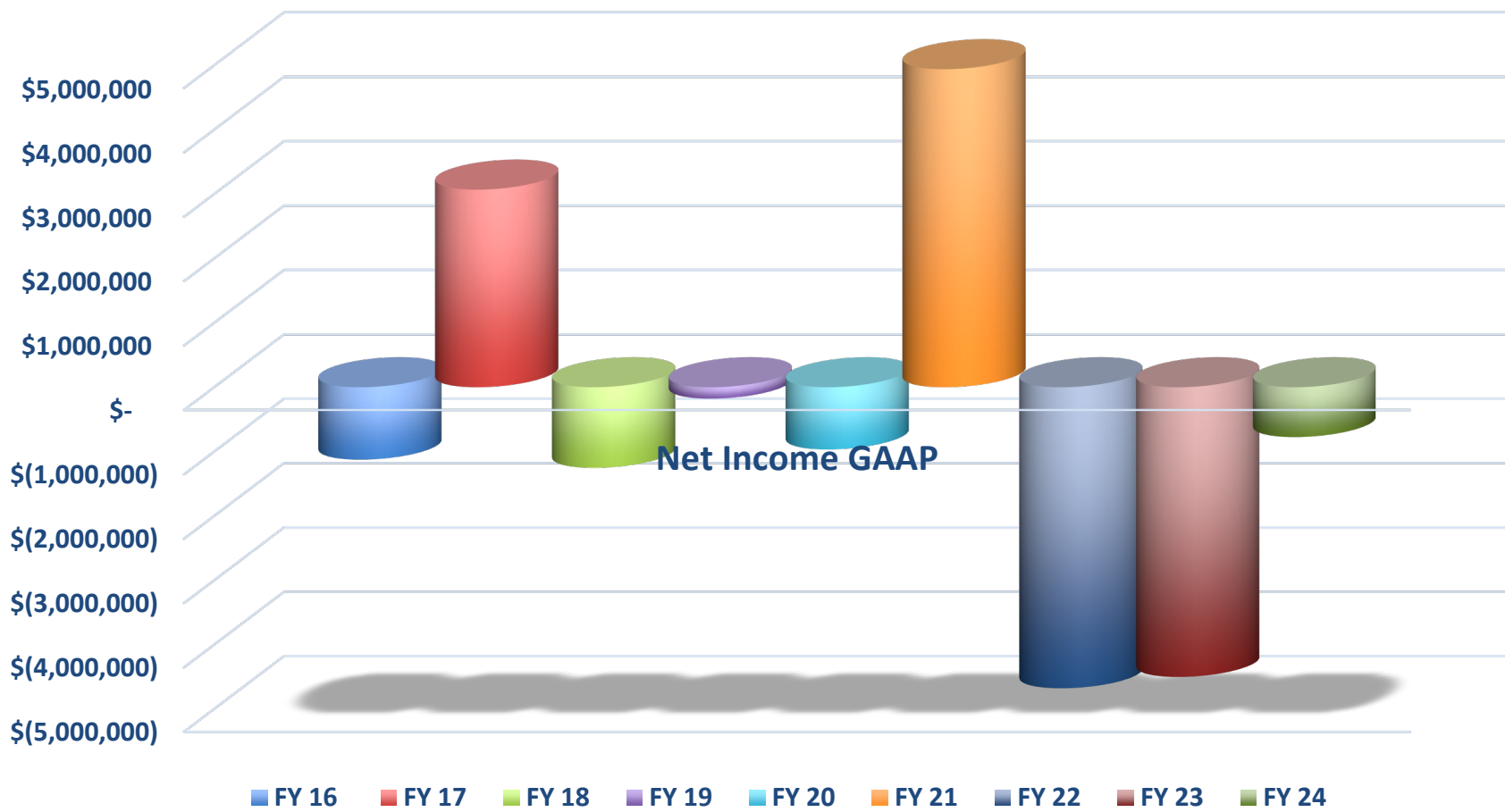
Summary of Key Balances

Looking at this under a Net Income EBITDA Basis



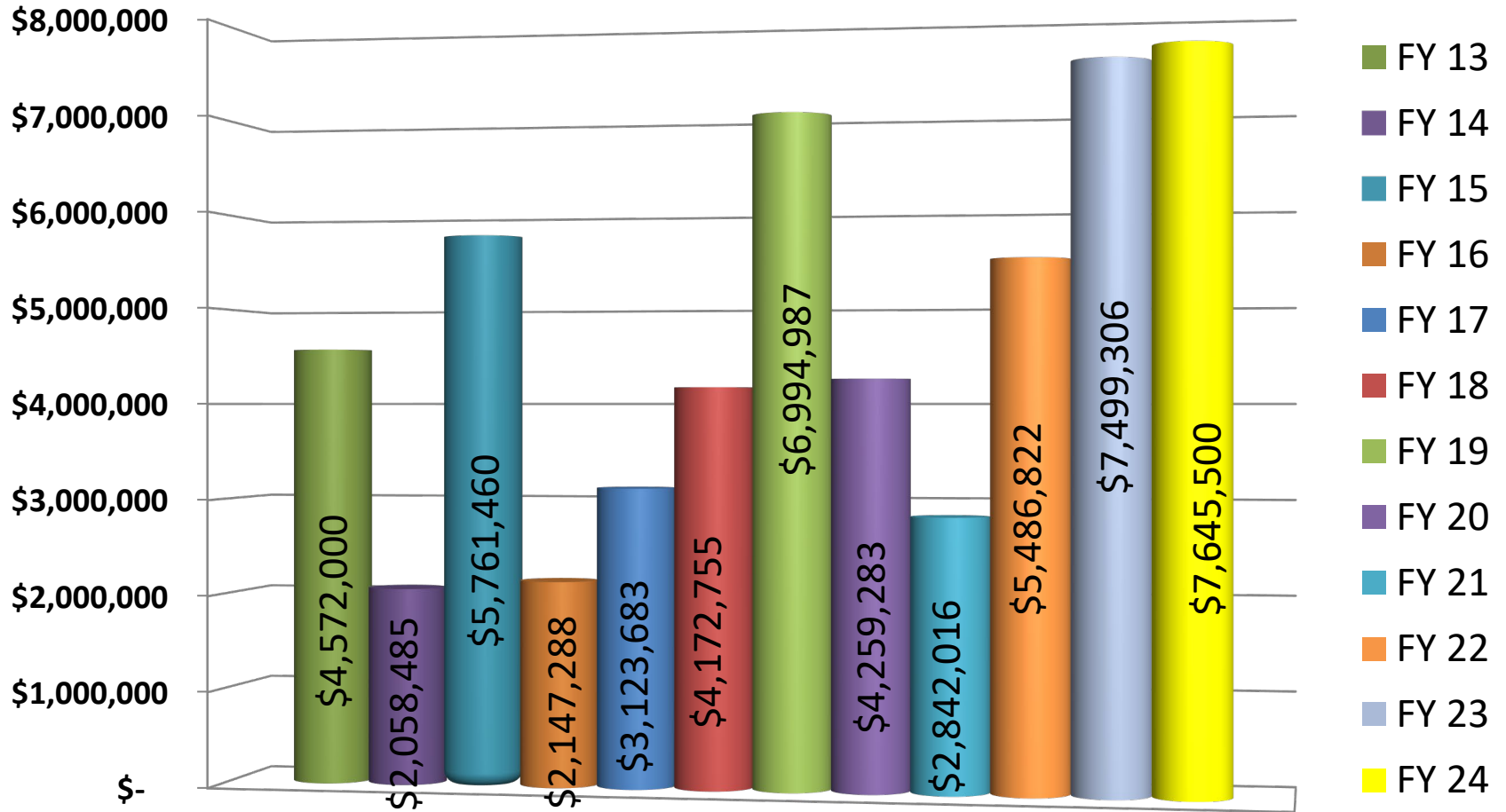
Summary of Key Balances

Looking at this under a Net Income GAAP Basis



Capital Improvements

(averaging \$4.71 million a year)



Capital Projects – FY 24

Total \$7.6 million of investment, of which \$3.5 million is proposed lease financing

WTE -NOx control upgrade (FY23 Lease) Carryover	\$1,500,000
WTE -Tipping Hall Water Cannon/Fire Protection (Lease) Carryover	250,000
WTE -Distribution Control Systems Carryover	125,000
WTE -Ash Extractor Rebuild (Lease) Carryover & additional funds for B boiler	640,000
WTE -Scrubber Vessels	1,000,000
WTE -Boiler Tube Replacements (Lease)	350,000
WTE -Boiler Chute Improvements	300,000
WTE -HVAC Chillers (Lease)	200,000
WTE –Ash Building Structural Steel	200,000
WTE -Other Improvements (Lease)	1,200,000
Recycling -MRF Design Services	200,000
Recycling -Other (Lease) and MRF Equipment Replacements Items	898,000
Landfill -Design/permit Expansion East 2B	150,000
Landfill –Pump Station Upgrades	120,000
Landfill –Other (Lease)	427,500
Admin –IT Upgrades and Electric Car (Lease)	\$85,000
Total	\$7,645,500

Conclusions

- ❑ Forecasted FY 23 Net Income (EBITDA) is expected to be a negative -\$1.3MM or \$97 thousand unfavorable to the revised budget
 - ❖ Turbine project delays resulted in significant increase in expenses and drop in electrical revenue
 - ❖ Unfavorable recycling markets resulted in significant drop in commodity revenue
 - ❖ Increase in commercial MSW rates are offset by drop in tons which occurred due to Turbine bypass
 - ❖ Challenging Labor and Inflationary Conditions
- ❑ FY 24 proposed budgeted Net Income (EBITDA) is up \$208K over the FY23 budget with an increase of \$2.9MM in revenue and an increase of \$2.0 MM in expenses.
 - ❖ Increase revenue – 12.0%
 - Increase MSW revenue \$2.7 MM due to rate increases and small increase in tonnage
 - Decrease in recycling commodity revenue \$627 thousand due to markets
 - Increase Electrical revenue \$663 thousand due to increase in MWh sold and higher rates
 - ❖ Increase expense – 9.4%
 - Increase MSW Chemicals of \$351 thousand due to major price increases
 - Increase payroll & benefits of \$923 thousand (including one new position for landfill)
 - Increase in MSW Bypass of \$242 thousand due to increase in bypass rates
- ❑ FY 24 Capital Expenditures will total \$7.65 MM, of which \$3.5 MM will be financed through lease financing of which \$1.5 million is carryover from FY23 NOx Project to be now financed in FY24.
- ❑ The past year has been challenging due to the extended turbine outage and inflationary increases. We have made strides in addressing our workforce needs this past year and with the new staff we have brought in, we hope to have greater stability. The facility studies have given us clear direction on addressing our capital infrastructure needs and we continue our commitment to be a leader in outreach & education, consistent with our mission statement.

Part 2

Budgetary

Reports



ecomaine																
FY 2024 Operating Budget - Statement of Revenue Less Expenses																
Description	FY 2023						FY 2024 Budget									
	12 Month Budget (Original)		12 Month Budget (Revised)		Six Months YTD		Forecast			Favorable/(Unfavorable)		Vs FY 2023 Forecast		Vs FY 2023 Budget (Original)		
	Actual		Actual		Actual	%	\$	%	\$	%	\$	%	\$	%	\$	%
Operating Revenues																
Owners Tipping Fees	\$4,429,645	\$4,613,398	\$4,613,398	\$2,381,565	51.6%	\$4,570,502	(\$42,896)	-0.9%	\$5,051,340	\$480,838	10.5%	\$437,942	9.5%			
Associate Tipping Fees	1,271,587	1,345,626	1,345,626	712,425	52.9%	1,356,592	10,966	0.8%	1,428,573	71,982	5.3%	82,947	6.2%			
Contract Tipping Fees	1,489,673	1,723,083	1,723,083	1,045,505	60.7%	1,956,337	233,253	13.5%	2,141,612	185,276	9.5%	418,529	24.3%			
Commercial Tipping Fees	7,338,081	8,109,234	8,109,234	4,067,440	50.2%	8,704,034	594,801	7.3%	9,789,016	1,084,982	12.5%	1,679,782	20.7%			
Spot Market Tipping Fees	362,349	314,861	314,861	251,912	80.0%	455,586	140,725	44.7%	449,408	(6,178)	-1.4%	134,547	42.7%			
Electrical Revenue	3,092,833	3,763,945	2,663,945	972,655	36.5%	3,178,439	514,494	19.3%	4,426,796	1,248,357	39.3%	662,851	17.6%			
Sale of Recycled Goods	5,026,538	2,770,580	2,770,580	646,363	23.3%	1,204,076	(1,566,503)	-56.5%	2,143,841	939,765	78.0%	(626,738)	-22.6%			
Recycling Tipping Fees	1,324,897	1,431,082	1,431,082	916,662	64.1%	1,553,092	122,010	8.5%	1,569,571	16,479	1.1%	138,489	9.7%			
Other Operating Revenue	123,958	146,455	146,455	58,022	39.6%	134,024	(12,432)	-8.5%	137,766	3,742	2.8%	(8,690)	-5.9%			
Total	\$24,459,561	\$24,218,264	\$23,118,264	\$11,052,548	47.8%	\$23,112,682	(\$5,582)	0.0%	\$27,137,923	\$4,025,241	17.4%	\$2,919,659	12.1%			
Operating Expenses																
Administrative	3,153,566	3,592,677	3,592,677	1,698,948	47.3%	3,373,572	219,105	6.1%	3,803,494	(429,922)	-12.0%	(210,817)	-5.9%			
Waste-to-Energy	13,071,729	12,809,822	15,010,079	9,132,541	60.8%	15,554,150	(544,071)	-3.6%	14,091,352	1,462,799	9.7%	(1,281,529)	-10.0%			
Recycling	3,372,142	3,029,081	3,028,864	1,383,377	45.7%	2,797,766	231,098	7.6%	3,230,983	(433,217)	-14.3%	(201,902)	-6.7%			
Landfill/Ashfill	2,358,847	2,107,703	2,107,663	1,228,846	58.3%	2,349,241	(241,577)	-11.5%	1,767,229	582,012	27.6%	340,475	16.2%			
Transport	-	-	-	-	-	-	-	-	684,820	(684,820)	-	(684,820)	-			
Contingency	-	250,000	250,000	150,109	60.0%	180,109	69,891	28.0%	250,000	(69,891)	-28.0%	-	-			
Subtotal	\$21,956,284	\$21,789,283	\$23,989,284	\$13,593,822	56.7%	\$24,254,838	(\$265,554)	-1.1%	\$23,827,877	\$426,961	1.8%	(\$2,038,593)	-9.4%			
Net Operating Income	\$2,503,277	\$2,428,981	(\$871,020)	(\$2,541,274)	291.8%	(\$1,142,156)	(\$271,136)	31.1%	\$3,310,047	\$4,452,203	-389.8%	\$881,066	36.3%			
Non-Operating Income (Expense)																
Non Investment Interest	25,993	32,200	32,200	19,039	59.1%	46,445	14,245	44.2%	31,565	(14,880)	-32.0%	(635)	-2.0%			
Investment Income (Net of Expenses)	(2,124,762)	500,000	500,000	371,734	74.3%	539,386	39,386	7.9%	500,000	(39,386)	-7.3%	-	-			
Lease Payments (budgetary only)	-	(810,689)	(810,689)	-	-	(711,378)	99,311	-12.3%	(1,335,362)	(623,984)	87.7%	(524,673)	64.7%			
Lease Interest (Expense)	(46,990)	(100,401)	(100,401)	(52,177)	52.0%	(101,563)	(1,162)	1.2%	(248,268)	(146,705)	144.4%	(147,867)	147.3%			
Other Income / (Expense)	159,120	25,000	25,000	28,857	115.4%	47,715	22,715	90.9%	25,000	(22,715)	-47.6%	-	-			
Net Non-Operating	(\$1,986,639)	(\$353,890)	(\$353,890)	\$367,453	-103.8%	(\$179,395)	\$174,495	-49.3%	(\$1,027,066)	(\$847,671)	-	(\$673,176)	-			
Total Net Income (EBITDA)	\$516,638	\$2,075,091	(\$1,224,910)	(\$2,173,821)	177.5%	(\$1,321,551)	(\$96,641)	7.9%	\$2,282,981	\$3,604,532	-272.8%	\$207,890	10.0%			
Landfill Close/Post Close	1,823,885	300,000	300,000	226,089	75.4%	452,178	(152,178)	-50.7%	452,178	-	-	(152,178)	-50.7%			
Post Retirement Benefit	31,707	85,000	85,000	15,854	18.7%	31,707	53,293	62.7%	31,707	-	-	53,293	62.7%			
Depreciation & Amortization	3,338,950	4,100,000	4,100,000	1,626,233	39.7%	3,426,233	673,767	16.4%	3,926,233	(500,000)	-12.2%	173,767	4.2%			
Lease Payments (budgetary only)	-	(810,689)	(810,689)	-	-	(711,378)	(99,311)	12.3%	(1,335,362)	623,984	-77.0%	524,673	-64.7%			
Total Net Income (GAAP)	(\$4,677,904)	(\$1,599,220)	(\$4,899,221)	(\$4,041,996)	82.5%	(\$4,520,292)	\$378,929	-7.7%	(\$791,775)	(\$3,728,517)	-	\$807,445	-			

FY 2024 Operating Budget - Comparing the FY 2023 Budget to the FY 2024 Budget

Revenues Less Expenses (EBITDA) - FY 2023 Budget	\$2,075,091
Revenues - favorable \$2.92 MM or 12.1%	
MSW Tipping Fees - favorable 17.1% Due to rates up and increase in Contract tonnage.	2,753,747
Electrical Revenues - favorable 17.6% Projected MWh generation up due to turbine overall prior year. New higher rate contract goes into effect March of 2023.	662,851
Recycling Revenues - unfavorable Due to major swings in commodity pricing, used four year weighted average for future estimated rates. The sale of recyclable materials rates down using this four year average to be in more alignment with this past years poor rates. Somewhat offset by commercial inbound tipping fees which are up due to lower commodity pricing (inverse).	(488,249)
Other - 5.9% unfavorable Due to delays in solar lease.	(8,690)
Operating Costs - unfavorable \$2.04 MM or 9.4%	
Admin - unfavorable 5.9% Unfavorable variances in payroll \$69k, benefits \$32k, insurance \$68k, Computer maintenance \$9k, public relations \$16K and credit card fees \$14k.	(210,817)
Waste To Energy -Operations - unfavorable 9.0% Unfavorable variances due to payroll \$332K, benefits \$102K, chemicals \$351K, spare parts etc. \$55k and various utilities \$165k.	(1,034,529)
Waste To Energy -By-Pass Waste Disposal and Food Waste -unfavorable 19.4% . We received a significant price increase for the cost to bypass additional tons (in excess of 6,000 per year).	(247,000)
Recycling Operations - unfavorable 2.1% Unfavorable variances are labor \$38k, benefits \$90K, and vehicle maintenance \$23K. Favorable variance include major repairs \$82K.	(267,650)
Recycling Materials and Contracted Rebate- favorable. With the drop in commodity pricing, the amount paid out for these materials decreases. There is also an increase in tons which increases the cost but at a lower rate.	65,748
Landfill - favorable 16.22% Due to creating a new transportation cost center this favorable variance is not reflective to the actual cost increase which included the adding one landfill laborer.	340,475
Transportation -Unfavorable We have created this new cost center to break out these costs from landfill costs to better manage these costs.	(684,820)
Contingency - no change	-
Non-Operating Income / Expense - unfavorable variance due to increase in lease payments \$673k.	(673,176)
Revenue Less Expenses (EBITDA) - FY 2024 Budget	<u><u>\$2,282,981</u></u>

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Revenue Summary

Overview of Major changes

	FY23 Budget (Original)	FY23 Forecast	FY24 Proposed	FY23 vs. FY24 Budget	% Change	Explanations
MSW:						
Owner	\$4,613,398	\$4,570,502	\$5,051,340	\$437,942	9.5%	.5% less tons and 9.5% increase in rate
Associate	1,345,626	1,356,592	1,428,573	82,947	6.2%	.8% less tons and 7.0% increase in rate
Contract	1,723,083	1,956,337	2,141,612	418,529	24.3%	13.8% more tons and 9.2% increase in rate
Comm., Spot & Food Waste	8,424,095	9,159,621	10,238,424	1,814,329	21.5%	Flat on tons but 21% increase in rate
Total MSW	16,106,202	17,043,051	18,859,949	2,753,747	17.1%	
Recycling:						
Contract/Comm. Tip Fees	670,074	903,672	716,775	46,701	7.0%	Slight increase in tons and increase in rate
Owner Tip Fees	687,674	647,081	850,796	163,122	23.7%	Slight decrease in tons with approved \$10 rate in
Contamination Fees	73,333	2,338	2,000	-71,333	-97.3%	Decrease in contamination tons
Sale of Commodities	2,770,580	1,204,076	2,143,841	-626,738	-22.6%	Four Year Look back with weighted Average Prici
Total Recycling	4,201,661	2,757,168	3,713,412	-488,249	-11.6%	
Electricity	3,763,945	3,178,439	4,426,796	662,851	17.6%	Increase in KWh and increase in rates
Other Operating	146,455	134,024	137,766	-8,690	-5.9%	Solar project delays and contract changes
Total Operating Revenues	\$24,218,264	\$23,112,682	\$27,137,923	\$2,919,659	12.1%	
Non Operating Revenues						
Interest and Dividends	32,200	46,445	31,565	-635	-2.0%	
Investment Gains	500,000	539,386	500,000	0	0.0%	
Other Income	25,000	47,715	25,000	0	0.0%	
Total Non Oper. Revenues	\$557,200	\$633,546	\$556,565	-\$635	-0.1%	
Total Revenues	\$24,775,464	\$23,746,228	\$27,694,488	\$2,919,024	11.8%	

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Expenditure Summary

Major Items within the Operating Lines

	FY23 Budget (original)	FY23 Forecast	FY24 Proposed	FY23 vs. FY24 Budget	% Change	Explanations
Waste to Energy:						
Salaries and Wages	\$4,187,700	\$4,338,376	\$4,519,905	\$332,205	7.9%	5% COLA and greater overtime
Employee Benefits	1,489,341	1,439,395	1,591,775	102,434	6.9%	Health Insurance biggest impact
Chemicals	1,404,500	1,682,755	1,755,480	350,980	25.0%	Major price increases anticipated
Vehicle Fuel, Gas & Electric, Water & Sew	694,612	1,254,676	860,010	165,398	23.8%	Major price increases anticipated
Spare Parts, Cleaning, Inventory & Shutdc	1,925,121	2,052,400	1,980,000	54,879	2.9%	Increase in cost for outside services
DEP Ash Fee	46,000	71,000	92,000	46,000	100.0%	Increase in Rate to \$2/ton
Bypass for excess tons & shutdown	1,250,000	2,850,000	1,492,000	242,000	19.4%	Increase in bypass rates
Major Repairs	225,000	245,490	130,580	-94,420	-42.0%	
Other	1,587,548	1,620,058	1,669,601	82,053	5.2%	
Total WTE	12,809,822	15,554,150	14,091,352	1,281,529	10.0%	
WTE Excluding Bypass	11,559,822	12,704,150	12,599,352	1,039,529	9.0%	
WTE Excluding Chemicals & Bypass	10,155,322	11,021,395	10,843,872	688,549	6.8%	
Recycling:						
Salaries and Wages	834,555	828,604	998,245	163,690	19.6%	5% COLA & 2 labors (formerly Tem)
Employee Benefits	318,681	342,074	431,840	113,159	35.5%	Health Ins and WC major increase
Temporary Labor	700,000	700,000	602,000	-98,000	-14.0%	Shift to Full time 2 positions
Vehicle Maintenance	46,500	61,500	54,000	7,500	16.1%	
Baling Wire	100,000	140,000	125,000	25,000	25.0%	Much higher price
Purchase Uncontracted Recy Materials	266,045	74,884	187,762	-78,283	-29.4%	Lower Price for these materials
Purchase Contracted Recy Materials	273,600	32,809	286,135	12,535	4.6%	Lower ACR but more tons
Recyclables Hauling	5,000	25,000	25,000	20,000	400.0%	Bypass costs during repair periods
Major Repairs	60,000	140,543	90,000	30,000	50.0%	
Other	424,700	452,352	431,000	6,300	1.5%	
Total Recycling	3,029,081	2,797,766	3,230,983	201,902	6.7%	

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Expenditure Summary Continued

Major Items within the Operating Lines

	FY23 Budget (original)	FY23 Forecast	FY24 Proposed	FY23 vs. FY24 Budget Change	% Change	Explanations
Landfill						
Salaries and Wages	\$633,732	\$593,817	\$402,304	-\$231,428	-36.5%	Shift and One new laborer
Employee Benefits	287,370	194,704	166,087	-121,283	-42.2%	Shift and One new laborer
Temporary Labor	71,962	285,517	85,000	13,038	18.1%	Short Drivers and used Temp Services
Major Repairs	60,000	137,274	90,000	30,000	50.0%	More projects identified
Other	1,054,600	1,137,928	1,023,838	-30,762	-2.9%	
Total Landfill	2,107,663	2,349,241	1,767,229	-340,435	-16.2%	
Transportation (New Cost Center)						
Salaries and Wages	-	-	\$327,030	\$327,030		
Employee Benefits	-	-	\$136,734	136,734		
Vehicle Fuel	-	-	55,150	55,150		
Other	-	-	165,906	165,906		
Total Transportation	-	-	684,820	684,820		
Administration:						
Salaries and Wages	1,371,330	1,247,957	1,440,639	69,309	5.1%	5% COLA
Employee Benefits	520,485	469,471	552,110	31,625	6.1%	
Insurances	485,881	470,397	553,788	67,907	14.0%	Significant Property insurance increase
Computer Maintenance	150,922	166,621	160,062	9,140	6.1%	
Outside Hiring fees	36,000	15,000	18,000	-18,000	-50.0%	
Bank Charges (Credit card fees)	36,000	50,000	50,000	14,000	38.9%	Increased payments with CC
Host Payments	500,000	500,000	500,000	(0)	0.0%	
Public Relations	254,100	202,750	269,900	15,800	6.2%	
Other	237,960	251,376	258,995	21,035	8.8%	
Total Administration	3,592,677	3,373,572	3,803,494	210,817	5.9%	
Debt:						
Interest -Leases	100,401	101,563	248,268	147,867	147.3%	
Principal-Leases (Budgetary only)	810,689	711,378	1,335,362	524,673	64.7%	
Total Administration	911,090	812,941	1,583,631	672,541	73.8%	
Contingency	250,000	180,109	250,000	-		Repair cost due to water damage
Other:						
Depreciation	4,100,000	3,426,233	3,926,233	-173,767		
Landfill Close/Post Close	300,000	452,178	452,178	152,178		
Post Retirement Benefit	85,000	31,707	31,707	(53,293)		
Less Principal-Leases	-810,689	-711,378	-1,335,362	-524,673		
Total Other	3,674,311	3,198,740	3,074,756	-599,555		

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FY 2024 Operating Budget - Statement of Cash Balances (Including Reserves)

Description	FY 19	FY 20	FY 21	FY 22	FY 2023 Budget	FY 2023 Forecast	FY 2024 Budget
Cash, Beginning Period	\$30,335,576	\$27,351,217	\$25,719,150	\$31,707,032	\$32,985,485	29,222,746	\$24,854,174
Cash flows from operating activities:							
Net Operating Income	2,416,638	1,503,531	\$3,920,744	2,503,277	\$2,428,981	(\$1,142,156)	3,310,047
Other Working Capital Changes	40,642	(216,447)	(490,454)	494,434	-	-	-
Net Cash Provided By Operating Activities	2,457,280	1,287,084	3,430,290	2,997,711	2,428,981	(1,142,156)	3,310,047
Cash Used In Capital & Related Financing Activities:							
Lease Financing	-	-	437,681	2,028,640	2,000,000	4,500,000	3,500,000
Capital Expenditures - Gross	(6,994,987)	(4,259,283)	(2,842,016)	(5,509,222)	(5,760,000)	(7,499,306)	(7,645,500)
Sale of Capital Equipment				144,344	-		
Payment of Interest	-	-	(7,951)	(46,990)	(100,401)	(101,563)	(248,268)
Repayment of Long-Term Debt & Capital Leases	-	-	-	-	(810,689)	(711,378)	(1,335,362)
Net Cash Used In Capital & Related Financing	(6,994,987)	(4,259,283)	(2,412,286)	(3,383,228)	(4,671,090)	(3,812,247)	(5,729,131)
Cash Flows From Investing Activities:							
Receipts of Interest	68,278	73,622	43,645	25,993	32,200	46,445	31,565
Investment Income	1,485,070	1,266,510	4,926,232	(2,124,762)	500,000	539,386	500,000
Net Cash Flows From Investing Activities	1,553,348	1,340,132	4,969,877	(2,098,769)	532,200	585,832	531,565
Net Increase/(Decrease) In Cash	(2,984,359)	(1,632,067)	5,987,881	(2,484,286)	(1,709,909)	(4,368,572)	(1,887,519)
Cash, Ending Period	27,351,217	25,719,150	31,707,031	29,222,746	31,275,576	24,854,174	22,966,655
Detail							
Operating Cash Reserve	4,368,193	3,441,400	3,457,082	3,360,035	3,812,331	1,650,000	1,685,909
Short Term Cap Reserve	2,597,777	1,706,465	1,712,002	1,669,780	1,890,397	625,000	1,138,602
Long Term Cap Reserve	5,356,350	5,724,959	7,378,956	6,721,798	6,342,024	6,600,000	4,000,000
Discretionary Landfill Closure Reserve	10,546,784	11,257,570	14,530,682	13,214,926	12,470,967	13,800,000	14,100,326
Required Landfill Closure Reserve	309,601	314,820	314,496	301,917	348,753	300,000	306,529
Operating Cash Account	4,172,512	3,273,936	4,313,814	3,954,290	3,506,950	1,879,174	1,735,290
Total	\$27,351,217	\$25,719,150	\$31,707,032	\$29,222,746	\$28,371,422	\$24,854,174	\$22,966,655

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FY 2024 Budget - MSW Revenue

Description	FY 2023										FY 2024 Budget						
	FY 2022 Actual	12 Month Budget	Six Months YTD		Forecast		Fav / (Unfav) to FY 2023 Budget		Vs FY 2023 Forecast		Favorable/(Unfavorable)						
			Actual	% Budget	\$	%	\$	%	\$	%	\$	%					
Tons																	
Owners - MSW	57,883	58,030	30,118	51.9%	57,652	(378)	-0.7%	78	0.1%	(301)	-0.5%						
Associate - MSW	13,763	13,867	7,172	51.7%	13,686	(181)	-1.3%	73	0.5%	(108)	-0.8%						
Contract - MSW	19,062	21,074	12,298	58.4%	23,012	1,938	9.2%	980	4.3%	2,918	13.8%						
Commercial - MSW	85,427	89,113	36,718	41.2%	77,511	(11,602)	-13.0%	10,840	14.0%	(762)	-0.9%						
Spot Market - MSW	4,492	3,704	2,581	69.7%	4,561	857	23.1%	(298)	-6.5%	559	15.1%						
Food Waste Contaminates	1,169	1,274	804	63.1%	1,519	245	19.3%	(109)	-7.2%	136	10.7%						
Total MSW	181,795	187,062	89,691	47.9%	177,941	(9,121)	-4.9%	189,503	6.5%	2,441	1.3%						
Food Waste	5,380	5,016	2,946	58.7%	5,515	499	9.9%	(221)	-4.0%	278	5.6%						
Total	187,175	192,078	92,636	48.2%	183,456	(8,622)	-4.5%	194,798	6.2%	2,720	1.4%						
Revenues - \$																	
Owners	\$4,429,645	\$4,613,398	\$2,381,565	51.6%	\$4,570,502	(\$42,896)	-0.9%	\$5,051,340	10.5%	\$437,942	9.5%						
Associate	1,271,587	1,345,626	712,425	52.9%	1,356,592	10,966	0.8%	1,428,573	5.3%	82,947	6.2%						
Contract	1,489,673	1,723,083	1,045,505	60.7%	1,956,337	233,253	13.5%	2,141,612	9.5%	418,529	24.3%						
Commercial (inc food waste cont)	7,042,162	7,833,351	3,905,434	49.9%	8,400,707	567,356	7.2%	9,497,819	13.1%	1,664,469	21.2%						
Spot Market	362,349	314,861	251,912	80.0%	455,586	140,725	44.7%	449,408	-1.4%	134,547	42.7%						
Food Waste	295,919	275,883	162,006	58.7%	303,328	27,444	9.9%	291,197	-4.0%	15,314	5.6%						
Total MSW	\$14,891,335	\$16,106,202	\$8,458,846	52.5%	\$17,043,051	\$936,849	5.8%	\$18,859,949	10.7%	\$2,753,747	17.1%						
Revenue - \$ Per Ton																	
Owners	\$76.53	\$79.50	\$79.07	99.5%	\$79.28	(\$0.22)	-0.3%	\$87.50	10.4%	\$8.00	10.1%						
Associate	92.39	97.04	99.34	102.4%	99.12	2.08	2.1%	103.83	4.8%	6.79	7.0%						
Contract	78.15	81.76	85.01	104.0%	85.01	3.25	4.0%	89.26	5.0%	7.50	9.2%						
Commercial (inc food waste cont)	76.56	82.11	96.51	117.5%	99.36	17.26	21.0%	105.81	6.5%	23.70	28.9%						
Spot Market	80.67	85.00	97.62	114.8%	99.89	14.89	17.5%	105.42	5.5%	20.42	24.0%						
Food Waste	55.00	55.00	55.00	100.0%	55.00	-	0.0%	55.00	0.0%	-	0.0%						
Total MSW	79.56	83.85	91.31	108.9%	92.90	9.05	10.8%	96.82	4.2%	12.97	15.5%						

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FY 2024 Budget - Electricity MWh's Sold & Revenue

Description	FY 2023				FY 2024 Budget						
	12 Month Budget (Revised) ⁴		Six Months YTD		Forecast		Favorable/(Unfavorable)				
	FY 2022 Actual	% Budget	Actual	% Budget	To FY 2023 Budget	%	Vs FY 2023 Forecast	Vs FY 2023 Budget			
	\$	\$	\$	\$	\$	%	\$	\$			
Revenue	\$3,092,833		\$972,655	36.5%	\$3,178,439	19.3%	\$4,426,796	\$1,248,357	39.3%	\$1,762,851	66.2%
MWh's Sold	63,229		19,701	36.3%	63,075	16.2%	88,375	25,300	40.1%	34,106	62.8%
\$/MWh	\$48.91		\$49.37	100.6%	\$50.39	2.7%	\$50.09	(\$0.30)	-0.6%	\$1.00	2.0%
Power Sold % Cap	59.7%	51.2%	36.9%	59.5%	59.5%		83.1%				
Boiler Avail %	87.1%	59.1%	80.4%	87.0%	87.0%		94.5%				

FY 2023 Forecast

Month	KWh's		Energy Pricing - \$/KWh		Energy	Capacity	Revenue REC's	Total	All in Rate	Power sold % of Capacity (1)	Boiler Availability (2)
	On Peak	Off Peak	On Peak	Off Peak							
July 2022	-	-	\$0.03354	\$0.02288	\$ -	\$42,104	\$ -	\$42,104	n/a	0.0%	73.5%
August 2022	-	-	0.03208	0.02191	-	42,104	-	42,104	n/a	0.0%	68.9%
September 2022	-	-	0.02620	0.01847	-	42,104	-	42,104	n/a	0.0%	89.7%
October 2022	2,493,538	2,962,721	0.02537	0.01859	118,338	40,949	16,369	175,656	32.19	60.6%	70.2%
November 2022	3,153,079	3,462,983	0.03587	0.02736	207,848	40,949	19,848	268,645	40.60	75.9%	84.7%
December 2022	3,343,379	4,285,470	0.05136	0.03885	338,206	40,949	22,887	402,042	52.70	84.7%	95.8%
January 2023	3,343,000	4,304,067	0.06588	0.05442	454,464	40,949	22,941	518,354	67.78	84.9%	96.7%
February 2023	3,301,892	3,602,227	0.06357	0.05211	397,613	40,949	20,712	459,274	66.52	84.9%	100.0%
March 2023	3,210,310	3,747,932	0.05495	0.04392	341,016	40,900	34,791	416,707	59.89	77.3%	93.0%
April 2023	3,062,017	3,205,370	0.03631	0.02709	198,015	40,900	31,337	270,252	43.12	71.9%	78.8%
May 2023	3,456,920	4,418,750	0.03004	0.02110	197,081	40,900	39,378	277,360	35.22	87.5%	96.9%
June 2023	3,671,239	4,050,395	0.03178	0.02137	203,229	22,000	38,608	263,837	34.17	88.6%	97.8%
Total	29,035,373	34,039,914	\$0.04058	\$0.03067	\$2,455,811	\$475,756	\$246,872	\$3,178,439	\$50.39	59.5%	87.0%

FY 2024 Budget

Month	KWh's		Energy Pricing - \$/KWh		Energy	Capacity	Revenue REC's	Total	All in Rate	Power sold % of Capacity (1)	Boiler Availability (2)
	On Peak	Off Peak	On Peak	Off Peak							
July 2023	3,610,212	4,280,080	\$0.04231	\$0.02850	\$274,730	\$15,000	\$39,451	\$329,182	\$41.72	87.6%	97.6%
August 2023	3,806,850	4,293,569	0.04036	0.02630	266,565	15,000	40,502	322,067	39.76	90.0%	99.4%
September 2023	3,591,167	4,217,249	0.03082	0.02064	197,724	15,000	39,042	251,766	32.24	89.6%	98.6%
October 2023 (3)	3,279,664	3,923,625	0.03121	0.02211	189,110	15,000	36,016	240,126	33.34	80.0%	89.2%
November 2023 (3)	3,224,255	3,852,739	0.04563	0.03475	281,005	15,000	35,385	331,390	46.83	81.2%	90.8%
December 2023	3,469,558	4,228,361	0.06618	0.05424	458,962	15,000	38,490	512,451	66.57	85.5%	98.0%
January 2024	3,285,072	4,181,993	0.09944	0.08915	699,492	15,000	37,335	751,828	100.69	82.9%	98.6%
February 2024	3,001,638	3,466,742	0.09421	0.08488	577,041	15,000	32,342	624,383	96.53	76.8%	96.3%
March 2024 (3)	3,226,566	3,710,348	0.05100	0.04056	315,047	15,000	34,685	364,731	52.58	77.1%	92.0%
April 2024 (3)	2,725,779	3,245,668	0.03358	0.02559	174,588	15,000	29,857	219,446	36.75	68.5%	76.7%
May 2024	3,681,555	4,386,293	0.02731	0.01934	185,374	15,000	40,339	240,713	29.84	89.6%	98.1%
June 2024	3,665,656	4,020,189	0.02905	0.01960	185,283	15,000	38,429	238,712	31.06	88.2%	97.9%
Total	40,567,972	47,806,857	\$0.04926	\$0.03881	\$3,804,922	\$180,000	\$441,874	\$4,426,796	\$50.09	83.1%	94.5%

1) Assumes generator capacity of 14.1 MW's & steam capacity of 144,000 lbs/hour and 2.0 MW's used in facilities leaving 12.1 MW's of capacity to sell every hour.

2) Measures time boilers are available to burn MSW

3) It is assumed a cold outage will take place in March/April 2023, October/November 2023, & March/April 2024.

4) Revised reduction of \$1.1m related to turbine outage

ecomaine
FY 2024 Budget - Recycling Tons & Revenue

Description	FY 2023						FY 2024 Budget						
	12 Month Budget			Six Months YTD			Forecast			Favorable/(Unfavorable)			
	Actual	% Budget	\$	Actual	% Budget	\$	To FY 2023 Budget	\$	%	Vs FY 2023 Forecast	\$	%	Vs FY 2023 Budget
Inbound Material													
Tons	36,178	37,837	9,392	24.8%	36,050	(1,786)	-4.7%	36,037	(13)	0.0%	(1,800)	-4.8%	
\$/Ton of Inbound Exclude Tip Fees	\$100.92	\$51.23	\$26.37	51.5%	\$14.49	(\$36.74)	-71.7%	\$38.24	\$23.76	164.0%	(\$12.98)	-25.3%	
Contract/Commercial Tipping Fees	\$624,461	\$670,074	\$582,851	87.0%	\$903,672	\$233,598	34.9%	\$716,775	(\$186,897)	-20.7%	\$46,701	7.0%	
Owner Tipping Fees	652,436	687,674	323,481	47.0%	647,081	(40,593)	-5.9%	850,796	203,715	31.5%	163,122	23.7%	
Contamination Fees	38,575	73,333	1,705	2.3%	2,338	(70,995)	-96.8%	2,000	(338)	-14.5%	(71,333)	-97.3%	
Total Tipping Fees	\$1,315,472	\$1,431,082	\$908,037	63.5%	\$1,553,092	\$122,010	8.5%	\$1,569,571	\$16,479	1.1%	\$138,489	9.7%	
\$/Ton of Inbound Tip Fees	36.36	37.82	96.69	255.6%	43.08	5.26	13.9%	43.55	0.47	1.1%	5.73	15.2%	
Outbound Material - Tons													
3-7 Mixed (inc Ridged)	138	161	100	62.1%	164	4	2.2%	167	2	1.3%	6	3.5%	
Colored HDPE	209	182	105	57.9%	218	36	20.1%	197	(21)	-9.4%	16	8.7%	
No 2 Natural HDPE	183	193	103	53.4%	204	11	5.5%	191	(13)	-6.5%	(3)	-1.3%	
No 1 Pet	413	375	195	52.0%	418	43	11.5%	388	(30)	-7.2%	13	3.5%	
Total Plastic	943	910	503	55.3%	1,004	94	10.3%	942	(62)	-6.1%	32	3.5%	
Residential Paper	12,431	13,188	7,298	55.3%	14,166	978	7.4%	13,336	(830)	-5.9%	147	1.1%	
OCC (Single Sort)	10,732	10,000	4,767	47.7%	9,668	(332)	-3.3%	9,974	306	3.2%	(26)	-0.3%	
Cans - Steel	709	690	327	47.3%	699	9	1.3%	697	(2)	-0.3%	7	1.0%	
Alum	133	111	43	38.7%	129	19	17.0%	110	(20)	-15.2%	(1)	-0.8%	
Loose Metal	233	245	148	60.3%	259	14	5.7%	247	(12)	-4.6%	2	0.9%	
Glass to Storage	2,095	2,006	756	37.7%	1,643	(363)	-18.1%	1,918	274	16.7%	(88)	-4.4%	
Single Sort Program	27,275	27,150	13,841	51.0%	27,568	418	1.5%	27,222	(346)	-1.3%	73	0.3%	
OCC (Source Separated)	5,548	4,093	2,473	60.4%	4,628	535	13.1%	4,482	(145)	-3.1%	389	9.5%	
Post Burn	3,945	4,782	3,171	66.3%	5,202	420	8.8%	4,850	(352)	-6.8%	68	1.4%	
Total Outbound	36,769	36,025	19,484	54.1%	37,398	1,373	3.8%	36,555	(843)	-2.3%	530	1.5%	

Description	FY 2023						FY 2024 Budget					
	12 Month Budget			Six Months YTD			Forecast			Favorable/(Unfavorable)		
	Actual	% Budget	\$	Actual	% Budget	\$	To FY 2023 Budget	\$	%	Vs FY 2023 Forecast	\$	%
Revenue - \$												
3-7 Mixed (inc Ridged)	\$26,816	\$11,060	\$5,143	46.5%	\$8,421	(\$2,639)	-23.9%	\$13,260	\$4,838	57.5%	\$2,200	19.9%
Colored HDPE	175,058	88,880	27,958	31.5%	60,219	(28,661)	-32.2%	83,398	23,179	38.5%	(5,482)	-6.2%
No 2 Natural HDPE	282,936	243,660	110,637	45.4%	236,358	(7,303)	-3.0%	235,882	(476)	-0.2%	(7,779)	-3.2%
No 1 Pet	250,509	94,184	36,432	38.7%	88,593	(5,591)	-5.9%	105,906	17,313	19.5%	11,723	12.4%
Total Plastic	735,320	437,785	180,170	41.2%	393,592	(44,193)	-10.1%	438,446	44,855	11.4%	662	0.2%
Residential Paper	784,028	188,863	(299,428)	-158.5%	(626,483)	(815,346)	-431.7%	(132,045)	494,438	-78.9%	(320,908)	-169.9%
OCC (Single Sort)	1,674,926	1,053,621	262,824	24.9%	476,275	(577,346)	-54.8%	797,015	320,741	67.3%	(256,606)	-24.4%
Cans - Steel	204,950	129,153	42,032	32.5%	95,067	(34,087)	-26.4%	116,803	21,736	22.9%	(12,351)	-9.6%
Cans - Alum	205,147	88,107	37,105	42.1%	140,147	52,040	59.1%	116,873	(23,275)	-16.6%	28,766	32.6%
Loose Metal	46,587	40,682	24,944	61.3%	43,677	2,996	7.4%	41,061	(2,617)	-6.0%	379	0.9%
Total Single Sort Program	3,650,958	1,938,211	247,647	12.8%	522,274	(1,415,937)	-73.1%	1,378,152	855,879	163.9%	(560,058)	-28.9%
OCC (Source Separated)	875,269	441,058	166,239	37.7%	280,438	(160,620)	-36.4%	382,145	101,708	36.3%	(58,913)	-13.4%
Post Burn	500,310	391,311	232,415	59.4%	401,365	10,054	2.6%	383,544	(17,821)	-4.4%	(7,767)	-2.0%
Total Revenue	\$5,026,538	\$2,770,580	\$646,302	23.3%	\$1,204,076	(\$1,566,503)	-56.5%	\$2,143,841	\$939,765	78.0%	(\$626,738)	-22.6%

Description	FY 2023						FY 2024 Budget					
	12 Month Budget			Six Months YTD			Forecast			Favorable/(Unfavorable)		
	Actual	% Budget	\$	Actual	% Budget	\$	To FY 2023 Budget	\$	%	Vs FY 2023 Forecast	\$	%
Revenue - \$/Ton												
3-7 Mixed	\$194.52	\$68.74	\$51.45	74.9%	\$51.22	(\$17.52)	-25.5%	\$79.62	\$28.41	55.5%	\$10.89	15.8%
Colored HDPE	835.84	489.70	266.19	54.4%	276.33	(213.37)	-43.6%	422.55	146.22	52.9%	(67.15)	-13.7%
No 2 Natural HDPE	1,547.79	1,260.60	1,070.92	85.0%	1,159.24	(101.35)	-8.0%	1,236.79	77.55	6.7%	(23.80)	-1.9%
No 1 Pet	606.46	251.48	186.92	74.3%	212.11	(39.37)	-15.7%	273.21	61.11	28.8%	21.73	8.6%
Total Plastic	779.63	480.97	358.04	74.4%	392.05	(88.91)	-18.5%	465.32	73.26	18.7%	(15.65)	-3.3%
Residential Paper	63.07	14.32	(41.03)	-286.5%	(44.22)	(58.55)	-408.8%	(9.90)	34.32	-77.6%	(24.22)	-169.1%
OCC (Single Sort)	156.08	105.36	55.14	52.3%	56.10	(56.10)	-53.2%	79.91	30.65	62.2%	(25.45)	-24.2%
Cans - Steel	289.23	187.19	128.73	68.8%	136.06	(51.12)	-27.3%	167.65	31.58	23.2%	(19.54)	-10.4%
Cans - Alum	1,546.76	797.09	867.95	108.9%	1,083.25	286.15	35.9%	1,065.77	(17.48)	-1.6%	268.68	33.7%
Loose Metal	199.94	166.36	169.05	101.6%	168.91	2.55	1.5%	166.49	(2.42)	-1.4%	0.13	0.1%
Single Sort Program	133.86	71.39	17.89	25.1%	(52.44)	(52.44)	-73.5%	50.63	31.68	167.2%	(20.76)	-29.1%
OCC (Source Separated)	156.08	105.36	55.14	52.3%	56.10	(56.10)	-53.2%	79.91	30.65	62.2%	(25.45)	-24.2%
Post Burn	126.81	81.83	73.30	89.6%	77.16	(4.67)	-5.7%	79.08	1.93	2.5%	(2.75)	-3.4%

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FY 2024 Budget - Miscellaneous Income & Expenses

Description	FY 2023										FY 2024 Budget					
	FY 2022 Actual	12 Month Budget	Six Months YTD		Forecast				Budget		Favorable/(Unfavorable)					
			Actual	%	\$		Favorable/(Unfavorable)		\$	%	\$	%				
							To FY 2023 Budget	%								
Other Operating Revenue:																
Stack Rental	\$71,518	\$72,626	\$36,108	49.7%	\$71,666	(\$960)	-1.3%	\$72,909	\$1,243	1.7%	\$283	0.4%				
Solar Panel Lease (new account)	-	57,000	-	0.0%	57,000	100.0%		-	-		(57,000)	0.0%				
Solar Road Access (new account)	-	-	-		-	-		-	-		-	0.0%				
Silver Bullet Rental Fees	9,425	20,000	8,625		17,250	(2,750)		17,250	-		(2,750)	0.0%				
Kimberly Clark	42,434	43,829	21,914	50.0%	45,107	1,278	2.9%	47,607	2,499	5.5%	3,778	8.6%				
TOTAL	\$123,377	\$193,455	\$66,647	34.5%	\$134,024	\$54,569	28.2%	\$137,766	\$3,742	2.8%	(\$55,689)	-28.8%				
ADMIN-CONTINGENT	-	250,000	150,109	60.0%	180,109	69,891	28.0%	250,000	(69,891)		(0)	0.0%				
INTEREST INCOME																
Interest - Bank	6,030	10,000	5,782		11,565	1,565		11,565	-		1,565					
Finance Chrgs Revenue	16,341	15,000	12,940	86.3%	25,880	10,880	72.5%	15,000	(10,880)	-42.0%	-					
Misc Revenues	3,622	7,200	316	4.4%	9,000	1,800	25.0%	5,000	(4,000)	-44.4%	(2,200)	-30.6%				
TOTAL INTEREST INCOME	\$25,993	\$32,200	\$19,039	90.7%	\$46,445	\$14,245	97.5%	\$31,565	(\$14,880)	-86.5%	(\$635)	-2.0%				
INVESTMENT INCOME																
Investment Income	396,720	200,000	220,318	110.2%	330,477	130,477	39.5%	250,000	(80,477)	-24.4%	50,000	25.0%				
Investment Fees	(78,641)	(80,000)	(36,430)	45.5%	(72,860)	7,140	-8.9%	(80,000)	(7,140)	9.8%	0					
Investment Gains/(Losses)	(2,442,842)	380,000	187,846	49.4%	281,769	(98,231)	-25.9%	330,000	48,231		(50,000)					
TOTAL INVESTMENT INCOME	(\$2,124,762)	\$500,000	\$371,734	74.3%	\$539,386	\$39,386	7.9%	\$500,000	(\$39,386)		(\$0)					
ADMIN - LEASE PAYMENTS (non-GAAP)	-	(810,689)	(186,656)	23.0%	(711,378)	99,311	-14.0%	(1,335,362)	(623,984)	46.7%	(524,673)	0.0%				
INTEREST EXPENSE																
Interest Expense - Capital Lease	(46,990)	(100,401)	(52,205)	0.0%	(101,563)	-	0.0%	(248,268)	-	0.0%	-					
TOTAL INTEREST EXPENSE	(\$46,990)	(\$100,401)	(\$52,177)	0.0%	(\$101,563)	\$-	0.0%	(\$248,268)	\$-	0.0%	\$-					
OTHER INCOME & EXPENSE																
Other Gains (Losses)	144,344	-	10,000		10,000	10,000		-	(10,000)		-					
Discount Available	100	-	48	0.0%	97	97	100.0%	-	(97)	0.0%	-					
Discounts Taken	14,676	25,000	18,809	75.2%	37,618	12,618	33.5%	25,000	(12,618)	-50.5%	0	0.0%				
TOTAL OTHER INCOME / (EXPENSE)	\$159,120	\$25,000	\$28,857	115.4%	\$47,715	\$22,715	47.6%	\$25,000	(\$22,715)	-90.9%	\$0	0.0%				
LANDFILL-CLOSURE PROJECT	637,885	300,000	226,089	75.4%	452,178	(152,178)	-50.7%	452,178	-		(152,178)	-50.7%				
ADMIN-POST RETIREMENT BENEFITS	84,996	85,000	15,854	18.7%	31,707	53,293	62.7%	31,707	-		53,293	62.7%				
DEPRECIATION EXPENSE	3,338,950	4,100,000	1,626,233	39.7%	3,426,233	673,767	16.4%	3,926,233	(500,000)	-14.6%	173,767	4.2%				

**ecomaine
FY 2024 Budget - Administration Expenses**

Description	FY 2023				FY 2024 Budget				Favorable/(Unfavorable)			
	FY 2022 Actual	12 Month Budget	Six Months YTD		\$	Forecast		Vs FY 2023 Budget		Vs FY 2023 Budget		
			Actual	% Budget		\$	%	\$	%	\$	%	
SALARIES & WAGES	\$1,168,666	\$1,371,330	\$619,886	45.2%	\$1,247,957	\$123,373	9.0%	\$1,440,639	(\$192,682)	-15.4%	(\$69,309)	-5.1%
EMPLOYEE BENEFITS	452,765	520,485	233,356	44.8%	469,471	51,014	9.8%	552,110	(82,639)	-17.6%	(31,625)	-6.1%
Physicals	1,845	1,760	423	24.0%	1,200	560	31.8%	1,760	(560)	-46.7%	(0)	0.0%
Office Supplies	28,942	50,000	22,237	44.5%	44,473	5,527	11.1%	47,500	(3,027)	-6.8%	2,500	5.0%
Board/Communities Expenses	18,262	20,000	1,627	8.1%	15,000	5,000	25.0%	20,000	(5,000)	-33.3%	(0)	0.0%
Travel & Food	19,795	26,000	21,894	84.2%	31,694	(5,694)	-21.9%	30,000	1,694	5.3%	(4,000)	-15.4%
Employment Advertising	-	3,500	16,932	483.8%	24,000	(20,500)	-585.7%	10,000	14,000	58.3%	(6,500)	-185.7%
Training	15,393	13,000	8,824	67.9%	16,000	(3,000)	-23.1%	25,000	(9,000)	-56.3%	(12,000)	-92.3%
Dues & Subscriptions	3,955	6,000	1,089	18.1%	5,000	1,000	16.7%	6,000	(1,000)	-20.0%	0	0.0%
Telephone	14,969	16,000	6,674	41.7%	13,347	2,653	16.6%	14,000	(653)	-4.9%	2,000	12.5%
Safety Equipment	450	700	321	45.9%	3,200	(2,500)	-357.1%	735	2,465	77.0%	(35)	-5.0%
Insurance	427,555	485,881	234,082	48.2%	470,397	15,484	3.2%	553,788	(83,391)	-17.7%	(67,907)	-14.0%
Audit	27,200	22,000	18,800	85.5%	25,000	(3,000)	-13.6%	25,000	-	-	(3,000)	-13.6%
Computer Maintenance	171,306	150,922	114,273	75.7%	166,621	(15,699)	-10.4%	160,062	6,559	3.9%	(9,140)	-6.1%
Consulting Services	1,985	1,000	776	77.6%	1,000	-	-	1,000	-	-	-	0.0%
Placement Fees	49,812	36,000	10,059	27.9%	15,000	21,000	58.3%	18,000	(3,000)	-20.0%	18,000	50.0%
Legal Fees	44,466	68,000	14,516	21.3%	60,000	8,000	11.8%	68,000	(8,000)	-13.3%	(0)	0.0%
Public Relations	153,268	254,100	86,929	34.2%	202,750	51,350	20.2%	269,900	(67,150)	-33.1%	(15,800)	-6.2%
Bank Charges	38,089	36,000	24,789	68.9%	50,000	(14,000)	-38.9%	50,000	-	-	(14,000)	-38.9%
Host Community Payments	500,000	500,000	250,000	50.0%	500,000	0	0.0%	500,000	-	-	0	0.0%
Major Repairs	14,844	10,000	11,461	114.6%	11,461	(1,461)	-14.6%	10,000	1,461	12.7%	-	0.0%
TOTAL ALL	\$3,153,566	\$3,592,677	\$1,698,948	47.3%	\$3,373,572	\$219,105	6.1%	\$3,803,494	(\$429,922)	-12.0%	(\$210,817)	-5.9%

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FY 2024 Budget - Waste To Energy Expenses														
Description	FY 2023						FY 2024 Budget							
	FY 2022 Actual		12 Month Budget (Original)		12 Month Budget (Revised)		Six Months YTD		Forecast		Vs FY 2023 Budget		Favorable/(Unfavorable)	
	Actual		Actual	% Budget	Actual	% Budget	Actual	% Budget	To FY 2023 Budget	%	\$	%	\$	%
SALARIES & WAGES	\$3,885,750	\$4,187,700	\$4,187,700	53.3%	\$4,338,376	53.3%	\$2,233,480	53.3%	(\$150,676)	-3.6%	\$4,519,905	-4.2%	(\$332,205)	-7.9%
EMPLOYEE BENEFITS	1,325,018	1,489,341	1,489,341	46.2%	1,439,395	46.2%	688,620	46.2%	49,946	3.4%	1,591,775	-10.6%	(102,434)	-6.9%
Physicals	19,194	10,200	10,200	82.4%	8,407	82.4%	8,407	82.4%	(6,614)	-64.8%	17,000	-1.1%	(6,800)	-66.7%
Uniforms	53,588	55,000	55,000	57.2%	31,435	57.2%	18,751	57.2%	(7,870)	-14.3%	62,870	0.9%	(7,870)	-14.3%
Temporary Labor	49,113	81,600	81,600	23.0%	50,000	23.0%	18,751	23.0%	31,600	38.7%	50,000	0.0%	31,600	38.7%
Office Supplies	17,530	17,000	17,000	38.3%	6,518	38.3%	4,919	38.3%	(0)	0.0%	17,000	0.0%	-	-
Travel & Food	5,010	5,000	5,000	98.4%	5,000	98.4%	4,919	98.4%	5,000	0.0%	5,000	0.0%	-	-
Training	2,092	30,000	30,000	24.2%	7,245	24.2%	7,245	24.2%	22,000	73.3%	12,500	-56.3%	17,500	58.3%
Telephone	9,572	12,240	12,240	51.4%	6,287	51.4%	6,287	51.4%	12,240	0.0%	12,500	-2.1%	(260)	-2.1%
Building & Ground Maintenance	91,785	86,833	86,833	51.2%	44,481	51.2%	44,481	51.2%	(0)	0.0%	70,500	18.8%	16,333	18.8%
Vehicle Maintenance	35,902	40,000	40,000	62.8%	37,765	62.8%	28,265	62.8%	(10,000)	-25.0%	51,000	-2.0%	(11,000)	-27.5%
Warehousing (Freight & Ship)	60,894	45,000	45,000	59.3%	56,530	59.3%	41,494	59.3%	(11,530)	-25.6%	56,000	0.9%	(11,000)	-24.4%
Maintenance Shop Stock	57,469	70,000	70,000	41.3%	70,000	41.3%	16,693	41.3%	-	-	72,100	-3.0%	(2,100)	-3.0%
Safety Equipment	56,302	40,392	40,392	119.6%	10,392	119.6%	6,101	119.6%	(4,900)	-96.1%	42,000	30.0%	(1,608)	-4.0%
Laboratory Equipment	7,093	5,100	5,100	2.6%	3,000	2.6%	470	2.6%	15,000	83.3%	7,000	-900.0%	(12,000)	-66.7%
Permits	3,178	18,000	18,000	62.6%	28,169	62.6%	28,169	62.6%	0	0.0%	46,000	-2.2%	(1,000)	-2.2%
Tools & Equipment	57,567	45,000	45,000	55.0%	500	55.0%	500	55.0%	(8,000)	-10.8%	92,600	-12.9%	(18,600)	-25.1%
Battery Buy Back	18	74,000	74,000	72.2%	800,000	72.2%	502,385	72.2%	(104,279)	-15.0%	695,000	13.1%	721	0.1%
Mobile Equip Fuel	50,909	695,721	695,721	55.3%	35,382	55.3%	17,691	55.3%	(3,382)	-10.6%	35,000	1.1%	(3,000)	-9.4%
Replacement Spare Parts	635,963	32,000	32,000	72.0%	139,000	72.0%	72,071	72.0%	(25,500)	-22.5%	140,980	-1.4%	(27,480)	-24.2%
Lubricants	29,153	113,500	113,500	63.5%	200,000	63.5%	122,912	63.5%	(30,000)	-17.6%	202,500	-6.5%	(295,000)	-33.3%
Other Chemicals	109,842	170,000	170,000	56.4%	1,107,755	56.4%	498,755	56.4%	(222,755)	-25.2%	1,180,000	1.7%	4,000	1.7%
Chemicals Carbon	937,254	885,000	885,000	43.7%	236,000	43.7%	103,230	43.7%	-	-	232,000	1.7%	4,000	1.7%
Chemicals Lime	193,665	236,000	236,000	5.3%	10,000	5.3%	527	5.3%	(25,000)	-54.3%	14,000	-40.0%	(4,000)	-40.0%
Chemicals Urea	16,767	46,000	46,000	37.6%	26,000	37.6%	9,785	37.6%	-	-	92,000	-29.6%	(46,000)	-100.0%
Computer Maintenance	42,169	26,000	26,000	89.3%	26,132	89.3%	15,180	89.3%	(9,132)	-53.7%	26,600	-1.5%	(400)	-1.5%
Dep Ash Fee	23,660	17,000	17,000	56.4%	344,000	56.4%	177,345	56.4%	(29,600)	-9.4%	355,000	-3.2%	(40,600)	-12.9%
Kone Cranes	27,252	314,400	314,400	100.0%	1,530	100.0%	1,530	100.0%	-	-	14,000	41.9%	(131,768)	-29.2%
Industrial Cleaning	343,058	1,051,152	1,051,152	50.2%	169,460	50.2%	85,033	50.2%	0	0.0%	184,490	-8.9%	(15,030)	-8.9%
Power Sales Services	11,120	80,000	80,000	1.4%	80,000	1.4%	1,134	1.4%	15,000	1.7%	900,000	-3.0%	(2,400)	-3.0%
Gas & Electric	873,047	900,000	900,000	39.9%	885,000	39.9%	359,414	39.9%	885,000	1.7%	7,000	-1.7%	-	-
Water & Sewer	168,498	7,000	7,000	36.3%	7,000	36.3%	2,541	36.3%	(15,000)	-4.8%	325,000	1.6%	(9,610)	-3.0%
Non Destructive Testing	84,500	315,390	315,390	63.6%	200,527	63.6%	200,527	63.6%	(0)	0.0%	48,013	-14.9%	(6,213)	-14.9%
Annual Maintenance (Shutdown)	827,822	41,800	41,800	50.5%	250,000	50.5%	126,303	50.5%	(14,700)	-96.1%	26,200	12.7%	(10,900)	-71.2%
Machine Work	1,983	15,300	15,300	84.9%	2,850,000	84.9%	2,420,067	84.9%	-	-	1,492,000	47.6%	(242,000)	-19.4%
Outside Services	325,656	2,850,000	2,850,000	12.7%	2,000	12.7%	254	12.7%	2,000	0.0%	2,000	0.0%	-	-
Cem Mfnc Contract	46,134	40,000	40,000	98.3%	40,000	98.3%	39,310	98.3%	40,000	-45.0%	58,000	0.0%	(18,000)	-45.0%
Food Waste Disposal	232,449	35,000	35,000	5.8%	2,047	5.8%	2,047	5.8%	-	-	35,000	0.0%	-	-
Rental Equipment	25,598	15,000	15,000	156.0%	23,400	156.0%	23,400	156.0%	(8,400)	-56.0%	30,000	-28.2%	(15,000)	-100.0%
Waste Disposal	1,638,213	1,250,000	1,250,000	4.1%	33,217	4.1%	1,354	4.1%	81	0.2%	33,298	-0.2%	-	-
Painting	39	33,298	33,298	57.7%	22,933	57.7%	11,433	57.7%	(3,133)	-15.8%	24,000	-4.7%	(4,200)	-21.2%
Vendor Assistance	50,844	19,800	19,800	45.8%	11,540	45.8%	5,525	45.8%	535	4.4%	12,600	-9.2%	(525)	-4.3%
Engineering Consulting	49,060	66,820	66,820	90.8%	79,085	90.8%	60,665	90.8%	(12,265)	-18.4%	82,120	-3.8%	(15,300)	-22.9%
Obsolete Inventory	1,295	7,200	7,200	144.4%	10,400	144.4%	10,400	144.4%	(3,200)	-44.4%	10,400	-3.8%	(3,200)	-44.4%
Miscellaneous	31,675	33,298	33,298	18,770	19,800	19,800	11,433	19,800	81	0.2%	33,298	-0.2%	-	-
Environ-Permits	18,770	12,075	12,075	60.665	7,200	60.665	7,200	60.665	(3,200)	-44.4%	10,400	-3.8%	(3,200)	-44.4%
Environ-Iso & Ohsas Systems	13,996	66,820	66,820	7,200	7,200	7,200	7,200	7,200	7,200	7,200	7,200	7,200	7,200	
Environ-Ash Testing	65,920	225,000	225,000	217,474	217,474	217,474	217,474	217,474	217,474	217,474	217,474	217,474	217,474	
Environ-Air Monitoring	6,750	225,000	225,000	96.7%	245,490	96.7%	217,474	96.7%	(20,490)	-9.1%	130,580	46.8%	94,420	42.0%
Environ-Cems Certification	6,750	225,000	225,000	60.8%	\$15,554,150	60.8%	\$15,554,150	60.8%	(\$544,328)	-3.6%	\$14,091,352	9.7%	(\$1,281,529)	-10.0%
Environ-Miscellaneous	321,518	\$13,071,729	\$12,809,822	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	
Major Repairs	321,518	\$13,071,729	\$12,809,822	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	\$9,132,541	
TOTAL ALL														

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FY 2024 Budget - Recycling Expenses

Description	FY 2023				FY 2024 Budget							
	FY 2022 Actual	12 Month Budget	Six Months YTD		Favorable/(Unfavorable) To FY 2023 Budget	Favorable/(Unfavorable) Forecast	FY 2023 Forecast		FY 2024 Budget			
			Actual	% Budget			\$	%	\$	%	Vs FY 2023 Budget	Vs FY 2024 Budget
SALARIES & WAGES	\$803,261	\$834,555	\$406,463	48.7%	\$828,604	\$5,951	0.7%	\$998,245	(\$169,642)	-20.5%	(\$163,690)	-19.6%
EMPLOYEE BENEFITS	267,101	318,681	157,876	49.5%	342,074	(23,393)	-7.3%	431,840	(89,766)	-26.2%	(113,159)	-35.5%
Physicals	1,164	1,500	-	-	750	750	50.0%	1,500	(750)	-100.0%	-	-
Uniforms	17,908	17,500	9,750	55.7%	17,500	-	-	18,000	(500)	-2.9%	(500)	-2.9%
Temporary Labor	722,781	700,000	358,653	51.2%	700,000	-	-	602,000	98,000	14.0%	98,000	14.0%
Office Supplies	3,081	5,000	1,886	37.7%	5,000	-	-	5,000	-	-	-	-
Travel & Food	1,622	2,500	1,148	45.9%	2,500	-	-	5,000	(2,500)	-100.0%	(2,500)	-100.0%
Advertising	-	-	-	-	-	-	-	-	-	-	-	-
Training	8,636	7,500	143	1.9%	6,000	1,500	20.0%	7,500	(1,500)	-25.0%	-	-
Dues, Subscriptions, & Publications	2,320	2,500	435	17.4%	2,500	-	-	3,500	(1,000)	-40.0%	(1,000)	-40.0%
Telephone	1,861	1,800	894	49.7%	1,800	-	-	1,800	-	-	-	-
Buildings & Grounds Maintenance	34,168	39,700	8,222	20.7%	39,700	-	-	39,700	-	-	-	-
Vehicle Maintenance	57,460	46,500	42,938	92.3%	61,500	(15,000)	-32.3%	54,000	7,500	12.2%	(7,500)	-16.1%
Warehousing (Freight & Ship)	13,656	10,000	6,964	69.6%	10,000	-	-	10,000	-	-	-	-
Safety Equipment	25,482	12,000	15,009	125.1%	20,000	(8,000)	-66.7%	20,000	-	-	(8,000)	-66.7%
Tools & Equipment	19,113	7,500	9,604	128.0%	13,500	(6,000)	-80.0%	13,000	500	3.7%	(5,500)	-73.3%
Purchase Of Uncontracted Recy Materia	531,845	266,045	37,442	14.1%	74,884	191,161	71.9%	187,762	(112,878)	-150.7%	78,283	29.4%
Purchase Of Contracted Recy Materials	382,441	273,600	8,151	3.0%	32,809	240,791	88.0%	286,135	(253,326)	-772.1%	(12,535)	-4.6%
Mobile Equip Fuel	11,826	15,000	6,892	45.9%	15,000	-	-	20,000	(5,000)	-33.3%	(5,000)	-33.3%
Replacement Spare Parts	121,478	200,000	75,790	37.9%	200,000	-	-	200,000	-	-	-	-
Lubricants	4,214	4,200	7,459	177.6%	8,000	(3,800)	-90.5%	5,000	3,000	37.5%	(800)	-19.0%
Baling Wire	127,311	100,000	92,772	92.8%	140,000	(40,000)	-40.0%	125,000	15,000	10.7%	(25,000)	-25.0%
Educational	-	-	-	-	-	-	-	-	-	-	-	-
Computer Maintenance	49	3,500	-	-	2,000	1,500	42.9%	2,000	-	-	1,500	42.9%
Gas & Electric	4,493	3,000	1,795	59.8%	3,000	-	-	4,000	(1,000)	-33.3%	(1,000)	-33.3%
Water & Sewer	8,133	8,500	5,051	59.4%	10,102	(1,602)	-18.8%	10,000	102	1.0%	(1,500)	-17.6%
Rental Equipment	864	3,000	12,437	414.6%	15,000	(12,000)	-400.0%	15,000	-	-	(12,000)	-400.0%
Painting	48,532	80,000	22,928	28.7%	80,000	-	-	50,000	30,000	37.5%	30,000	37.5%
Recyclables Hauling	31,628	5,000	23,497	469.9%	25,000	(20,000)	-400.0%	25,000	-	-	(20,000)	-400.0%
Containers	-	-	-	-	-	-	-	-	-	-	-	-
Major Repairs	119,715	60,000	69,177	115.3%	140,543	(80,543)	-134.2%	90,000	50,543	36.0%	(30,000)	-50.0%
TOTAL ALL	\$3,372,142	\$3,029,081	\$1,383,377	45.7%	\$2,797,766	\$231,315	7.6%	\$3,250,983	(\$433,217)	-14.3%	(\$201,902)	-6.7%

FY 2024 Budget - Landfill / Ashfill Expenses

Description	FY 2022				FY 2023				FY 2024 Budget				
	Actual	12 Month Budget	Six Months YTD		\$	Forecast		\$	Favorable/(Unfavorable)		\$	Vs FY 2023 Budget	
			Actual	% Budget		\$	%		\$	%		\$	%
SALARIES & WAGES	\$437,839	\$633,732	\$273,956	43.2%	\$593,817	\$39,914	6.3%	\$402,304	\$191,514	32.3%	\$231,428	\$191,514	32.3%
EMPLOYEE BENEFITS	191,908	287,370	98,571	34.3%	194,704	92,666	32.2%	166,087	28,617	14.7%	121,283	28,617	14.7%
Physicals	2,991	3,800	-		2,000	1,800	47.4%	3,000	(1,000)	-50.0%	800	(1,000)	-50.0%
Uniforms	10,542	14,500	7,265	50.1%	14,530	(30)	-0.2%	12,000	2,530	17.4%	2,500	2,530	17.4%
Temporary Labor	314,690	71,962	201,517	280.0%	285,517	(213,555)	-296.8%	85,000	200,517	70.2%	(13,038)	200,517	70.2%
Office Supplies	8,132	4,500	320	7.1%	2,000	2,500	55.6%	4,000	(2,000)	-100.0%	500	(2,000)	-100.0%
Travel & Food	1,628	1,300	2,224	171.1%	3,000	(1,700)	-130.8%	4,000	(1,000)	-33.3%	(2,700)	(1,000)	-33.3%
Training	591	3,000	1,433	47.8%	5,000	(2,000)	-66.7%	5,000	(1,000)	-50.0%	(2,000)	(1,000)	-50.0%
Dues & Subscriptions	5,119	3,000	338	11.3%	2,000	1,000	33.3%	3,000	(1,000)	-25.0%	(500)	(1,000)	-25.0%
Telephone	7,015	7,700	3,951	51.3%	8,000	(300)	-3.9%	8,200	(200)	-2.5%	(500)	(200)	-2.5%
Building & Ground Maintenance	93,994	60,000	23,864	39.8%	50,000	10,000	16.7%	60,000	(10,000)	-20.0%	(10,000)	(10,000)	-20.0%
Vehicle Maintenance	135,984	80,000	60,522	75.7%	100,000	(20,000)	-25.0%	16,200	83,800	83.8%	63,800	83,800	83.8%
Warehousing (Freight & Ship)	1,426	1,500	1,487	99.1%	1,487	13	0.9%	1,500	(13)	-0.9%	-	(13)	-0.9%
Maintenance Shop Stock	2,790	5,000	2,103	42.1%	4,300	700	14.0%	4,500	(200)	-4.7%	500	(200)	-4.7%
Safety Equipment	4,587	3,000	2,465	82.2%	3,500	(500)	-16.7%	5,000	(1,500)	-42.9%	(2,000)	(1,500)	-42.9%
Laboratory Equipment	1,800	1,500	1,050	70.0%	1,500	-		3,500	(2,000)	-133.3%	(2,000)	(2,000)	-133.3%
Permits	68,226	67,000	13,706	20.5%	68,000	(1,000)	-1.5%	70,000	(2,000)	-2.9%	(500)	(2,000)	-2.9%
Tools & Equipment	9,726	6,500	4,968	76.4%	7,000	(500)	-7.7%	7,000	(500)	-7.1%	(500)	(500)	-7.1%
Mobile Equip Fuel	41,860	46,800	35,696	76.3%	72,000	(25,200)	-53.8%	45,000	27,000	37.5%	1,800	27,000	37.5%
Replacement Spare Parts	12,645	12,000	4,059	33.8%	10,000	2,000	16.7%	12,000	(2,000)	-20.0%	(2,000)	(2,000)	-20.0%
Lubricants	1,221	1,000	2,083	208.3%	4,000	(3,000)	-300.0%	5,000	(1,000)	-25.0%	(4,000)	(1,000)	-25.0%
Chemicals	-	3,500	2,425	69.3%	3,500	-		3,000	(3,000)	-100.0%	(4,000)	(3,000)	-100.0%
Computer Maintenance	2,348	-	6,669	100.0%	10,000	(10,000)	-100.0%	10,000	(6,500)	-185.7%	(6,500)	(6,500)	-185.7%
Consulting Services	118,193	75,000	75,750	101.0%	100,000	(25,000)	-33.3%	120,000	(20,000)	-100.0%	(20,000)	(20,000)	-100.0%
Industrial Cleaning	31,914	25,000	12,593	50.4%	28,000	(3,000)	-12.0%	30,000	(2,000)	-20.0%	(45,000)	(2,000)	-20.0%
Gas & Electric	473,051	450,000	200,493	44.6%	444,412	5,588	1.2%	426,938	17,473	3.9%	23,062	17,473	3.9%
Water & Sewer	-	-	2,279	100.0%	5,000	(5,000)	-100.0%	5,000	-		(5,000)	(5,000)	-100.0%
Outside Services	15,766	5,000	18,941	378.8%	25,000	(20,000)	-400.0%	5,000	20,000	80.0%	-	20,000	80.0%
Rental Equipment	9,362	9,000	20,326	225.8%	38,000	(29,000)	-322.2%	25,000	13,000	34.2%	(16,000)	13,000	34.2%
Engineering Consulting	36,496	50,000	18,490	37.0%	39,000	11,000	22.0%	45,000	(6,000)	-15.4%	5,000	(6,000)	-15.4%
Geotechnical Monitoring	54,458	45,000	35,721	79.4%	56,000	(11,000)	-24.4%	54,000	2,000	3.6%	(9,000)	2,000	3.6%
Water Quality	-	-	-		-	-		-	-		-	-	
Public Relations	102,100	70,000	10,624	15.2%	30,000	40,000	57.1%	10,000	20,000	66.7%	60,000	20,000	66.7%
Hauling	1,443	-	684	100.0%	700	(700)	-100.0%	1,000	(300)	-42.9%	(1,000)	(300)	-42.9%
Miscellaneous	159,004	60,000	82,274	137.1%	137,274	(77,274)	-128.8%	90,000	47,274	34.4%	(30,000)	47,274	34.4%
Major Repairs	\$2,358,847	\$2,107,663	\$1,228,846	58.3%	\$2,349,241	(\$241,577)	-11.5%	\$1,767,229	\$582,012	27.6%	\$340,435	\$582,012	27.6%
TOTAL ALL													

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FY 2024 Budget - Transportation Expenses

Description	FY 2023				FY 2024 Budget				
	FY 2022 Actual	12 Month Budget	Six Months YTD		Forecast Favorable/(Unfavorable) To FY 2023 Budget	FY 2024 Budget Favorable/(Unfavorable)		Vs FY 2023 Budget %	
			Actual	% Budget		\$	%		Vs FY 2023 Budget \$
SALARIES & WAGES	\$ -	\$ -	\$ -	\$ -	\$ -	\$327,030	100.0%	(\$327,030)	100.0%
EMPLOYEE BENEFITS	-	-	-	-	-	136,734	100.0%	(136,734)	100.0%
Physicals	-	-	-	-	-	3,600	100.0%	(3,600)	100.0%
Uniforms	-	-	-	-	-	5,250	100.0%	(5,250)	100.0%
Temporary Labor	-	-	-	-	-	10,000	100.0%	(10,000)	100.0%
Training	-	-	-	-	-	-	-	-	-
Vehicle Maintenance	-	-	-	-	-	55,150	100.0%	(55,150)	100.0%
Warehousing (Freight & Ship)	-	-	-	-	-	1,000	100.0%	(1,000)	100.0%
Maintenance Shop Stock	-	-	-	-	-	54,770	100.0%	(54,770)	100.0%
Safety Equipment	-	-	-	-	-	2,585	100.0%	(2,585)	100.0%
Permits	-	-	-	-	-	800	100.0%	(800)	100.0%
Mobile Equip Fuel	-	-	-	-	-	28,977	100.0%	(28,977)	100.0%
Replacement Spare Parts	-	-	-	-	-	16,695	100.0%	(16,695)	100.0%
Lubricants	-	-	-	-	-	2,800	100.0%	(2,800)	100.0%
Outside Services	-	-	-	-	-	15,000	100.0%	(15,000)	100.0%
Rental Equipment	-	-	-	-	-	-	-	-	-
Hauling	-	-	-	-	-	23,429	100.0%	(23,429)	100.0%
Miscellaneous	-	-	-	-	-	1,000	100.0%	(1,000)	100.0%
Major Repairs	-	-	-	-	-	-	-	-	-
TOTAL ALL	\$ -	\$ -	\$ -	\$ -	\$ -	\$684,820	100.0%	(\$684,820)	100.0%

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FY 2024 Budget - Payroll & Benefits Summary

Description	FY 2023				FY 2024 Budget							
	FY 2022 Actual	12 Month Budget	Six Months YTD		Favorable/(Unfavorable) To FY 2023 Budget	Favorable/(Unfavorable)		Vs FY 2023 Forecast	Vs FY 2023 Budget			
			Actual	% Budget		\$	%			\$	%	
Payroll												
Administration	\$1,168,666	\$1,371,330	\$619,886	45.2%	\$1,247,957	\$123,373	9.0%	\$1,440,639	(\$192,682)	-15.4%	(\$69,309)	-5.1%
WTE	3,885,750	4,187,957	2,233,480	53.3%	4,338,376	(150,419)	-3.6%	4,519,905	(181,529)	-4.2%	(331,948)	-7.9%
Recycle	803,261	834,338	406,463	48.7%	828,604	5,734	0.7%	998,245	(169,642)	-20.5%	(163,907)	-19.6%
Landfill	437,839	633,732	273,956	43.2%	593,817	39,914	6.3%	402,304	191,514	32.3%	231,428	36.5%
Transportation	-	-	-	-	-	-	-	327,030	(327,030)	-	(327,030)	-
Total	\$6,295,516	\$7,027,356	\$3,533,785	50.3%	\$7,008,754	\$18,603	0.3%	\$7,688,122	(\$679,369)	-9.7%	(\$660,766)	-9.4%
Employee Benefits												
FICA Taxes	463,786	520,024	257,518	49.5%	519,287	737	0.1%	570,819	(51,532)	-9.9%	(50,795)	-9.8%
Unemployment Taxes	24,415	24,408	9,998	41.0%	23,984	424	1.7%	22,965	1,019	4.2%	1,443	5.9%
Health Insurance	965,183	1,158,400	503,760	43.5%	1,009,512	148,888	12.9%	1,261,935	(252,423)	-25.0%	(103,535)	-8.9%
FSA & HRA Admin Expenses	6,447	6,500	3,528	54.3%	7,057	(556)	-8.6%	7,200	(144)	-2.0%	(700)	-10.8%
Life Insurance	15,865	18,182	8,426	46.3%	16,851	1,331	7.3%	17,900	(1,049)	-6.2%	282	1.6%
Workers Compensation	151,716	181,095	73,628	40.7%	183,317	(2,222)	-1.2%	214,093	(30,776)	-16.8%	(32,998)	-18.2%
Long Term Disability	63,045	63,959	31,410	49.1%	62,820	1,139	1.8%	67,000	(4,180)	-6.7%	(3,041)	-4.8%
Retirement Plans	405,820	470,708	221,249	47.0%	448,241	22,467	4.8%	515,313	(67,072)	-15.0%	(44,606)	-9.5%
HRA I	89,998	108,780	36,365	33.4%	98,676	10,104	9.3%	114,326	(15,650)	-15.9%	(5,546)	-5.1%
HRA II	35,214	46,620	22,082	47.4%	54,980	(8,360)	-17.9%	63,994	(9,014)	-16.4%	(17,374)	-37.3%
Wellness Program	15,303	17,200	10,460	60.8%	20,920	(3,720)	-21.6%	23,000	(2,080)	-9.9%	(5,800)	-33.7%
Total Benefits	\$2,236,792	\$2,615,877	\$1,178,423	45.0%	\$2,445,645	\$170,232	6.5%	\$2,878,547	(\$432,902)	-17.7%	(\$262,670)	-10.0%
% of Payroll	35.5%	37.2%	33.3%		34.9%			37.4%				

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FY 2024 Budget - Capital Expenditures**

Title	FY 2023		FY 2024	
	Budget	Actual YTD thru 12/31/22	\$	Forecast Favorable/ (Unfavorable)
Waste to Energy				
Equipment	\$ -	\$ -	\$ -	\$ -
Building	-	-	-	-
Buildings and grounds	3,000,000	2,741,352	2,741,352	258,648
Turbine/Generator Refurbishment	-	-	70,784	(70,784)
Boiler Rapper system replacements	-	46,484	46,484	(46,484)
Buildings and grounds Administration building entrance pavers	-	21,700	30,000	(30,000)
Computers/software Maintenance management system software	1,500,000	325	325	1,499,675
NOx Control Upgrade - Phase I & II & III *	-	1,150	-	-
Scrubber Wall Repairs	250,000	-	-	250,000
Buildings & Grounds	60,000	-	60,000	-
Fire protection / Tipping hall water cannon (Lease FY24)	150,000	-	150,000	-
Wallscraper replacement "A" Scrubber	1,200,000	525,535	1,200,000	-
Ash Handling System	565,000	251,890	565,000	-
Vibrating conveyor rebuild	-	-	-	-
Boiler	200,000	-	125,000	75,000
Superheater tube replacement (Leased FY23)- "A" and "B" boiler	60,000	-	83,500	(23,500)
4th pass roof replacement	80,000	6,125	50,000	-
Division Wall Rebuild "B" Boiler	80,000	76,263	80,000	-
Controls	50,000	54,773	54,773	(4,773)
Distributed Control System controls software and hardware upda	80,000	-	89,000	(9,000)
Ash Building Structure Steel Repair *	250,000	-	160,000	90,000
Buildings & Grounds	35,000	-	35,000	-
Boiler	25,000	-	-	25,000
Steam coil air heater coil replacement	100,000	-	100,000	-
Maintenance Vehicle (Leased FY23)	-	105,110	105,110	(105,110)
Warehouse vehicle	-	-	-	-
Vehicles	-	-	-	-
Circulating water pump replacement	-	-	-	-
Ash extractor rebuild (Lease FY24) *	-	-	-	-
Pumps	-	-	-	-
Boiler	-	-	-	-
Hard/software	-	-	-	-
Electronic log software	-	-	-	-
Hard/software	-	-	-	-
Crane Computer Upgrade	-	-	-	-
Buildings & Grounds	-	-	-	-
WTE siding panels replacement	-	-	-	-
Boiler	-	-	-	-
Top of SDA - Roof Steel	-	-	-	-
Building	-	-	-	-
Misc Building Repairs	-	-	-	-
Equipment	-	-	-	-
Ash Handling	-	-	-	-
Boiler	-	-	-	-
Non-Ferrous Metal Recovery / Ash Handling Study	-	-	-	-
Cooling Tower *	-	-	12,325	(12,325)
Boiler	-	-	-	50,000
Feed Chute Improvements *	-	-	-	175,000
Boiler	-	-	-	300,000
Tube Replacements* (Lease FY24)	-	-	-	350,000
Buildings & Grounds	-	-	-	200,000
HVAC Chillers (Lease FY24)	-	-	-	110,000
CEMS	-	-	-	150,000
CEMS Analyzer Equipment Replacement* (Lease FY24)	-	-	-	160,000
Station Air Compressors (Lease FY24)	-	-	-	55,000
Compressors	-	-	-	65,000
Ductwork	-	-	-	100,000
Duckwork - Flue Gas expansion joints* (Lease FY24)	-	-	-	1,000,000
Fans	-	-	-	50,000
Primary Air Fan *	-	-	-	75,000
Fans	-	-	-	125,000
Secondary Air Fan *	-	-	-	-
Pollution Control	-	-	-	-
Carbon Injection Loss in Wt feeders*	-	-	-	-
Scrubber	-	-	-	-
Vessel Repairs *	-	-	-	-
Turbine Inspection	-	-	-	-
Turbine/Gen	-	-	-	-
Vehicles	-	-	-	-
Roll off Container Caddy (Lease FY24)	-	-	-	-
Cranes	-	-	-	-
Turbine Crane Replacement (Lease FY24)	-	-	-	-
Subtotal WTE	\$7,655,000	\$3,843,032	\$5,758,653	\$1,896,347
				\$5,765,000

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FY 2024 Budget - Capital Expenditures						
Title	FY 2023				FY 2024	
	Budget	Actual YTD thru 12/31/22	Forecast		Budget	
			\$	Favorable/ (Unfavorable)		
Recycle						
Equipment	Harris Baler Gatherer Pin & Rebuild	-	21,150	21,150	(21,150)	-
Buildings & Grounds	Tipping Hall Repair & Buildup	150,000	14,795	423,000	(273,000)	-
Buildings & Grounds	MRF Building Changes	-	-	-	-	200,000
Equipment	Air Compressor	-	-	-	-	50,000
Equipment	B-2 Belt Replacement (Only if emergency)	-	-	-	-	300,000
Equipment	Cameras & Intercom Upgrade	-	-	-	-	20,000
Equipment	Eddy current	-	-	-	-	56,000
Equipment	Harris Baler / Strapper Upgrades	-	-	-	-	20,000
Equipment	Loading Ramp Replacement (Lease FY24)	-	-	-	-	50,000
Equipment	MRF Equipment Improvements	-	-	-	-	350,000
Equipment	Roll off Containers Replacements	-	-	-	-	20,000
Vehicles	Fork Truck Replacements - 3 (Lease FY24)	-	-	-	-	32,000
	Subtotal Recycle	\$150,000	\$35,945	\$444,150	(\$294,150)	\$1,098,000
Landfill						
Vehicles	Electric Trucks & Charging Stations	-	-	-	-	-
Equipment	Roll off Container Replacements (FY21)	-	(2,747)	(2,747)	2,747	-
Vehicles	Bigger loader for SS tipping floor (Leased FY23)	320,000	323,101	323,101	(3,101)	-
Landfill	Expansion Feasibility Study	-	35,986	35,986	(35,986)	-
Landfill	Waterline extension	-	126,336	126,336	(126,336)	-
Landfill	Bulldozer Retrofit	75,000	72,922	72,922	2,078	-
Vehicles	Hooklift Truck 1 (Leased FY23)	225,000	-	225,000	-	-
Vehicles	Hooklift Truck 2 (Leased FY23)	235,000	-	235,000	-	-
Buildings & Grounds	Additional Rain Tarp	-	157,040	160,000	(160,000)	-
Buildings & Grounds	8" Force main valve structure sealing	-	20,500	20,000	(20,000)	-
Buildings & Grounds	Buildings and Grounds	-	23,805	23,805	(23,805)	-
Landfill	Design/permit Landfill East (B)	-	-	-	-	150,000
Buildings & Grounds	Pump Station Upgrades	-	-	30,000	(30,000)	120,000
Equipment	Track Skid Steer w/ Sweeper (Lease FY24)	-	-	-	-	100,000
Buildings & Grounds	Leachate Conveyance Upgrades	-	-	-	-	50,000
Landfill	Land Westbrook Parcel	-	-	-	-	50,000
Vehicles	Medium Duty Truck (Lease FY24)	-	-	-	-	50,000
Landfill	Gravel Road Update	-	-	-	-	40,000
Landfill	Site Survey	-	-	-	-	35,000
Equipment	Survey Equipment	-	-	-	-	32,000
Buildings & Grounds	Site Security Upgrades (fencing, gates, signage, cameras)	-	-	-	-	25,000
Equipment	Lawn Mower	-	-	-	-	20,000
Equipment	GeoTech Monitoring Settlement Platforms	-	-	-	-	15,500
Equipment	Welder	-	-	-	-	10,000
	Subtotal Landfill	\$855,000	\$756,944	\$1,249,403	(\$394,403)	\$697,500
Administration						
Hard/software	Automatic Scale House System	50,000	-	-	50,000	-
Hard/software	Office 365 Upgrades	-	-	35,000	(35,000)	-
Hard/software	Centralized Signage Display	-	641	650	(650)	-
Hard/software	Conference Room Audio/Video Equipment	-	-	11,450	(11,450)	-
Hard/software	IT Upgrades (Switches, File Server Update, Network Redesign, L	-	-	-	-	45,000
Vehicles	Electric Car (Lease FY24)	-	-	-	-	40,000
	Subtotal Administration	\$50,000	\$641	\$47,100	\$2,900	\$85,000
Total All Areas		\$8,710,000	\$4,636,562	\$7,499,306	\$1,210,694	\$7,645,500
Proposed lease financing of capital projects of \$3.5 million including carryover NOx project						
						* Assessment Recommendation

FY 2024 Budget - Statement of Revenues & Expenses - Major Repairs

Title	FY 2023				FY 2024	
	Budget	Actual YTD thru 12/31/22	Forecast Favorable/ (Unfavorable)	\$	Budget	Budget
Waste to Energy						
Engineering Evaluation: Site Assessment	\$ -	\$18,870	\$18,870	(\$18,870)	\$ -	\$ -
Biannual Relay Calibration	25,000	40,840	35,000	(10,000)	-	-
WTE siding painting	120,000	-	-	120,000	-	-
Fire protection sprinkler piping replacements	30,000	-	30,000	-	-	-
Detention Pond Cleaning	20,000	-	-	20,000	-	-
Induced draft fan wiring	30,000	26,144	30,000	-	20,000	20,000
Steam Blow Silencer	-	131,620	131,620	(131,620)	-	-
Fire Hydrant Civil Work	-	-	-	-	-	50,000
5 Year Fire Protection hydrostatic testing	-	-	-	-	-	10,580
Circulating water pump rebuild	-	-	-	-	-	50,000
Subtotal WTE	\$225,000	\$217,474	\$245,490	(\$20,490)	\$130,580	\$130,580
Recycling						
Engineering Evaluation: Site Assessment	-	27,543	27,543	(27,543)	-	-
Camera Upgrades and Additions - Phase 1	-	25,034	48,000	(48,000)	-	-
Harris baler drop zone repair	30,000	-	30,000	-	-	-
Upstairs clapper valve replacement & piping (fire suppression system)	30,000	16,600	35,000	(5,000)	-	-
At grade tipping floor repair bypass & haul back	-	-	-	-	25,000	25,000
Overhead door work	-	-	-	-	50,000	50,000
Ambaco baler reline	-	-	-	-	15,000	15,000
Subtotal Recycling	\$60,000	\$69,177	\$140,543	(\$80,543)	\$90,000	\$90,000
Landfill						
Leak Detection Liner - Phase1	-	25,321	25,321	(25,321)	-	-
Internal Road Repair	50,000	8,572	8,572	41,428	-	-
Pump Station Heater	10,000	1,440	1,440	8,560	-	-
Emergency Tarp Repairs	-	39,226	39,226	(39,226)	-	-
Flare Station - Air Compressor	-	7,715	7,715	(7,715)	-	-
Remote Pump Station Repairs	-	-	35,000	(35,000)	-	-
Leachate Liner Repair - Phase 1 Seep	-	-	20,000	-	-	-
Ashfill Cell Liner Leak	-	-	-	-	30,000	30,000
Road Repair	-	-	-	-	50,000	50,000
Bulldozer Repairs	-	-	-	-	10,000	10,000
Subtotal Landfill	\$60,000	\$82,274	\$137,274	(\$57,274)	\$90,000	\$90,000
Transportation						
Subtotal Transportation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Administration						
WTE Office Water Leak Repair - moved to Contingency	-	-	-	-	-	-
IT Project	10,000	11,461	11,461	(1,461)	-	-
Pedestrian Sidewalk/Crosswalk Painting	-	-	-	-	-	10,000
Subtotal Admin	\$10,000	\$11,461	\$11,461	(\$1,461)	\$10,000	\$10,000
Total All Areas	\$355,000	\$380,387	\$534,768	(\$159,768)	\$320,580	\$320,580

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provides comprehensive, long-term solid waste solutions in a safe, environmentally responsible, economically sound manner, and is a leader in raising public awareness of sustainable waste management strategies.

