



## Memorandum

**DATE:** September 12, 2024  
**TO:** Chairman and Members of the Board  
**FROM:** Kevin H. Roche, CEO/General Manager  
**SUBJECT:** Agenda – Executive Committee Meeting

There is an **ecomaine** Executive Committee Meeting **scheduled for September 19, 2024 @ 4pm**. The meeting will be held at **ecomaine – 64 Blueberry Road, Portland Maine**. The agenda for this meeting is as follows:

1. Approval of the Minutes (*Attachment A*)
2. Outreach & Recycling Committee Report – Caleb Hemphill, Chair
3. Finance & Audit Committee Report – Michael Foley, Chair
  - Audit FY 24
  - Bond Financing
4. 5 Year Plan
  - FY 24 (Year-End) (*See Item 9, F1-F6 – Financial Statements*)
  - Review of 5 Year Plan (*Attachment B*)
  - Review of Rates for FY 26
5. Board Orientation Initiative (*Attachment C*)
6. Membership Discussion on New Municipalities
7. MSW By-Pass
8. Manager’s Report/Updates:
  - Recycling Markets (*Attachment D*)
  - New Materials Recovery Facility (MRF)
  - Westbrook Property (*Attachment E*)
  - Turbine Litigation
  - Tour WTE & Landfill – October 17, 2024 @ 2pm
9. Financial Statements **FY 24 (Year-End)**
  - Financial Summary (*Attachment F1*)
  - Tonnage (*Attachment F2*)
  - Statement of Revenue & Expenses (*Attachment F3*)
  - Statistical Data (*Attachment F4*)
  - Summary Analysis of All Tons by Community (*Attachment F5*)
  - Electrical Generations Summary (*Attachment F6*)

Financial Statements **FY 25 (Year-to-Date)**

  - Financial Summary (*Attachment G1*)
  - Tonnage (*Attachment G2*)
  - Statement of Revenue & Expenses (*Attachment G3*)
  - Statistical Data (*Attachment G4*)
  - Summary Analysis of All Tons by Community (*Attachment G5*)
  - Electrical Generations Summary (*Attachment G6*)
10. Other:

**Future Committee Meetings:**

Finance & Audit Committee	10-17-2024 @ 3pm
Full Board of Directors	10-17-2024 @ 4pm
Outreach & Recycling Committee	11-07-2024 @ 4pm
Executive Committee	11-21-2024 @ 4pm
Executive Committee	12-19-2024 @ 4pm
Finance & Audit Committee	01-16-2025 @ 3pm
Full Board of Directors	01-16-2025 @ 4pm

Executive Committee	02-13-2025 @ 4pm
Full Board of Directors	03-20-2025 @ 4pm
Finance & Audit Budge Review	03-27-2024 @ 4pm
Outreach & Recycling Committee	04-10-2025 @ 4pm
Full Boad of Directors	04-17-2025 @ 4pm
Finance & Audit Committee	05-15-2025 @ 3pm
Executive Committee	05-15-2025 @ 4pm
Outreach & Recycling Committee	5-22-2025 @ 4pm
<b>Annual Board of Directors Meeting</b>	<b>6-18-2025 @ 11:00am (Change in Date from 06-19-2025)</b>

The Full Board or the Executive Committee may wish to go into Executive Session for any of the above items under Section 405 of Title 1 of the Maine Revised Statutes [per the following legislative website: http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html.](http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html)

9/12/2024

**DATE:** May 29, 2024  
**TO:** Chairman and Members of the Board  
**FROM:** Kevin H. Roche, CEO/General Manager  
**SUBJECT:** Executive Committee Meeting Minutes – May 16, 2024

There was an **Executive Committee Meeting** held at **ecomaine** on the date noted above. The meeting was called to order by Bill Shane, Chairman.

**Item 1 – Approval of the Minutes:**

Caleb Hemphill motioned to approve the minutes from September 19, 2023. The motion was second by Jim Gailey. All in favor.

**Item 2 – Presentation – HM Payson – Noah Petrucci & Dan Lay – Investment Advisors:**

Noah Petrucci and Dan Lay provided a review of the **ecomaine** investment portfolio, managed by HM Payson. Areas of review and discussion were the account summaries, account activity and performance. They reviewed allocation of assets, to include Long Term Capital Reserve performance (capital & discretionary), Short & Long-Term Accounts, asset allocation by class, operating cash reserve performance and a review of Bond Analysis.

In summary, Dan Lay discussed HM Payson strategies on investments and their focus on companies that have high quality, high margins, and competitive advantages. There was a brief discussion on the investment that followed.

**Item 3 – Outreach & Recycling Committee Report – Caleb Hemphill, Chair:**

Caleb Hemphill reported that the committee last met on April 11, 2024, and reported out following highlights:

- **Education & Community Outreach** – For FY 24 our overall in-person outreach is at nearly 66,656 people. Staff is at 108% of their outreach goal for the year.
- Staff continue to attend school assemblies and events to include other outreach in manufacturing facilities.
- Staff participated in several Earth Day/Week Events in late April.
- **Conferences & Events** – Staff participated in the MRRRA Conference in Rockland on April 29-30 and provided presentations and participated in panel discussions.
- **Public Relations & Digital Media** – continues to increase month to month across all digital platforms including the website, social media channels and the Recyclopedia app.
- **The Upcycle Challenge** will close on 5/17, and a winner will be announced the week of 5/20.
- **2024-25 School Grants** – Application for next school year’s waste diversion grants is

being accepted. The committee will review the application at our upcoming May meeting.

- **Community Tagging Program** – Details with Brunswick, Kennebunkport, and Gorham for a 3-month program are on-going. Staff are continuing to recruit efforts for additional interns for the program.

#### **Item 4 – Finance & Audit Committee Report – Anne Bilodeau, Chair:**

Anne Bilodeau reported that the committee met today, prior to the Executive Committee Meeting and reported out to the following:

- Anne reported that she had reviewed cash disbursements and no issues to report.
- Jennifer Conners, RKO provided a presentation on the upcoming audit process. The committee discussed extending the contract due to a lack of governmental auditing firms. The committee would like to extend the contract for this year and have staff negotiate a possible 3-year extension with RKO.
- Greg L'Heureux (Staff) provided an overview of the FY 24 Finances through April 2024.
  - Revenues are on track except for Associate and Contract MSW Tipping.
  - Commercial MSW has improved because of added tons for February & March
  - Electric revenue is favorable to the budget.
  - Recycling sales of commodities has improved, especially mixed paper.
  - Overall revenue is favorable to the budget.
  - Investments and reserves have been very favorable.
  - Lease financing for \$2million was approved for FY 24 with TD Bank with a rate of 4.61%.

The next meeting of the Finance & Audit Committee will be in September 2024.

#### **Item 5 – Managers Report**

Kevin Roche (Staff) reported on the Recycling Market, noting that the market is strong at this time. He also mentioned the upcoming Annual Meeting and the speaker who will be discussing the Extended Producer Program.

**Item 6:**      **Executive Session: Report from the Review Committee on the GM Evaluation.** (The Executive Committee may wish to go into Executive Session for any of the above items under Section 405(6)(A) of Title 1 of the Maine Revised Statutes.)

Matthew Frank motioned to enter the Executive Session. The motion was second by Michael Foley. All in favor.

Troy Moon motioned to exit Executive Session to discuss the GM Evaluation. The motion was second by Troy Moon. All in favor.

Motion to accept the recommendation from the subcommittee regarding Executive Director's Compensation be approved as presented. Troy Moon

Motioned to approve. Caleb Hemphill seconded the motion. Unanimously approved.

**Adjourn:**

Jim Gailey motioned to adjourn. The motion was second by Mike Murray. All in favor.

**Present:** Dennis Abbott, Anne Bilodeau, Linda Boudreau, Bob Burns, Dave Durrell, Michael Foley, Matthew Frank, Jeremy Gabrielson, Jim Gailey, Caleb Hemphill, Doug Howard, Mike Murray, Troy Moon, Rod Regier, Bill Shane & Erik Street

**Guest:** Noah Petrucci & Daniel Lay – HM Payson

**Staff:** Greg L'Heureux, Wei Huang, Denise Mungen, Julian Sellers & Kevin Roche

DRAFT

ecomaine - Current Year and Five Year Projections -- September 12, 2024									
Executive Summary									
	Actual	Actual	Budget	Projections					
	FY 23	FY 24	FY25	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30
<b>Income Statement:</b>									
<b>Operating Revenues</b>	23,449,991	28,128,158	29,139,327	29,400,563	31,404,998	33,996,896	35,887,951	36,591,232	38,940,642
Less: Operating Expenses	23,827,628	22,760,173	25,177,055	25,305,866	26,190,303	27,203,652	28,151,059	29,417,758	30,172,386
Less: Lease Rent, Utilities and Property Taxes		458,301	562,075	562,075	603,632	734,088	756,111	778,794	788,399
<b>Net Operating Inc. before deprec. &amp; landfill closur</b>	(377,637)	5,367,985	3,962,272	4,094,697	5,214,695	6,793,244	7,736,892	7,173,474	8,768,257
Less: Depreciation, Landfill closure and other	3,964,305	4,184,867	4,897,707	4,945,911	5,722,755	7,005,037	7,241,567	7,696,549	7,824,066
<b>Net Operating Income</b>	(4,341,942)	1,183,118	(935,435)	(851,214)	(508,060)	(211,794)	495,325	(523,075)	944,191
Plus: Non-Operating Income	1,761,959	3,071,450	1,055,296	1,060,077	1,032,095	1,003,385	965,446	1,004,188	1,045,236
Less: Non-Operating Expense (Interest)	(113,693)	(170,238)	(1,231,631)	(1,118,207)	(1,727,998)	(1,741,911)	(1,756,312)	(1,840,887)	(1,848,227)
<b>Total Revenues Less Total Expenses</b>	(2,693,676)	4,084,330	(1,111,770)	(909,344)	(1,203,963)	(950,320)	(295,541)	(1,359,774)	141,200

<b>Cash Flow Analysis:</b>									
<b>Beginning Cash Balance</b>	29,222,746	25,579,507	24,839,737	27,549,362	27,021,246	26,127,918	25,243,480	26,149,339	27,371,767
<b>Net Operating Income</b>	(4,341,942)	1,183,118	(935,435)	(851,214)	(508,060)	(211,794)	495,325	(523,075)	944,191
Add back non-cash (Depreciation Etc)	2,686,388	3,423,341	4,897,707	4,945,911	5,722,755	7,005,037	7,241,567	7,696,549	7,824,066
<b>Net Cash Provided By Operations</b>	(1,655,554)	4,606,459	3,962,272	4,094,697	5,214,695	6,793,244	7,736,892	7,173,474	8,768,257
<b>Other Sources and Uses of Cash:</b>									
Less: Capital Improvements	(6,703,850)	(6,678,554)	(3,334,100)	(3,773,837)	(5,827,500)	(5,975,000)	(7,295,000)	(7,708,000)	(4,895,000)
Less: Capital Improvements (Construction Esrrow)			(35,500,000)	(35,500,000)					
Add: Bond/Lease Proceeds	3,774,620	2,227,667	35,500,000	35,500,000	2,400,000	2,350,000	4,500,000	5,950,000	2,000,000
Less: Bond/Lease Repayments	(812,941)	(1,257,167)	(1,871,356)	(1,909,053)	(3,712,617)	(5,056,067)	(5,001,479)	(5,197,235)	(5,755,327)
Add: Non-Operating income	1,679,486	3,039,212	1,030,296	1,035,077	1,007,095	978,385	940,446	979,189	1,020,237
Add: Other (gain on sale of equipment)	75,000	32,238	-	25,000	25,000	25,000	25,000	25,000	25,000
<b>Subtotal</b>	<b>(1,987,685)</b>	<b>(2,636,604)</b>	<b>(4,175,160)</b>	<b>(4,622,813)</b>	<b>(6,108,022)</b>	<b>(7,677,682)</b>	<b>(6,831,033)</b>	<b>(5,951,046)</b>	<b>(7,605,090)</b>
<b>Net Change in Total Cash Position</b>	<b>(3,643,239)</b>	<b>1,969,855</b>	<b>(212,888)</b>	<b>(528,116)</b>	<b>(893,328)</b>	<b>(884,438)</b>	<b>905,859</b>	<b>1,222,428</b>	<b>1,163,167</b>
<b>Ending Cash Balance</b>	<b>25,579,507</b>	<b>27,549,362</b>	<b>24,626,849</b>	<b>27,021,246</b>	<b>26,127,918</b>	<b>25,243,480</b>	<b>26,149,339</b>	<b>27,371,767</b>	<b>28,534,934</b>

Total  
FY25-FY30  
(70,974,337)  
  
52,700,000

<b>Reserves &amp; Other Cash:</b>									
<b>Reserves &amp; Other Cash</b>									
Landfill Close Reserves	15,066,918	16,710,024	15,884,793	17,417,997	18,143,669	18,887,483	19,649,892	20,431,361	21,232,367
Other Reserves	9,291,225	9,430,076	6,579,035	8,103,249	6,484,249	4,855,997	4,999,447	5,440,406	5,802,567
Required Operating	1,673,541	1,409,262	2,163,021	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000
Ending Cash Balance	26,031,685	27,549,362	24,626,849	27,021,246	26,127,918	25,243,480	26,149,339	27,371,767	28,534,934

<b>Property Plant and Equipmet/Debt:</b>									
<b>Investment in Property Plant and Equipment (Net Accum. Deprec.)</b>									
<b>Capital Debt Outstanding</b>	36,392,421	39,396,943		74,447,230	75,291,836	75,019,598	75,849,215	76,655,696	74,540,978
	5,457,698	6,359,107		40,565,345	40,988,163	40,048,869	41,329,698	43,950,480	40,071,643
<b>Net Property Plant Equip Less Debt</b>	30,934,723	33,037,836		33,881,885	34,303,674	34,970,728	34,519,517	32,705,216	34,469,335

<b>Rates:</b>									
<b>Owner MSW Rate</b>	79.35	87.51		97.50	107.50	117.50	120.44	123.45	126.53
<b>Owner Recycling Rate</b>	35.08	45.05		65.00	85.00	130.00	133.25	136.58	140.00

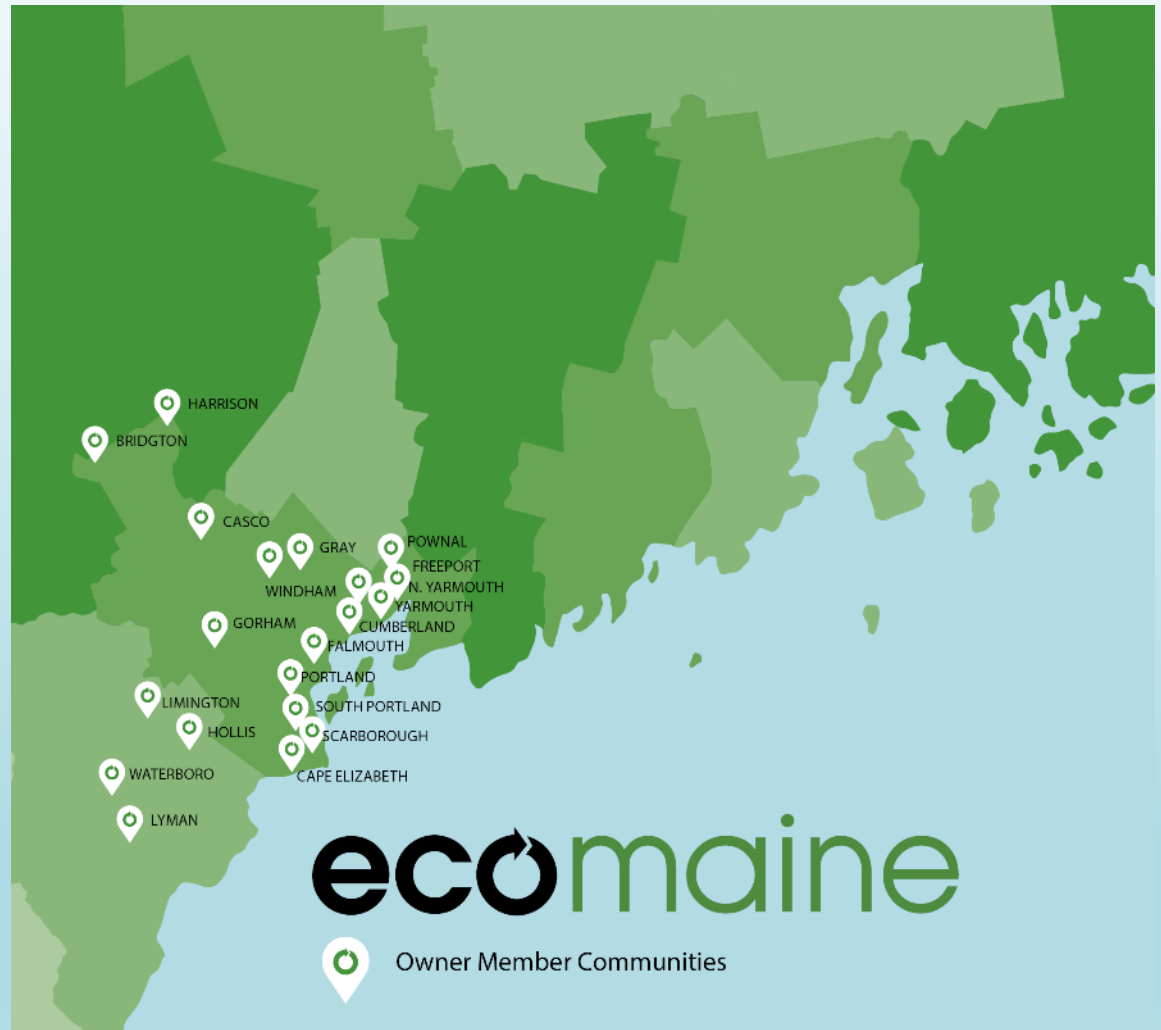
# The Makings of the ecomaine Board of Directors

## Attachment C



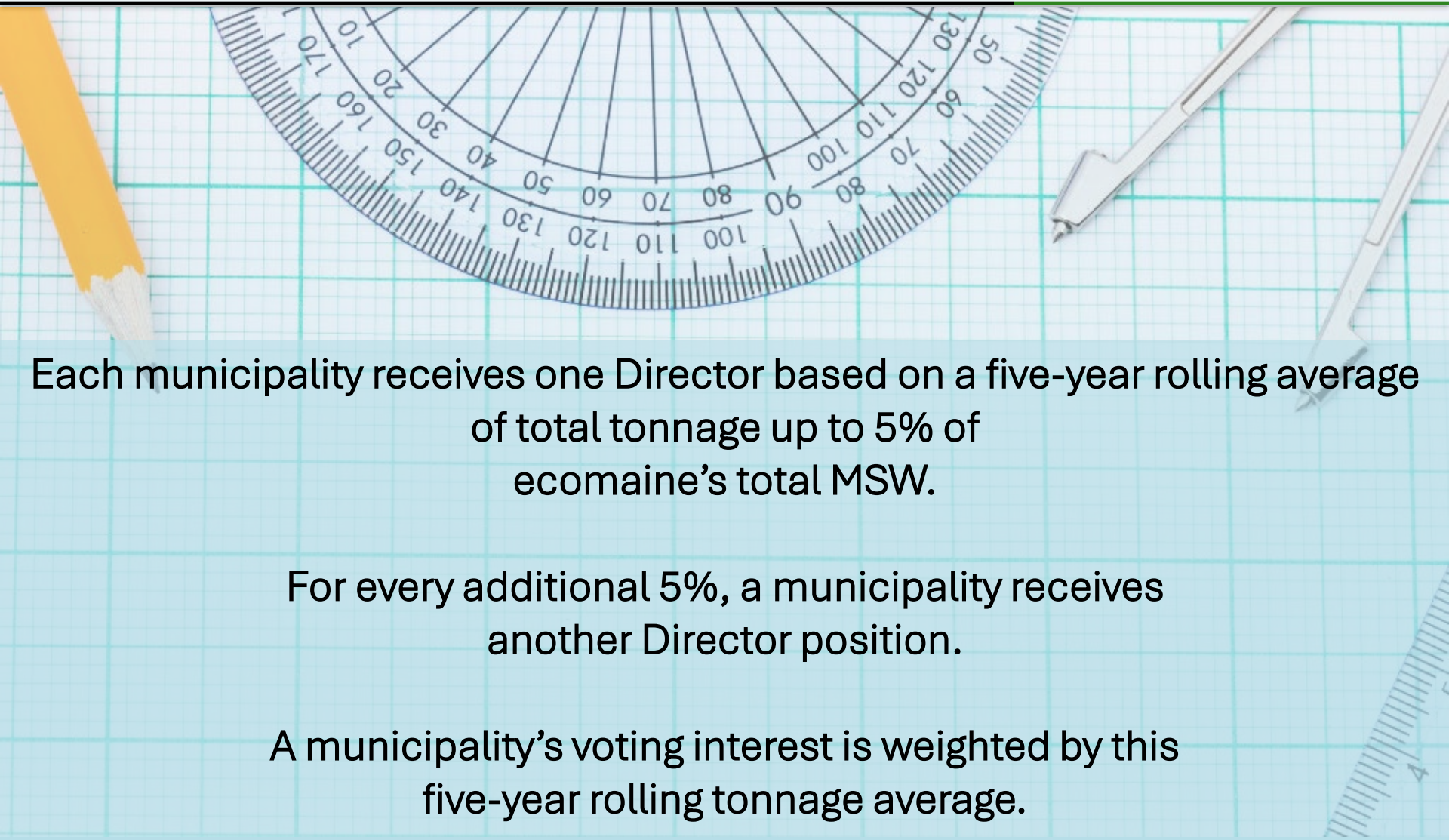
# ecomaine Board Structure

- ecomaine's Board is comprised of Directors from 20 municipalities
- Directors are appointed by City/Town Councils or Select Boards for Three-Year Terms (or until a replacement is appointed)





# The Math of Making the Board



Each municipality receives one Director based on a five-year rolling average of total tonnage up to 5% of ecomaine's total MSW.

For every additional 5%, a municipality receives another Director position.

A municipality's voting interest is weighted by this five-year rolling tonnage average.

# The Five-Year Rolling Average

Total MSW and Bulky Tonnage for Owner Community							
Year	2019/20	2020/21	2021/22	2022/23	2023/24	Five Year	
Owner City \ FY	FY2020	FY2021	FY2022	FY2023	FY2024	Total	%
Bridgton	2,543	2,156	2,562	2,526	2,467	12,254	4.307%
Cape Elizabeth	2,840	2,804	2,773	2,612	2,586	13,615	4.786%
Casco	896	971	932	968	1,003	4,770	1.677%
Cumberland	1,790	1,938	1,995	1,915	2,013	9,651	3.392%
Falmouth	2,275	2,506	2,455	2,462	2,514	12,212	4.292%
Freeport	1,619	1,770	2,237	2,186	2,271	10,083	3.544%
Gorham	3,079	2,921	2,863	2,840	2,920	14,623	5.140%
Gray	2,842	2,928	2,934	2,870	2,943	14,517	5.103%
Harrison	996	1,040	1,008	1,058	1,053	5,155	1.812%
Hollis	1,229	1,319	1,315	1,317	1,356	6,536	2.297%
Limington	1,375	1,469	1,546	1,578	1,694	7,662	2.693%
Lyman	1,800	1,991	1,936	1,823	1,842	9,392	3.301%
North Yarmouth	696	790	779	777	802	3,844	1.351%
Portland	9,288	9,578	9,339	9,212	9,451	46,868	16.474%
Pownal	261	272	274	253	276	1,336	0.470%
Scarborough	5,718	6,439	6,749	7,009	7,040	32,955	11.583%
South Portland	6,917	7,074	6,943	6,790	6,859	34,583	12.156%
Waterboro	2,600	3,164	3,388	3,391	3,576	16,119	5.666%
Windham	2,699	2,922	2,974	2,982	3,112	14,689	5.163%
Yarmouth	2,774	3,038	2,828	2,625	2,371	13,636	4.793%
Total	54,237	57,090	57,830	57,194	58,149	284,500	100.000%

# Board Leadership

- Chair
- Vice Chair
- Secretary
- Treasurer



*Leadership roles are solicited via letter from Board Chair each year to all Directors*

*Officers are then nominated by the Nominating Committee*

*Determined by Board vote at ecomaine's Annual Meeting*

# Proportional Shares Landfill Close/Post Closure Costs

Proportional Share of Landfill Close/Post Closure Costs			
Community	FY 1989 - FY 2024 MSW		Share of Costs
	Tons	% Total	
Bridgton	97,477	4.35%	804,096
Cape Elizabeth	109,321	4.88%	901,799
Casco	33,762	1.51%	278,503
Cumberland	76,132	3.40%	628,015
Falmouth	86,194	3.84%	711,016
Freeport	71,377	3.18%	588,793
Gorham	97,764	4.36%	806,461
Gray	92,422	4.12%	762,394
Harrison	36,916	1.65%	304,519
Hollis	53,204	2.37%	438,886
Limington	55,238	2.46%	455,662
Lyman	51,786	2.31%	427,189
North Yarmouth	32,929	1.47%	271,634
Ogunquit	47,601	2.12%	392,664
Portland	513,202	22.89%	4,233,426
Pownal	11,650	0.52%	96,104
Scarborough	212,692	9.48%	1,754,503
South Portland	269,636	12.02%	2,224,240
Waterboro	89,263	3.98%	736,338
Windham	104,908	4.68%	865,389
Yarmouth	98,925	4.41%	816,039
<b>Total</b>	<b>2,242,399</b>	<b>100.00%</b>	<b>\$ 18,497,670</b>
			<b>\$ 18,497,670</b>

## Continued Proportional Shares Landfill Close/Post Closure Costs

- At the end of each Fiscal Year, ecomaine provides our owner communities with the Landfill Closure and Post Closure Costs schedule which provides each community with its share of that liability. Your community's share is based on the number of tons of Municipal Solid Waste (MSW) material your town has brought to ecomaine as a percentage to all owners. This information should be provided to your auditors for footnote disclosure in your financial statements. If you have a copy of the financial statements, you will find it in the footnotes as an overlapping debt or possibly in jointly governed organization footnote. What isn't normally reported in the footnote is that ecomaine has set aside two reserves to fund the closure and post closure liability. Ecomaine has a small MDEP required Landfill Closure reserve, and it has also set up a much more substantial discretionary landfill closure reserve.
- As of June 30, 2024, the liability in total is \$18.5 Million and as of June 30, 2024, we have reserves totaling \$16.7 Million. This disclosure requirement is only for owner communities.
- **An Example of footnote disclosure below:**

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### The JOINTLY GOVERNED ORGANIZATION

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The City of South Portland participates in a jointly governed organization, which is not part of the City's reporting entity.

ecomaine is a solid waste management corporation serving 68 municipalities in Cumberland, Oxford, and York counties in Maine. Owned and controlled by 20 member communities, ecomaine creates electricity through its processing of waste and also operates an extensive recycling program. The City is a member community in ecomaine. Interlocal (waste handling) agreements between ecomaine and participating communities obligate the members to deliver certain solid waste produced within the community to ecomaine for processing and to make service payments and pay tipping fees for such processing. The City has no explicit, measurable equity interest and therefore has not reported an asset in these financial statements in connection with its participation in ecomaine.

Selected balance sheet information for ecomaine for the year ended June 30, 2023 includes total assets of \$68,741,299, and total liabilities and deferred inflows of resources of \$27,125,782 and unrestricted net position of \$10,453,126. The liabilities include an accrual for landfill closure and postclosure care amounting to \$18,000,767. ecomaine has a plan to fund this liability in the form of a cash reserve over the period of years between 2023 and a projected closing date. The separate audited financial statements of ecomaine may be obtained at their administrative office: ecomaine, 64 Blueberry Road, Portland, Maine 04102.

# Executive Committee

- Comprised of all officers (Chair, Vice Chair, Secretary & Treasurer)  
*PLUS...*

- Nine Directors, each appointed by the District's Directors:

Two from Portland

One from South Portland

One from Scarborough

And one from each of five districts...

1: Bridgton, Casco, Gray & Harrison

2: Hollis, Limington, Lyman & Waterboro

3: Gorham & Windham

4: Cumberland, Freeport, North Yarmouth, Pownal & Yarmouth

5: Cape Elizabeth & Falmouth

\*Alternates may also be appointed by each District's Directors



*Determined by Board vote at  
ecomaine's Annual Meeting*

# Other Committees

- The Finance & Audit Committee is composed of the Treasurer, as Chair, and four or more other persons appointed by the Board on a volunteer basis.
- No more than two persons who are not Directors shall be members.
- Appointments to fill vacancies may be made by the Board Chair to serve until the next annual meeting.
- Determined by Board vote at ecomaine's Annual Meeting.

- The Recycling & Outreach Committee is composed of four or more persons appointed by the Board on a volunteer basis.
- No more than two persons who are not Directors shall be members.
- Appointments to fill vacancies may be made by the Board Chair to serve until the next annual meeting.
- Determined by Board vote at **ecomaine's** Annual Meeting.

- The Chair shall appoint a Nominating Committee of four Directors.
- The Nominating Committee considers interest in leadership roles from Directors (solicited via annual letter from Chair).
- The Nominating Committee shall meet once per year and recommend a slate of officers for election at the annual meeting of ecomaine's Board.
- (Nominations may also be made from the floor by any Director present.)

# Meeting Schedule

- The Executive Committee meets monthly, or on the call of the Chair or Vice-Chair, or at the direction of the Board.
- The Finance & Audit Committee generally meets every other month and upon call of the Chair or a majority of its members.
- The Outreach & Recycling Committee generally meets every other month and upon call of the Chair or a majority of its members.
- The Nominating Committee generally meets once per year, or as needed, to consider interest in Leadership positions from Directors and recommend a slate at the Annual Meeting.
- The Board generally takes a recess during July & August.





# Current Board Makeup

Vice  
Chair

Chair

 <p><b>Chair/President</b> Yarmouth</p>	 <p><b>Vice Chair</b> Anne Bilodeau Portland</p>	 <p><b>Treasurer</b> Michael Foley Gray</p>	 <p><b>Secretary</b> Caleb Hemphill Falmouth</p>	 <p><b>Past President</b> Matthew Frank Harrison</p>	 <p><b>Carrye</b> Castleman-Ross Bridgton</p>	 <p><b>Jeremy</b> Gabrielson Cape Elizabeth</p>
 <p><b>Anthony Ward</b> Casco</p>	 <p><b>Matthew Sturgis</b> Cumberland</p>	 <p><b>Rod Regier</b> Freeport</p>	 <p><b>Ephram Paraschak</b> Gorham</p>	 <p><b>Terry Deering</b> Gorham</p>	 <p><b>Dave Durrell</b> Hollis</p>	 <p><b>Amber Swett</b> Lyman</p>
 <p><b>Steve Kelley</b> Limington</p>	 <p><b>Lisa Belanger</b> North Yarmouth</p>	 <p><b>Mike Murray</b> Portland</p>	 <p><b>Vacant</b> Portland</p>	 <p><b>Troy Moon</b> Portland</p>	 <p><b>Heidi Richards</b> Pownal</p>	 <p><b>Doug Howard</b> Scarborough</p>
 <p><b>Donald Cushing</b> Scarborough</p>	 <p><b>Linda Boudreau</b> South Portland</p>	 <p><b>Linda Cohen</b> South Portland</p>	 <p><b>Jim Gailey</b> South Portland</p>	 <p><b>Dennis Abbott</b> Waterboro</p>	 <p><b>Bob Burns</b> Windham</p>	

# Current Committee Makeup

## Executive Committee

### Officers:

Erik Street, Yarmouth (Chair)  
Anne Bilodeau, Portland (Vice Chair)  
Michael Foley, Gray (Treasurer)  
Caleb Hemphill, Falmouth (Secretary)

### District Members:

Portland: Mike Murray & Troy Moon  
Scarborough: Doug Howard  
South Portland: Linda Boudreau

District 1. Bridgton, Casco, Gray, Harrison: Matthew Frank  
District 2. Hollis, Limington, Lyman, Waterboro: Dave Durrell, Steve Kelley - Alternate  
District 3. Gorham & Windham: Bob Burns, Terry Deering - Alternate  
District 4. Cumberland, Freeport, North Yarmouth, Pownal, Yarmouth: Rod Regier  
District 5. Cape Elizabeth & Falmouth: Jeremy Gabrielson

# Current Committee Makeup

## Finance & Audit

Michael Foley, Gray  
*Committee Chair*

Dennis Abbott, Waterboro  
Linda Boudreau, South Portland  
David Durrell, Hollis  
Matthew Frank, Harrison  
Jim Gailey, South Portland  
Troy Moon, Portland  
Mike Murray, Portland  
Rodney Regier, Freeport  
Steve Kelley, Limington  
Tony Ward, Casco

## Recycling & Outreach

Caleb Hemphill, Falmouth  
*Committee Chair*

Lisa Belanger, North Yarmouth  
Linda Boudreau, South Portland  
Carrye Castleman-Ross, Bridgton  
Linda Cohen, South Portland  
David Durrell, Hollis  
Doug Howard, Scarborough  
Troy Moon, Portland  
Erik Street, Yarmouth  
Amber Swett, Lyman

## Nominating

Linda Boudreau, South Portland  
*Committee Chair*

Matthew Frank, Harrison  
Troy Moon, Portland  
Rod Regier, Freeport

*\*Nominating Committee is appointed  
yearly by the  
Chairman of the Board of Directors*

# Questions?

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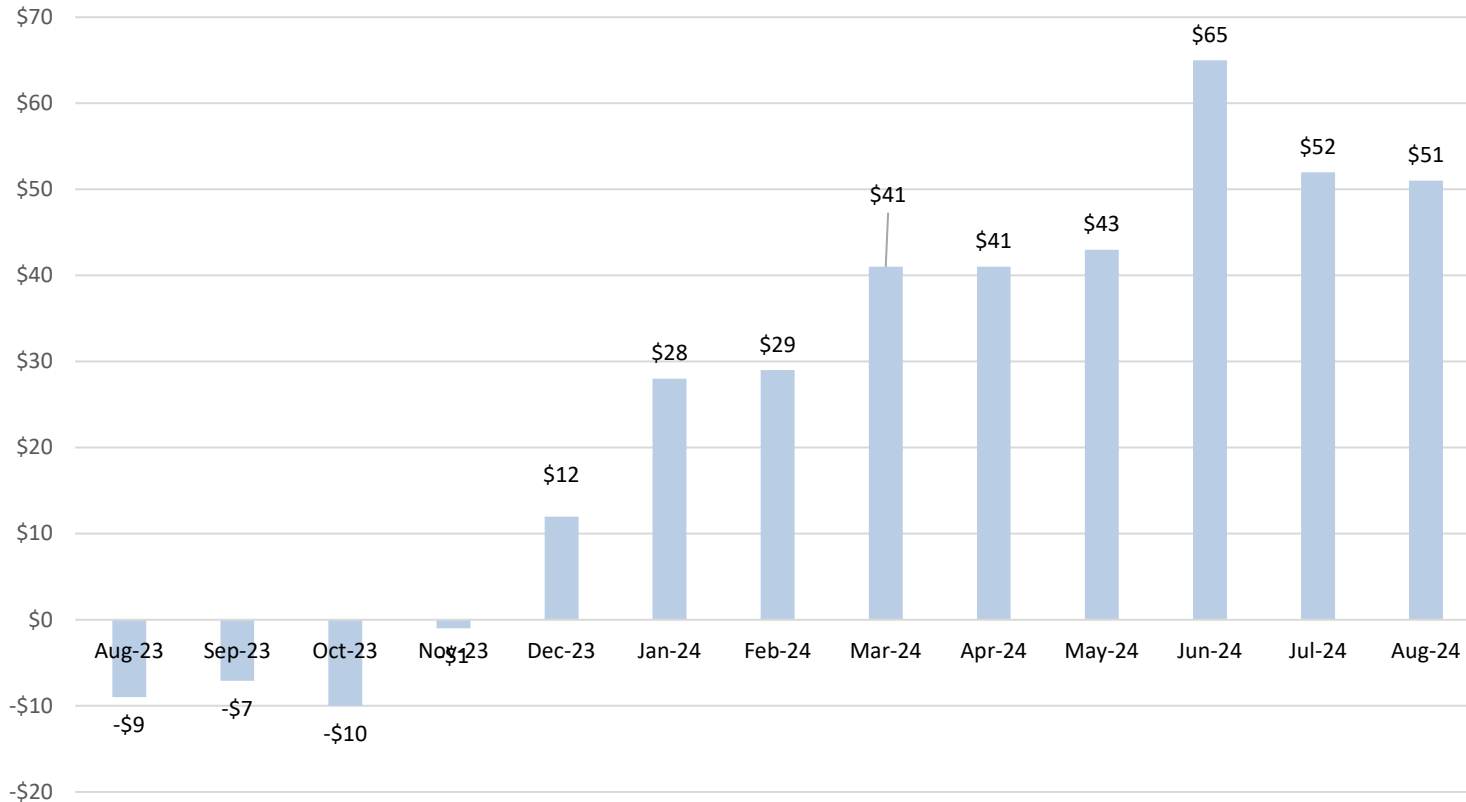
**THANK YOU**

for your service to ecomaine  
and your municipality!

Updated 08-13-2024

# Mixed Paper

Paper Pricing (per ton)



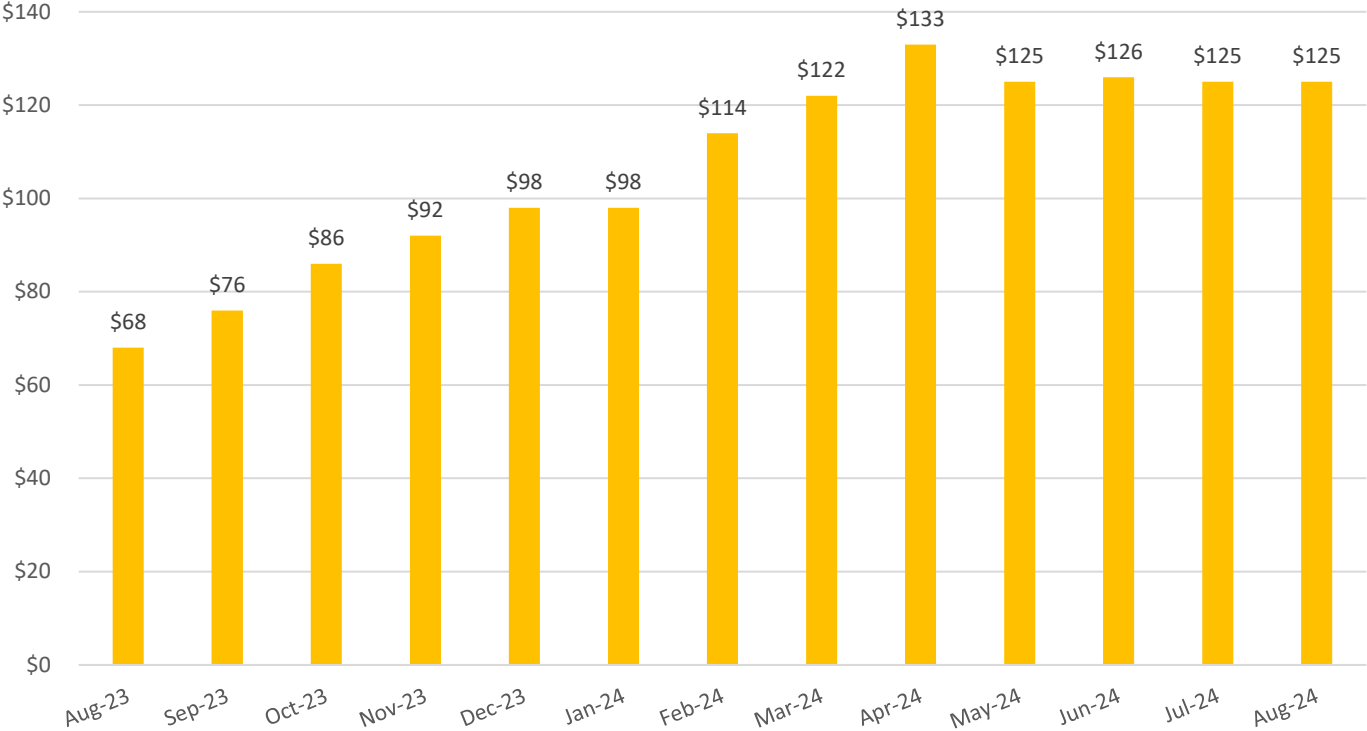
**467%  
increase**  
(Jul 23 to Aug '24)

*Markets & pricing are subject to fluctuation, due to supply & demand and transportation / shipping*

All information property of ecomaine

# Cardboard

Cardboard Pricing (per ton)



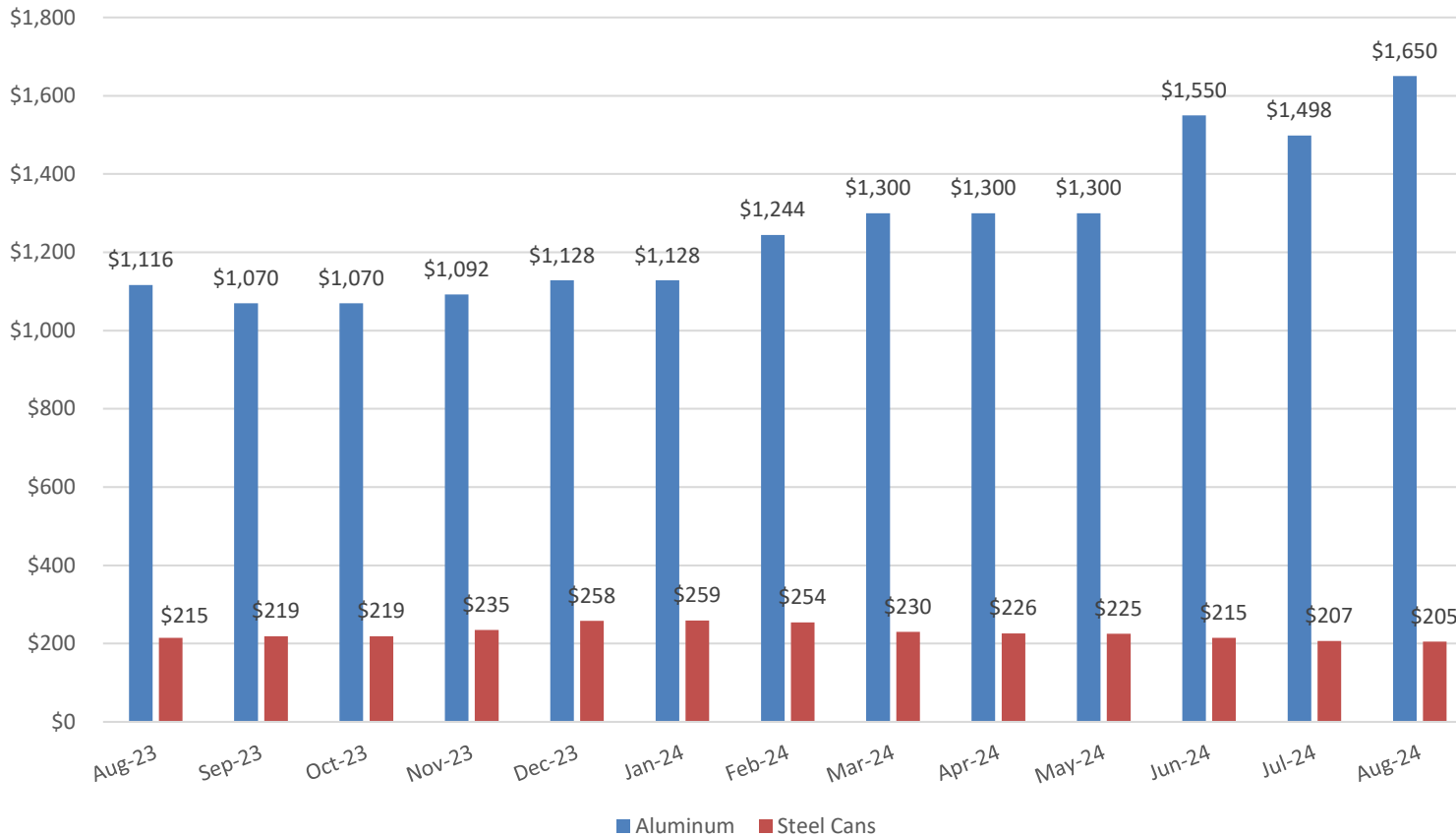
**84% increase**  
(Jul '23 to Aug '24)

*Markets & pricing are subject to fluctuation, due to supply & demand and transportation / shipping*

All information property of ecomaine

# Metal

Metal Pricing (per ton)



**48% increase**  
(Jul '23 to Aug '24)

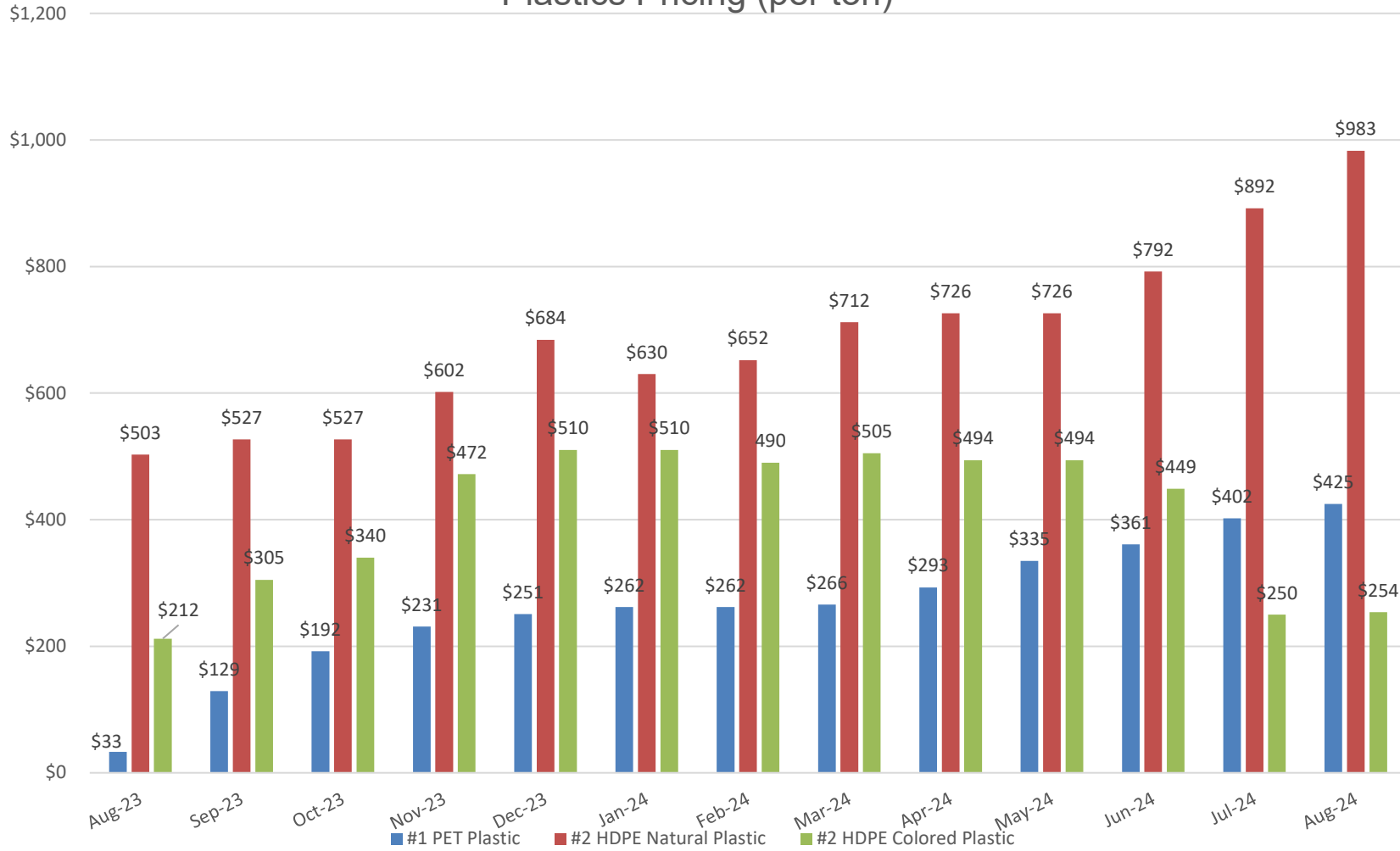
**5% Decrease**  
(Jul '23- Aug '24)

*Markets & pricing are subject to fluctuation, due to supply & demand and transportation / shipping*

All information property of ecomaine

# Plastics

Plastics Pricing (per ton)



**1188% Increase**  
(Jul '23 to Aug '24)

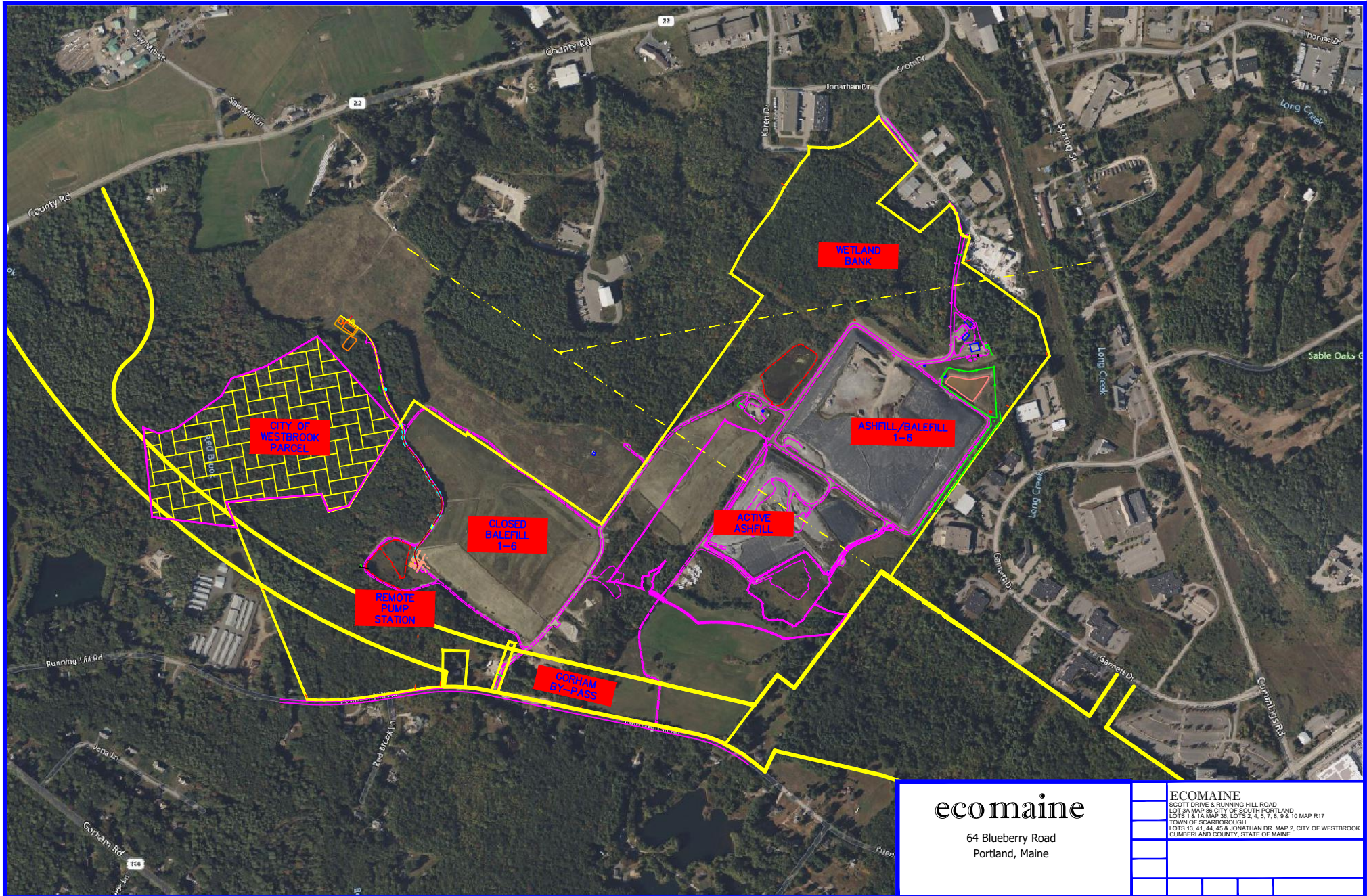
**95% Increase**  
(Jul '23 to Aug '24)

**20% increase**  
(Jul '23 to Aug '24)

*Markets & pricing are subject to fluctuation, due to supply & demand and transportation / shipping*

All information property of ecomaine





**ecomaine**

64 Blueberry Road  
Portland, Maine

<b>ECOMAINE</b>	
SCOTT DRIVE & RUNNING HILL ROAD	
LOT 3A MAP 86 CITY OF SOUTH PORTLAND	
LOTS 1 & 1A MAP 38, LOTS 2, 4, 5, 7, 8, 9 & 10 MAP R17	
TOWN OF SCARBOROUGH	
LOTS 13, 41, 44, 45 & JONATHAN DR, MAP 2, CITY OF WESTBROOK	
CUMBERLAND COUNTY, STATE OF MAINE	

# Attachment F1

## Financial Summary June, 2024 (FY2024)

Revenues Year-to-Date - Compared to Budget and Last Year						
	Compared to Budget			Compared to Prior Year		
	Revenue Year-to-Date	Units	Revenue \$/Units	Revenue Year-to-Date	Units	Revenue \$/Units
Owner	\$5,088,564	1%	100%	\$546,042	2%	10%
Associate	1,393,148	(1%)	100%	47,602	1%	3%
Contract	2,103,672	2%	100%	67,924	2%	2%
Commercial	9,675,595	(5%)	100%	1,154,968	9%	4%
Spot	523,775	15%	100%	45,841	3%	7%
Recycling	4,603,885	(5%)	0%	1,379,736	(6%)	52%
Electrical	4,578,128	(1%)	100%	1,387,750	39%	3%
Overall	\$1,005,658			\$4,681,694		

Cash Expenses Year-to-Date			
Expense	Status	% of Annual	Notable Items Affecting Expenses Year-to-Date
			---- Favorable ---- *WTE Payroll \$324k: personnel vacancies, reduction in overtime, retirements *WTE Chemicals \$202k: favorable usage, some timing of deliveries *Recycling Payroll \$196k: lower overtime and vacancies *WTE Gas \$162k: timing, favorable prior month conditions *Recycling Materials Purchased \$62k: market conditions - lower pricing *Admin Payroll \$89k: staff vacancies *Admin Public Relations \$96k: reduction in expenditures and timing *Landfill Temp Labor \$82k: favorable usage ---- Unfavorable ---- *Landfill Water and Sewer (\$212k): consistent rain events *Landfill Major Repairs (\$88k): unplanned header pipe repairs *WTE Electric (\$102k): CMP cost increase *Recycling Temp Labor (\$34k): delay in full time position
Total Departmental Costs*	(\$22,422,750)	95%	

\*excluding contingency

EBITDA Comparison			
	Current	Budget	Prior Year
Balances as of 6/30/2024	\$8,441,642	\$3,618,343	\$1,270,611

Cash Position			
	Operations	Reserves	Notes
Beginning Cash Balances	\$1,673,541	\$23,905,965	
Cash Generated	4,802,876	0	
Non-Operating Income	55,096	2,984,135	
Transfer to/from Reserves	750,000	(750,000)	
Capital Expenditures (Net Trade ins)	(6,666,643)	0	
Receipts from Financed Capital Leases	2,063,221	0	
Lease Payments	(1,268,829)	0	
Ending Cash Balances	1,409,262	26,140,100	

Average WTE Operations				
Month	Power Sold % Capacity	Average Boiler Availability %	Sales - MWHrs	Notes
May	91%	95%	8,157	
June	86%	93%	7,471	

Food Waste Year-to-Date Tonnage			
	Food Waste In	Food Waste Out	Food Waste Contaminates
Food Waste Tonnes	5,742	5,519	1,940

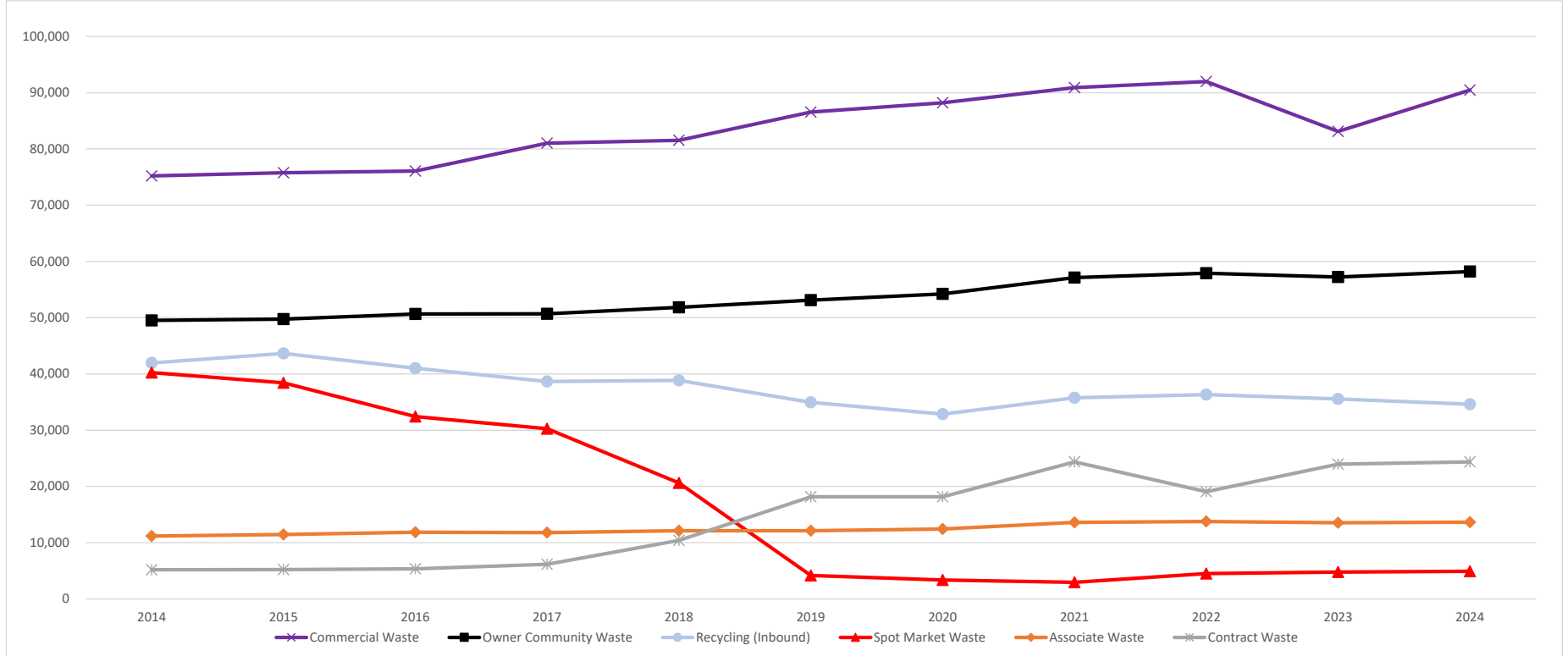
Recycling Markets						
Material	FY2022 YTD Average	FY2023 YTD Average	FY2024 YTD Average	Variance		Next Month Projected Prices
Cardboard	\$156	\$51	\$98	92%		\$126
Paper	63	-36	19	(151%)		65
Cans	289	171	230	35%		215
#2 Natural Plastic	1,548	1,290	641	(50%)		792
#2 Colored Plastic	836	308	400	30%		449
#1 PET Plastic	606	238	216	(9%)		401
Post Burn Metal	127	85	92	7%		83

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# Attachment F2

ecomaine  
**Incoming Tonnage Chart**  
 Fiscal Year-to-Date Comparison as of June 30, 2024 (FY2024)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	Change
<b>Owner Community Waste</b>	49,517	49,753	50,659	50,695	51,843	53,102	54,230	57,117	57,883	57,210	58,190	1.7%
<b>Associate Waste</b>	11,175	11,439	11,863	11,798	12,136	12,138	12,444	13,621	13,763	13,550	13,644	0.7%
<b>Contract Waste</b>	5,184	5,206	5,351	6,173	10,391	18,145	18,157	24,351	19,062	23,945	24,361	1.7%
<b>Commercial Waste</b>	75,201	75,778	76,072	81,024	81,528	86,540	88,190	90,904	91,976	83,117	90,455	8.8%
<b>Spot Market Waste</b>	40,232	38,411	32,416	30,249	20,609	4,165	3,357	2,953	4,492	4,782	4,910	2.7%
<b>Total Waste</b>	181,309	180,587	176,361	179,939	176,506	174,091	176,378	188,946	187,175	182,604	191,559	4.9%
<b>Recycling (Inbound)</b>	41,968	43,642	41,011	38,638	38,861	34,932	32,855	35,755	36,321	35,562	34,598	-2.7%

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## Attachment F3

ecomaine							
Statement of Revenue & Expenses							
as of June 30, 2024 (FY2024)							
Category	Fiscal Year Actuals on 06/30			Current Year To Date			FY24 & FY23
	2021	2022	2023	Actual	Budget	Variance	Variance
<b>Operating Revenues</b>							
Owner Member Tipping Fees	\$4,228,955	\$4,429,645	\$4,542,522	\$5,088,564	\$5,051,340	\$37,224	\$546,042
Associate Member Tipping Fees	1,203,322	1,271,587	1,345,546	1,393,148	1,428,573	(35,426)	47,602
Contract Member Tipping Fees	1,646,271	1,489,673	2,035,747	2,103,672	2,141,612	(37,941)	67,924
Commercial Tipping Fees	6,946,907	7,338,081	8,520,627	9,675,595	9,789,016	(113,421)	1,154,968
Spot Market Tipping Fees	223,476	362,349	477,934	523,775	449,408	74,368	45,841
Electrical Power Revenues	3,634,255	3,092,833	3,190,379	4,578,128	4,426,796	151,332	1,387,750
Sales of Recycled Goods	2,486,009	5,026,538	1,464,222	2,697,045	2,143,841	553,204	1,232,823
Recycling Tipping Fees	1,390,607	1,324,897	1,759,927	1,906,841	1,586,821	320,020	146,913
Other Operating Income	107,336	124,008	124,983	176,814	120,516	56,298	51,831
<b>Total Operating Revenues</b>	<b>\$21,867,138</b>	<b>\$24,459,611</b>	<b>\$23,461,888</b>	<b>\$28,143,581</b>	<b>\$27,137,923</b>	<b>\$1,005,658</b>	<b>\$4,681,694</b>
<b>Operating Expenses</b>							
Administrative Expenses	3,046,960	3,153,566	3,459,347	3,799,661	3,803,494	3,834	(340,313)
Waste-to-Energy Expenses	10,828,640	13,071,729	14,894,533	13,040,461	14,091,351	1,050,891	1,854,072
Recycling Expenses	2,161,436	3,372,142	2,763,678	2,793,447	3,230,983	437,536	(29,769)
Recycling (90 Blueberry) Expenses	0	0	0	128,614	0	(128,614)	(128,614)
Transportation	0	0	0	676,484	684,819	8,336	(676,484)
Landfill Expenses	1,807,570	2,358,847	2,458,979	1,984,084	1,767,229	(216,856)	474,895
Contingency	101,721	0	251,090	7,736	250,000	242,264	243,355
<b>Total Operating Expenses</b>	<b>\$17,946,328</b>	<b>\$21,956,284</b>	<b>\$23,827,628</b>	<b>\$22,430,486</b>	<b>\$23,827,877</b>	<b>\$1,397,390</b>	<b>\$1,397,142</b>
<b>Net Operating Income</b>	<b>\$3,920,810</b>	<b>\$2,503,327</b>	<b>(\$365,740)</b>	<b>\$5,713,095</b>	<b>\$3,310,047</b>	<b>\$2,403,048</b>	<b>\$6,078,836</b>
<b>Non-Operating Income (Expense)</b>							
Non Investment Interest	43,645	25,993	39,545	55,096	31,565	23,531	15,551
Investment Income Net of Expenses	4,948,004	(2,124,762)	1,637,509	2,984,135	500,000	2,484,135	1,346,626
Lease Interest Expense	(7,951)	(46,990)	(113,693)	(342,582)	(248,268)	(94,314)	(228,890)
Misc. Income	25,764	159,020	72,991	31,899	25,000	6,899	(41,092)
<b>Net Non-Operating</b>	<b>\$5,009,462</b>	<b>(\$1,986,739)</b>	<b>\$1,636,352</b>	<b>\$2,728,547</b>	<b>\$308,296</b>	<b>\$2,420,250</b>	<b>\$1,092,195</b>
<b>Net Income (EBITDA)</b>	<b>\$8,930,273</b>	<b>\$516,588</b>	<b>\$1,270,611</b>	<b>\$8,441,642</b>	<b>\$3,618,343</b>	<b>\$4,823,299</b>	<b>\$7,171,031</b>
Landfill closure & post-closure care costs	272,505	1,823,885	557,828	496,903	452,178	(44,724)	60,925
Post-retirement benefit - health Care	66,945	31,707	11,054	22,361	31,707	9,346	(11,307)
Depreciation & amortization	3,634,341	3,338,950	3,395,423	4,046,309	3,926,233	(120,076)	(650,885)
<b>Total Revenue Less Expenses</b>	<b>\$4,956,482</b>	<b>(\$4,677,954)</b>	<b>(\$2,693,694)</b>	<b>\$3,876,070</b>	<b>(\$791,775)</b>	<b>\$4,667,845</b>	<b>\$6,569,763</b>

Note: Budget column could change for some departments due to monthly allocation of expenses

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# Attachment F4

ecomaine									
Statistical Data									
as of June 30, 2024 (FY2024)									
Category	Actual Year-to-Date			Year-to-Date FY2024				YTD vs Last YTD	
	2021	2022	2023	Actual	Budget	Variance Fav/(Unfav)		Variance Fav/(Unfav)	
						Units	%	Units	%
<b>MSW - Tons</b>									
Owner	57,117	57,883	57,210	58,190	57,730	460	1%	980	2%
Associate	13,621	13,763	13,550	13,644	13,758	(114)	(1%)	94	1%
Contract	24,351	19,062	23,945	24,361	23,992	369	2%	416	2%
Commercial	90,904	91,976	83,117	90,455	95,055	(4,600)	(5%)	7,338	9%
Spot	2,953	4,492	4,782	4,910	4,263	647	15%	128	3%
Total MSW	188,946	187,175	182,604	191,559	194,798	(3,238)	(2%)	8,956	5%
<b>Recycle - Tons</b>									
Inbound - MRF only	35,755	36,321	35,562	34,598	36,037	(1,439)	(4%)	(963)	(3%)
Outbound- Recycling (SS & SS)	31,307	32,590	31,796	29,926	31,458	(1,532)	(5%)	(1,870)	(6%)
Outbound- Loose Metal	252	233	274	226	247	(21)	(9%)	(48)	(18%)
Outbound- Post Burn	5,498	3,945	5,420	5,255	4,850	406	8%	(164)	(3%)
Outbound- Landfill Metal Mining	0	0	0	0	0	0	0%	0	0%
Outbound Total	36,805	36,536	37,216	35,181	36,308	(1,127)	(3%)	(2,034)	(5%)
<b>MSW - Revenue \$/Ton</b>									
Owner	\$74.04	\$76.53	\$79.40	\$87.45	\$0.00	87.45	100%	\$8.05	10%
Associate	88.34	92.39	99.30	102.10	0.00	102.10	100%	2.80	3%
Contract	67.61	78.15	85.02	86.36	0.00	86.36	100%	1.34	2%
Commercial	76.42	79.78	102.51	106.97	0.00	106.97	100%	4.45	4%
Spot	75.69	80.67	99.95	106.68	0.00	106.68	100%	6.73	7%
Total MSW	\$75.41	\$79.56	\$92.67	\$98.06	\$0.00	\$98.06	100%	\$5.39	6%
<b>Recycle - Revenue \$/Ton</b>									
All Revenue, net of rebates, per inbound tons	\$103.72	\$150.16	\$87.87	\$67.34				(\$20.53)	(23%)
All Revenue, net of rebates, per outbound tons	\$99.77	\$147.62	\$82.84	\$65.89				(\$16.95)	(20%)
S.S. Revenue, net of rebates, per inbound tons	\$90.24	\$130.91	\$75.34	\$76.23				\$0.89	1%
S.S. Revenue, net of rebates, per outbound tons	\$104.55	\$148.12	\$85.09	\$90.13				\$5.03	6%
S.S. Material Sold, per outbound tons	\$60.26	\$133.29	\$25.21	\$69.13				\$43.92	174%
All Recy. Material Sold, per outbound tons	\$63.52	\$137.45	\$29.80	\$73.13				\$43.33	145%
S.S. Average Commodity Revenue	\$38.56	\$106.57	\$10.20	\$44.08				\$33.89	332%
<b>Energy</b>									
MWH's Sold	90,231	63,229	63,120	87,794	88,375	(580)	(1%)	24,674	39%
\$/MWH	\$40.28	\$48.91	\$50.54	\$52.15	\$0.00	\$52.15	100%	\$1.60	3%
Steam Plant Capacity Factor %	89%	82%	80%	85%					
Average Boiler Availability %	93%	87%	87%	92%	94%				
Steam Plant Capacity Utilization %	95%	94%	92%	92%					
Power Capacity Factor %	85%	60%	60%	82%					
Power Sold - % of Capacity to Sell	85%	60%	60%	83%	83%				

**Steam Plant Capacity Factor %** - Steam from the two boilers as a % of the total unadjusted capacity (144,000 lbs./hour for time in period with no down time)

**Average Boiler Availability %** - Percent of hours that boilers are available to burn MSW during period - reflects time out of service for boilers due to equipment problems

**Steam Plant Capacity Utilization %** - Steam from the two boilers as a % of the adjusted capacity (144,000 lbs./hour for time in period less time not on MSW)

**Power Capacity Factor %** - Actual power produced (MWH's) by the turbine as a % of the rated capacity (14.1 MW's) for all hours in the period

**Power Sold - % of Capacity to Sell** - Power sold (MWH's) on grid as a % of the power available to sell (generation net of internal load -- 12.1 MW's) for the given time period

Summary Analysis of All Tons (Waste/Food Waste - Bulky - Recycle)

July 1, 2023 to June 30, 2024

Community	Waste/ Food Waste			Bulky/Other			Recycle		
	FY23	FY24	over/(under)	FY23	FY24	over/(under)	FY23	FY24	over/(under)
BRIDGTON	2,526	2,467	(59)	-	-	-	519	469	(50)
CAPE ELIZABETH	2,046	2,014	(33)	566	572	5	779	752	(27)
CASCO	968	1,003	35	-	-	-	171	186	15
CUMBERLAND	1,666	1,736	69	249	277	28	706	716	10
FALMOUTH	2,232	2,228	(4)	230	286	56	1295	1285	(10)
FREEPORT	1,721	1,737	17	465	534	69	724	733	9
GORHAM	2,834	2,920	85	6	-	(6)	1332	1349	17
GRAY	2,870	2,943	73	-	-	-	-	-	-
HARRISON	1,058	1,053	(5)	-	-	-	180	177	(3)
HOLLIS	1,317	1,356	38	-	-	-	300	274	(26)
LIMINGTON	1,578	1,694	115	-	-	-	92	87	(5)
LYMAN	1,551	1,574	23	272	268	(4)	193	180	(13)
NORTH YARMOUTH	777	802	25	-	-	-	390	386	(4)
PORTLAND	9,212	9,451	239	-	-	-	4896	4594	(303)
POWNAI	253	276	22	-	-	-	127	114	(14)
SCARBOROUGH	7,009	7,040	31	-	-	-	1944	1917	(28)
SOUTH PORTLAND	5,791	5,866	75	999	993	(6)	2130	2132	2
WATERBORO	2,309	2,418	110	1,082	1,158	76	346	352	6
WINDHAM	2,982	3,104	122	-	8	8	1305	1307	3
YARMOUTH	1,991	1,702	(288)	634	669	35	741	751	10
<b>Owner Member Total</b>	<b>52,693</b>	<b>53,382</b>	<b>690</b>	<b>4,503</b>	<b>4,765</b>	<b>261</b>	<b>18,170</b>	<b>17,760</b>	<b>(409)</b>
NAPLES	1,280	1,308	27	-	-	-	250	242	(8)
PARSONFIELD	797	765	(32)	5	4	(1)	85	89	4
SACO	5,838	5,853	15	-	-	-	1,591	1,655	64
STANDISH	3,317	3,402	84	165	181	16	420	417	(3)
TRI-TOWN (BALDWIN, HIRAM & PORTER)	1,945	1,971	26	177	161	(16)	165	172	7
BALDWIN	648	657	9	59	54	(5)	55	57	2
HIRAM	648	657	9	59	54	(5)	55	57	2
PORTER	648	657	9	59	54	(5)	55	57	2
<b>Associate Member Total</b>	<b>13,178</b>	<b>13,298</b>	<b>120</b>	<b>347</b>	<b>346</b>	<b>(2)</b>	<b>2,511</b>	<b>2,575</b>	<b>64</b>
ALFRED	954	952	(2)	-	-	-	183	171	(12)
AUGUSTA	-	-	-	-	-	-	362	335	(27)
BROWNFIELD	661	631	(30)	-	-	-	88	87	(2)
BRUNSWICK	3,215	3,343	128	-	-	-	1,385	1,397	12
CHEBEAGUE ISLAND	236	215	(21)	-	-	-	60	57	(3)
CHELSEA	-	-	-	-	-	-	36	41	5
CORNISH	-	-	-	-	-	-	48	52	4
CUSHMAN&WAKEFIELD-UNUM RECYCLE	-	-	-	-	-	-	26	22	(5)
DENMARK	600	620	20	-	-	-	79	65	(14)
DM&J RECYCLING	-	-	-	-	-	-	681	583	(98)
ELIOT	428	470	41	329	341	12	-	-	-
FRYE ISLAND	145	139	(6)	-	-	-	23	38	15
FRYEBURG	-	-	-	-	-	-	280	218	(62)
GREENLAND, NH	-	-	-	-	-	-	297	309	12
KENNEBUNKPORT RECYCLING	-	-	-	-	-	-	364	363	(1)
KITTERY	1,623	1,553	(71)	-	-	-	-	-	-
LIMERICK	1,537	1,532	(5)	147	152	6	86	85	(1)
LIVERMORE FALLS	495	538	43	-	-	-	82	67	(15)
MAINE MEDICAL RECYCLE	-	-	-	-	-	-	239	215	(24)
MONMOUTH	-	-	-	-	-	-	246	231	(15)
MOUNT VERNON	-	-	-	-	-	-	78	78	-
NEWINGTON	-	-	-	-	-	-	74	69	(5)
NORTH HAVEN	-	-	-	-	-	-	51	66	15
NRRA RECYCLE	-	-	-	-	-	-	31	-	(31)
OHSTT	3,062	3,001	(62)	-	-	-	226	221	(5)
OLD ORCHARD	-	-	-	-	-	-	648	759	111
OTISFIELD	-	-	-	-	-	-	70	70	-
READFIELD/WAYN	-	-	-	-	-	-	240	215	(25)
ROCKLAND	3,634	3,966	331	-	-	-	333	288	(45)
SANFORD	-	-	-	77	25	(52)	1,299	1,296	(3)
SHAPLEIGH	-	-	-	-	-	-	128	111	(17)
TRI-COUNTY	1,008	967	(41)	-	-	-	-	-	-
USM GORHAM RECYCLE PO 61005053	-	-	-	-	-	-	33	26	(7)
USM PORTLAND RECYCLE	-	-	-	-	-	-	54	35	(19)
VINALHAVEN	-	-	-	-	-	-	136	136	-
WATERVILLE	-	-	-	-	-	-	320	-	(320)
WESTBROOK	4,696	4,804	108	-	-	-	1,470	1,477	7
WOOLWICH	1,114	1,112	(1)	-	-	-	186	189	3
YORK HOSP RECYCLE	-	-	-	-	-	-	31	22	(9)
<b>Contract Member Total</b>	<b>23,408</b>	<b>23,842</b>	<b>434</b>	<b>553</b>	<b>518</b>	<b>(35)</b>	<b>9,975</b>	<b>9,395</b>	<b>(579)</b>
<b>Commercial Total</b>	<b>82,862</b>	<b>85,505</b>	<b>2,644</b>	<b>7,899</b>	<b>4,949</b>	<b>(2,950)</b>	<b>4,883</b>	<b>4,868</b>	<b>(15)</b>
<b>Spot Market Total</b>	<b>4,812</b>	<b>4,910</b>	<b>98</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

Community
<b>Grand Totals</b>

Waste/ Food Waste		
FY23	FY24	over/(under)
176,953	180,938	3,985

Bulky/Other		
FY23	FY24	over/(under)
13,303	10,578	(2,725)

Recycle		
FY23	FY24	over/(under)
35,539	34,598	(940)

Historical Generation Summary

Attachment F6

Month / Year	Facility Availability	On Peak KWHs	Off Peak KWHs	Total KWHs	On Peak Rate	Off Peak Rate	Electricity Revenues	ISONE Market Revenues
Mar-21	93%	3,637,068	4,018,641	7,655,709	\$0.03838	\$0.03223	\$347,538	\$348,376
Apr-21	79%	3,167,462	3,165,373	6,332,835	\$0.02977	\$0.02493	\$247,666	\$236,934
May-21	97%	3,558,279	4,299,048	7,857,327	\$0.02448	\$0.02018	\$252,146	\$271,143
Jun-21	99%	3,754,920	4,028,582	7,783,502	\$0.02671	\$0.02021	\$260,522	\$363,456
Jul-21	99%	3,525,061	4,092,697	7,617,758	\$0.03434	\$0.02439	\$295,638	\$353,895
Aug-21	99%	3,538,586	4,193,064	7,731,650	\$0.03284	\$0.02342	\$289,517	\$450,994
Sep-21	96%	3,272,074	4,011,355	7,283,429	\$0.02795	\$0.01973	\$244,362	\$411,685
Oct-21	89%	3,076,541	3,896,697	6,973,238	\$0.02736	\$0.02061	\$237,318	\$462,134
Nov-21	89%	3,071,082	3,754,222	6,825,304	\$0.03664	\$0.03030	\$296,374	\$453,836
Dec-21	97%	3,569,213	3,901,393	7,470,606	\$0.05091	\$0.04109	\$414,050	\$575,306
Jan-22	99%	3,246,438	4,011,852	7,258,290	\$0.06250	\$0.05177	\$481,992	\$1,132,385
Feb-22	100%	2,800,780	3,130,270	5,931,050	\$0.06020	\$0.04945	\$390,813	\$773,897
Mar-22	88%	2,894,187	3,243,794	6,137,981	\$0.04251	\$0.03402	\$301,421	\$455,995
Apr-22	49%	0	0	0	\$0.03023	\$0.02167	\$49,621	\$49,621
May-22	76%	0	0	0	\$0.02372	\$0.01818	\$49,621	\$49,621
Jun-22	66%	0	0	0	\$0.02619	\$0.01870	\$42,104	\$42,104
Jul-22	73%	0	0	0	\$0.03354	\$0.02288	\$42,104	\$42,104
Aug-22	69%	0	0	0	\$0.03208	\$0.02191	\$42,104	\$42,104
Sep-22	90%	0	0	0	\$0.02620	\$0.01847	\$42,104	\$42,104
Oct-22	70%	2,493,538	2,962,721	5,456,259	\$0.02537	\$0.01859	\$175,656	\$347,128
Nov-22	85%	3,153,079	3,462,983	6,616,062	\$0.03587	\$0.02736	\$268,645	\$494,326
Dec-22	96%	3,343,379	4,285,470	7,628,849	\$0.05136	\$0.03885	\$402,042	\$527,583
Jan-23	97%	3,343,000	4,304,067	7,647,067	\$0.06588	\$0.05442	\$518,354	\$441,880
Feb-23	100%	3,301,892	3,602,227	6,904,119	\$0.06357	\$0.05211	\$459,274	\$539,481
Mar-23	97%	3,651,344	3,779,512	7,430,856	\$0.05495	\$0.04392	\$444,741	\$335,746
Apr-23	77%	2,552,879	3,350,607	5,903,486	\$0.03631	\$0.02709	\$253,929	\$239,590
May-23	94%	3,572,163	4,200,070	7,772,233	\$0.03004	\$0.02110	\$275,739	\$269,228
Jun-23	99%	3,745,989	4,015,543	7,761,532	\$0.03178	\$0.02137	\$265,686	\$313,292
Jul-23	92%	2,878,886	4,263,236	7,142,122	\$0.04231	\$0.02850	\$301,038	\$338,568
Aug-23	98%	3,741,858	4,024,376	7,766,234	\$0.04036	\$0.02630	\$317,713	\$266,745
Sep-23	96%	3,080,842	4,162,602	7,243,444	\$0.03082	\$0.02064	\$239,104	\$265,036
Oct-23	75%	2,585,513	3,130,941	5,716,454	\$0.03121	\$0.02211	\$199,664	\$199,233
Nov-23	98%	3,638,161	4,400,318	8,038,479	\$0.04563	\$0.03475	\$380,275	\$374,895
Dec-23	98%	3,308,779	4,664,154	7,972,933	\$0.06618	\$0.05424	\$532,986	\$363,008
Jan-24	98%	3,631,689	4,112,841	7,744,530	\$0.09944	\$0.08915	\$787,680	\$587,204
Feb-24	98%	3,508,610	3,860,855	7,369,465	\$0.09421	\$0.08488	\$716,265	\$316,881



Historical Generation Summary

Month / Year	Facility Availability	On Peak KWHs	Off Peak KWHs	Total KWHs	On Peak Rate	Off Peak Rate	Electricity Revenues	ISONE Market Revenues
Mar-24	100%	3,362,900	4,205,474	7,568,374	\$0.05100	\$0.04046	\$400,666	\$238,505
Apr-24	69%	2,601,064	3,003,548	5,604,612	\$0.03358	\$0.02559	\$213,390	\$182,238
May-24	95%	3,724,181	4,432,706	8,156,887	\$0.02731	\$0.01934	\$249,383	\$278,020
Jun-24	93%	3,151,294	4,319,648	7,470,942	\$0.02905	\$0.01960	\$239,965	\$320,020
Jul-24					\$0.03958	\$0.02674		
Total for contract period							\$11,969,211	\$13,796,301

Financial Summary August, 2024 (FY2025)

Revenues Year-to-Date - Compared to Budget and Last Year						
	Compared to Budget			Compared to Prior Year		
	Revenue Year-to-Date	Units	Revenue \$/Units	Revenue Year-to-Date	Units	Revenue \$/Units
Owner	\$64,170	4%	2%	\$148,172	2%	13%
Associate	1,003	3%	(2%)	1,647	2%	(2%)
Contract	(29,074)	(7%)	1%	(18,553)	(7%)	3%
Commercial	199,902	7%	5%	188,927	7%	4%
Spot	(21,030)	(17%)	(0%)	(7,240)	(11%)	5%
Recycling	162,269	3%	15%	459,143	6%	66%
Electrical	32,820	2%	4%	16,437	7%	(4%)
Overall	\$401,981			\$788,994		

Cash Expenses Year-to-Date			
Expense	Status	% of Annual	Notable Items Affecting Expenses Year-to-Date
			---- Favorable ---- *WTE Replacement/Spare Parts \$65k: Timing *WTE Major Repairs \$47k: Timing of projects *Landfill Water/Sewer \$44k: Limited rain events *Recycling Payroll \$33k: Vacant position *Landfill Industrial Cleaning \$20k: Timing on cleaning events
Total Departmental Costs*	\$172,333	15%	---- Unfavorable ---- *Recycling Materials Purchased (\$50k): Market conditions - higher pricing *WTE Bypass (\$33k): Higher tons bypassed due to miner outages and summer tonnage *WTE Outside Services (\$15k): Repair of fire main leak *Recycling Major Repairs (\$15k): Loader cylinder replacement

\*excluding contingency

EBITDA Comparison			
	Current	Budget	Prior Year
Balances as of 8/31/2024	\$2,320,985	\$1,135,212	\$1,878,509

Cash Position			
	Operations	Reserves	Notes
Beginning Cash Balances	\$1,409,262	\$26,140,100	
Cash Generated	737,935	0	
Non-Operating Income	5,430	742,615	
Transfer to/from Reserves	0	0	
Capital Expenditures (Net Trade ins)	(1,047,822)	0	
Receipts from Financed Capital Leases	162,573	0	
Lease Payments	(37,310)	0	
Ending Cash Balances	1,230,068	26,882,715	

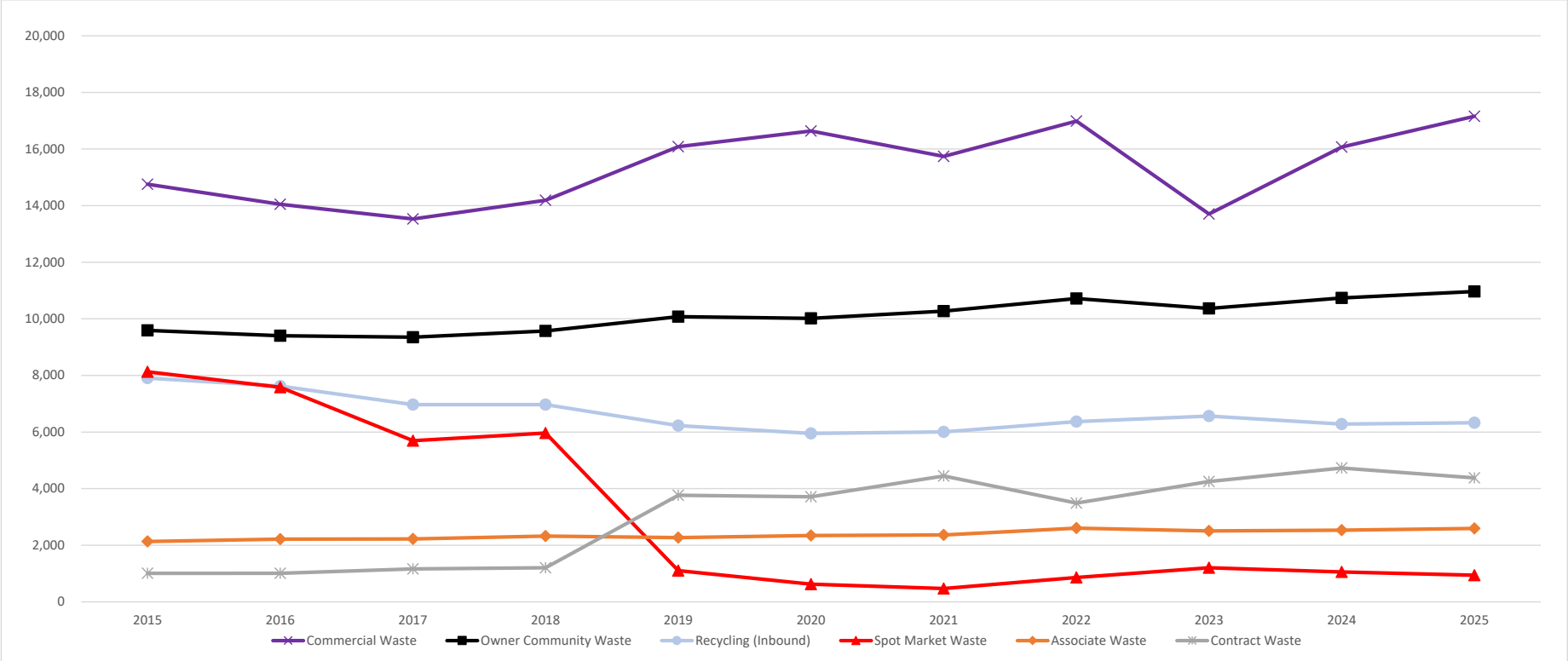
Average WTE Operations				
Month	Power Sold % Capacity	Average Boiler Availability %	Sales - MWHrs	Notes
July	88%	97%	7,946	
August	89%	98%	7,978	

Food Waste Year-to-Date Tonnage			
	Food Waste In	Food Waste Out	Food Waste Contaminates
Food Waste Tonnages	1,139	1,000	372

Recycling Markets						
Material	FY2023 YTD Average	FY2024 YTD Average	FY2025 YTD Average	Variance		Next Month Projected Prices
Cardboard	\$91	\$66	\$125	89%		\$125
Paper	4	-15	51	(447%)		54
Cans	150	201	206	2%		205
#2 Natural Plastic	1,036	549	940	71%		980
#2 Colored Plastic	437	207	254	22%		250
#1 PET Plastic	203	61	411	576%		425
Post Burn Metal	114	78	79	1%		80

# ATTACHMENT G2

ecomaine  
**Incoming Tonnage Chart**  
 Fiscal Year-to-Date Comparison as of August 31, 2024 (FY2025)



	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	Change
<b>Owner Community Waste</b>	9,590	9,403	9,351	9,569	10,075	10,013	10,270	10,714	10,369	10,738	10,966	2.1%
<b>Associate Waste</b>	2,133	2,213	2,222	2,326	2,267	2,343	2,362	2,604	2,504	2,534	2,591	2.3%
<b>Contract Waste</b>	1,008	1,012	1,165	1,203	3,764	3,715	4,446	3,489	4,249	4,728	4,378	-7.4%
<b>Commercial Waste</b>	14,752	14,048	13,528	14,189	16,081	16,636	15,740	16,984	13,706	16,068	17,157	6.8%
<b>Spot Market Waste</b>	8,128	7,582	5,694	5,966	1,101	628	471	864	1,204	1,055	941	-10.8%
<b>Total Waste</b>	35,611	34,258	31,961	33,253	33,289	33,335	33,289	34,655	32,033	35,122	36,033	2.6%
<b>Recycling (Inbound)</b>	7,906	7,622	6,970	6,970	6,230	5,951	6,005	6,368	6,566	6,282	6,331	0.8%

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# ATTACHMENT G3

ecomaine							
Statement of Revenue & Expenses							
as of August 31, 2024 (FY2025)							
Category	Fiscal Year Actuals on 08/31			Current Year To Date			FY25 & FY24
	2022	2023	2024	Actual	Budget	Variance	Variance
<b>Operating Revenues</b>							
Owner Member Tipping Fees	\$814,402	\$829,446	\$944,963	\$1,093,135	\$1,028,965	\$64,170	\$148,172
Associate Member Tipping Fees	239,565	247,687	260,648	262,294	261,292	1,003	1,647
Contract Member Tipping Fees	271,492	362,697	411,041	392,488	421,561	(29,074)	(18,553)
Commercial Tipping Fees	1,363,016	1,298,017	1,711,215	1,900,142	1,700,240	199,902	188,927
Spot Market Tipping Fees	65,878	111,098	111,238	103,998	125,028	(21,030)	(7,240)
Electrical Power Revenues	585,155	84,208	618,750	635,188	602,368	32,820	16,437
Sales of Recycled Goods	838,807	418,112	260,062	638,239	406,554	231,685	378,177
Recycling Tipping Fees	262,902	295,342	343,614	424,580	493,996	(69,416)	80,966
Other Operating Income	18,743	29,341	20,057	20,518	28,596	(8,078)	460
<b>Total Operating Revenues</b>	<b>\$4,459,959</b>	<b>\$3,675,948</b>	<b>\$4,681,587</b>	<b>\$5,470,581</b>	<b>\$5,068,600</b>	<b>\$401,981</b>	<b>\$788,994</b>
<b>Operating Expenses</b>							
Administrative Expenses	515,205	634,917	594,306	776,550	773,331	(3,219)	(182,243)
Waste-to-Energy Expenses	1,441,860	3,007,663	1,824,318	2,090,805	2,201,483	110,679	(266,487)
Recycling Expenses	493,534	565,500	408,785	569,944	528,352	(41,592)	(161,159)
Recycling (90 Blueberry) Expenses	0	0	11,362	85,270	93,679	8,409	(73,908)
Transportation	0	0	95,132	108,749	132,012	23,263	(13,616)
Landfill Expenses	286,998	399,364	262,746	227,783	302,576	74,793	34,963
Contingency	0	0	0	1,800	41,667	39,867	(1,800)
<b>Total Operating Expenses</b>	<b>\$2,737,596</b>	<b>\$4,607,443</b>	<b>\$3,196,650</b>	<b>\$3,860,900</b>	<b>\$4,073,099</b>	<b>\$212,200</b>	<b>(\$664,250)</b>
<b>Net Operating Income</b>	<b>\$1,722,363</b>	<b>(\$931,495)</b>	<b>\$1,484,938</b>	<b>\$1,609,682</b>	<b>\$995,501</b>	<b>\$614,181</b>	<b>\$124,744</b>
<b>Non-Operating Income (Expense)</b>							
Non Investment Interest	5,580	7,281	7,550	5,430	8,383	(2,952)	(2,120)
Investment Income Net of Expenses	646,985	263,077	413,203	742,615	163,333	579,281	329,411
Lease Interest Expense	(7,951)	(17,402)	(27,619)	(37,310)	(36,172)	(1,139)	(9,691)
Misc. Income	103	223	437	569	4,167	(3,598)	132
<b>Net Non-Operating</b>	<b>\$644,717</b>	<b>\$253,180</b>	<b>\$393,572</b>	<b>\$711,303</b>	<b>\$139,711</b>	<b>\$571,593</b>	<b>\$317,732</b>
<b>Net Income (EBITDA)</b>	<b>\$2,367,081</b>	<b>(\$678,315)</b>	<b>\$1,878,509</b>	<b>\$2,320,985</b>	<b>\$1,135,212</b>	<b>\$1,185,773</b>	<b>\$442,476</b>
Landfill closure & post-closure care costs	45,417	66,905	74,000	79,048	74,000	(5,048)	(5,048)
Post-retirement benefit - health Care	14,166	5,285	5,285	3,728	5,285	1,557	1,557
Depreciation & amortization	572,459	502,119	571,367	640,377	674,641	34,263	(69,010)
<b>Total Revenue Less Expenses</b>	<b>\$1,735,038</b>	<b>(\$1,252,623)</b>	<b>\$1,227,857</b>	<b>\$1,597,832</b>	<b>\$381,287</b>	<b>\$1,216,545</b>	<b>\$369,975</b>

Note: Budget column could change for some departments due to monthly allocation of expenses

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Statistical Data									
as of August 31, 2024 (FY2025)									
Category	Actual Year-to-Date			Year-to-Date FY2025				YTD vs Last YTD	
	2022	2023	2024	Actual	Budget	Variance Fav/(Unfav)		Variance Fav/(Unfav)	
						Units	%	Units	%
<b>MSW - Tons</b>									
Owner	10,714	10,369	10,738	10,966	10,553	412	4%	228	2%
Associate	2,604	2,504	2,534	2,591	2,519	72	3%	58	2%
Contract	3,489	4,249	4,728	4,378	4,728	(350)	(7%)	(350)	(7%)
Commercial	16,984	13,706	16,068	17,157	16,075	1,081	7%	1,089	7%
Spot	864	1,204	1,055	941	1,129	(188)	(17%)	(114)	(11%)
Total MSW	34,655	32,033	35,122	36,033	35,006	1,028	3%	911	3%
<b>Recycle - Tons</b>									
Inbound - MRF only	6,368	6,566	6,282	6,331	6,894	(563)	(8%)	49	1%
Outbound- Recycling (SS & SS)	5,090	5,539	5,206	5,531	5,373	159	3%	325	6%
Outbound- Loose Metal	40	68	32	43	50	(7)	(13%)	12	37%
Outbound- Post Burn	645	331	677	941	504	436	87%	263	39%
Outbound- Landfill Metal Mining	0	0	0	0	0	0	0%	0	0%
Outbound Total	5,735	5,870	5,884	6,472	5,877	595	10%	588	10%
<b>MSW - Revenue \$/Ton</b>									
Owner	\$76.02	\$79.99	\$88.00	\$99.69	\$97.50	2.19	2%	\$11.68	13%
Associate	91.99	98.91	102.87	101.22	103.73	(2.51)	(2%)	(1.65)	(2%)
Contract	77.80	85.36	86.93	89.64	89.16	0.49	1%	2.71	3%
Commercial	80.25	95.43	106.50	110.75	105.77	4.99	5%	4.25	4%
Spot	76.26	92.28	105.45	110.50	110.70	(0.20)	(0%)	5.05	5%
Total MSW	\$79.48	\$89.25	\$97.92	\$104.13	\$101.04	\$3.08	3%	\$6.21	6%
<b>Recycle - Revenue \$/Ton</b>									
All Revenue, net of rebates, per inbound tons	\$155.00	\$97.24	\$47.64	\$89.85				\$42.20	89%
All Revenue, net of rebates, per outbound tons	\$170.34	\$107.51	\$50.72	\$87.30				\$36.58	72%
S.S. Revenue, net of rebates, per inbound tons	\$136.96	\$85.79	\$53.99	\$101.36				\$47.37	88%
S.S. Revenue, net of rebates, per outbound tons	\$177.13	\$105.14	\$67.18	\$118.20				\$51.02	76%
S.S. Material Sold, per outbound tons	\$143.31	\$56.78	\$34.34	\$96.91				\$62.58	182%
All Recy. Material Sold, per outbound tons	\$147.24	\$66.03	\$38.81	\$100.56				\$61.75	159%
S.S. Average Commodity Revenue	\$96.41	\$36.80	\$13.00	\$71.47				\$58.47	450%
<b>Energy</b>									
MWH's Sold	15,349	0	14,908	15,925	15,655	269	2%	1,016	7%
\$/MWH	\$38.12	Turbine Outage	\$41.50	\$39.89	\$38.48	\$1.41	4%	(\$1.62)	(4%)
Steam Plant Capacity Factor %	95%	67%	88%	91%					
Average Boiler Availability %	99%	71%	95%	97%	94%				
Steam Plant Capacity Utilization %	97%	94%	93%	93%					
Power Capacity Factor %	86%	0%	83%	88%					
Power Sold - % of Capacity to Sell	85%	0%	83%	88%	83%				

**Steam Plant Capacity Factor %** - Steam from the two boilers as a % of the total unadjusted capacity (144,000 lbs./hour for time in period with no down time)

**Average Boiler Availability %** - Percent of hours that boilers are available to burn MSW during period - reflects time out of service for boilers due to equipment problems

**Steam Plant Capacity Utilization %** - Steam from the two boilers as a % of the adjusted capacity (144,000 lbs./hour for time in period less time not on MSW)

**Power Capacity Factor %** - Actual power produced (MWH's) by the turbine as a % of the rated capacity (14.1 MW's) for all hours in the period

**Power Sold - % of Capacity to Sell** - Power sold (MWH's) on grid as a % of the power available to sell (generation net of internal load -- 12.1 MW's) for the given time period

Summary Analysis of All Tons (Waste/Food Waste - Bulky - Recycle)

July 1, 2024 to August 31, 2024

Community	Waste/ Food Waste			Bulky/Other			Recycle		
	FY24	FY25	over/(under)	FY24	FY25	over/(under)	FY24	FY25	over/(under)
BRIDGTON	603	574	(29)	-	-	-	107	122	15
CAPE ELIZABETH	372	391	19	114	116	2	132	133	1
CASCO	213	207	(6)	-	-	-	35	32	(2)
CUMBERLAND	300	309	9	-	-	-	123	133	10
FALMOUTH	383	431	49	53	54	-	217	231	14
FREEPORT	317	335	17	97	106	9	130	129	(1)
GORHAM	523	537	14	-	-	-	231	225	(6)
GRAY	530	561	31	-	-	-	-	-	-
HARRISON	228	237	9	-	-	-	40	39	(1)
HOLLIS	229	242	13	-	-	-	56	48	(8)
LIMINGTON	303	289	(13)	-	-	-	21	16	(4)
LYMAN	296	313	16	48	53	5	36	34	(2)
NORTH YARMOUTH	141	146	5	-	-	-	67	61	(7)
PORTLAND	1,774	1,726	(48)	-	-	-	821	792	(30)
POWNAI	45	55	11	-	-	-	19	20	1
SCARBOROUGH	1,304	1,437	132	-	-	-	364	360	(4)
SOUTH PORTLAND	1,042	1,016	(26)	206	188	(18)	360	360	-
WATERBORO	431	461	30	180	227	48	63	62	-
WINDHAM	573	587	14	-	1	1	239	228	(11)
YARMOUTH	300	286	(13)	119	76	(43)	136	132	(4)
<b>Owner Member Total</b>	<b>9,906</b>	<b>10,139</b>	<b>233</b>	<b>817</b>	<b>822</b>	<b>5</b>	<b>3,197</b>	<b>3,158</b>	<b>(39)</b>
NAPLES	260	277	17	-	-	-	46	44	(3)
PARSONFIELD	153	154	1	-	-	-	17	16	(1)
SACO	1,043	1,105	62	-	-	-	289	314	25
STANDISH	631	628	(3)	53	30	(24)	85	85	-
TRI-TOWN (BALDWIN, HIRAM & PORTER)	355	366	10	38	31	(6)	34	35	2
BALDWIN	118	122	3	13	10	(2)	11	12	1
HIRAM	118	122	3	13	10	(2)	11	12	1
PORTER	118	122	3	13	10	(2)	11	12	1
<b>Associate Member Total</b>	<b>2,443</b>	<b>2,530</b>	<b>87</b>	<b>91</b>	<b>61</b>	<b>(30)</b>	<b>470</b>	<b>493</b>	<b>23</b>
ALFRED	175	182	7	-	-	-	36	28	(8)
ANDOVER	-	-	-	-	-	-	5	3	(2)
AUGUSTA	-	-	-	-	-	-	62	58	(4)
BROWNFIELD	151	138	(12)	-	-	-	18	21	2
BRUNSWICK	605	604	(1)	-	-	-	279	234	(45)
CHEBEAGUE ISLAND	60	60	-	-	-	-	19	22	3
CHELSEA	-	-	-	-	-	-	7	7	-
CORNISH	-	-	-	-	-	-	10	13	3
CUSHMAN&WAKEFIELD-UNUM RECYCLE	-	-	-	-	-	-	3	3	-
DENMARK	180	172	(8)	-	-	-	20	19	(1)
DM&J RECYCLING	-	-	-	-	-	-	105	99	(6)
ELIOT	85	78	(8)	65	69	5	-	-	-
FRYE ISLAND	79	81	2	-	-	-	18	16	(2)
FRYEBURG	-	-	-	-	-	-	46	39	(7)
GREENLAND, NH	-	-	-	-	-	-	53	53	-
KENNEBUNKPORT RECYCLING	-	-	-	-	-	-	85	96	10
KITTERY	267	269	2	-	-	-	-	-	-
LIMERICK	304	312	8	35	33	(2)	17	14	(2)
LIVERMORE FALLS	80	85	5	-	-	-	12	13	1
MAINE MEDICAL RECYCLE	-	-	-	-	-	-	39	43	4
MONMOUTH	-	-	-	-	-	-	47	41	(6)
MOUNT VERNON	-	-	-	-	-	-	20	14	(6)
NEWINGTON	-	-	-	-	-	-	13	11	(2)
NORTH HAVEN	-	-	-	-	-	-	27	16	(11)
OHSTT	578	576	(3)	-	-	-	42	45	2
OLD ORCHARD	-	-	-	-	-	-	153	184	31
OTISFIELD	-	-	-	-	-	-	11	17	6
READFIELD/WAYN	-	-	-	-	-	-	42	44	2
ROCKLAND	828	410	(417)	-	-	-	31	54	22
SANFORD	-	-	-	6	-	(6)	219	222	3
SHAPLEIGH	-	-	-	-	-	-	25	26	1
TRI-COUNTY	187	210	23	-	-	-	-	-	-
USM GORHAM RECYCLE PO 61007768	-	-	-	-	-	-	6	3	(3)
USM PORTLAND RECYCLE	-	-	-	-	-	-	9	7	(2)
VINALHAVEN	-	-	-	-	-	-	33	36	3
WESTBROOK	840	878	38	-	-	-	268	257	(11)
WOOLWICH	203	213	10	-	-	-	30	30	-
YORK HOSP RECYCLE	-	-	-	-	-	-	6	-	(6)
<b>Contract Member Total</b>	<b>4,623</b>	<b>4,269</b>	<b>(354)</b>	<b>106</b>	<b>103</b>	<b>(3)</b>	<b>1,814</b>	<b>1,784</b>	<b>(30)</b>
<b>Commercial Total</b>	<b>15,076</b>	<b>16,546</b>	<b>1,470</b>	<b>991</b>	<b>611</b>	<b>(380)</b>	<b>801</b>	<b>896</b>	<b>95</b>
<b>Spot Market Total</b>	<b>1,055</b>	<b>941</b>	<b>(114)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

Community
<b>Grand Totals</b>

Waste/ Food Waste		
FY24	FY25	over/(under)
33,103	34,425	1,322

Bulky/Other		
FY24	FY25	over/(under)
2,005	1,597	(408)

Recycle		
FY24	FY25	over/(under)
6,282	6,331	49

# ATTACHMENT G6

## Historical Generation Summary

Month / Year	Facility Availability	On Peak KWHs	Off Peak KWHs	Total KWHs	On Peak Rate	Off Peak Rate	Electricity Revenues	ISONE Market Revenues
Mar-21	93%	3,637,068	4,018,641	7,655,709	\$0.03838	\$0.03223	\$347,538	\$348,376
Apr-21	79%	3,167,462	3,165,373	6,332,835	\$0.02977	\$0.02493	\$247,666	\$236,934
May-21	97%	3,558,279	4,299,048	7,857,327	\$0.02448	\$0.02018	\$252,146	\$271,143
Jun-21	99%	3,754,920	4,028,582	7,783,502	\$0.02671	\$0.02021	\$260,522	\$363,456
Jul-21	99%	3,525,061	4,092,697	7,617,758	\$0.03434	\$0.02439	\$295,638	\$353,895
Aug-21	99%	3,538,586	4,193,064	7,731,650	\$0.03284	\$0.02342	\$289,517	\$450,994
Sep-21	96%	3,272,074	4,011,355	7,283,429	\$0.02795	\$0.01973	\$244,362	\$411,685
Oct-21	89%	3,076,541	3,896,697	6,973,238	\$0.02736	\$0.02061	\$237,318	\$462,134
Nov-21	89%	3,071,082	3,754,222	6,825,304	\$0.03664	\$0.03030	\$296,374	\$453,836
Dec-21	97%	3,569,213	3,901,393	7,470,606	\$0.05091	\$0.04109	\$414,050	\$575,306
Jan-22	99%	3,246,438	4,011,852	7,258,290	\$0.06250	\$0.05177	\$481,992	\$1,132,385
Feb-22	100%	2,800,780	3,130,270	5,931,050	\$0.06020	\$0.04945	\$390,813	\$773,897
Mar-22	88%	2,894,187	3,243,794	6,137,981	\$0.04251	\$0.03402	\$301,421	\$455,995
Apr-22	49%	0	0	0	\$0.03023	\$0.02167	\$49,621	\$49,621
May-22	76%	0	0	0	\$0.02372	\$0.01818	\$49,621	\$49,621
Jun-22	66%	0	0	0	\$0.02619	\$0.01870	\$42,104	\$42,104
Jul-22	73%	0	0	0	\$0.03354	\$0.02288	\$42,104	\$42,104
Aug-22	69%	0	0	0	\$0.03208	\$0.02191	\$42,104	\$42,104
Sep-22	90%	0	0	0	\$0.02620	\$0.01847	\$42,104	\$42,104
Oct-22	70%	2,493,538	2,962,721	5,456,259	\$0.02537	\$0.01859	\$175,656	\$347,128
Nov-22	85%	3,153,079	3,462,983	6,616,062	\$0.03587	\$0.02736	\$268,645	\$494,326
Dec-22	96%	3,343,379	4,285,470	7,628,849	\$0.05136	\$0.03885	\$402,042	\$527,583
Jan-23	97%	3,343,000	4,304,067	7,647,067	\$0.06588	\$0.05442	\$518,354	\$441,880
Feb-23	100%	3,301,892	3,602,227	6,904,119	\$0.06357	\$0.05211	\$459,274	\$539,481
Mar-23	97%	3,651,344	3,779,512	7,430,856	\$0.05495	\$0.04392	\$444,741	\$335,746
Apr-23	77%	2,552,879	3,350,607	5,903,486	\$0.03631	\$0.02709	\$253,929	\$239,590
May-23	94%	3,572,163	4,200,070	7,772,233	\$0.03004	\$0.02110	\$275,739	\$269,228
Jun-23	99%	3,745,989	4,015,543	7,761,532	\$0.03178	\$0.02137	\$265,686	\$313,292
Jul-23	92%	2,878,886	4,263,236	7,142,122	\$0.04231	\$0.02850	\$301,038	\$338,568
Aug-23	98%	3,741,858	4,024,376	7,766,234	\$0.04036	\$0.02630	\$317,713	\$266,745
Sep-23	96%	3,080,842	4,162,602	7,243,444	\$0.03082	\$0.02064	\$239,104	\$265,036
Oct-23	75%	2,585,513	3,130,941	5,716,454	\$0.03121	\$0.02211	\$199,664	\$199,233
Nov-23	98%	3,638,161	4,400,318	8,038,479	\$0.04563	\$0.03475	\$380,275	\$374,895
Dec-23	98%	3,308,779	4,664,154	7,972,933	\$0.06618	\$0.05424	\$532,986	\$363,008
Jan-24	98%	3,631,689	4,112,841	7,744,530	\$0.09944	\$0.08915	\$787,680	\$587,204
Feb-24	98%	3,508,610	3,860,855	7,369,465	\$0.09421	\$0.08488	\$716,265	\$316,881



Historical Generation Summary

Month / Year	Facility Availability	On Peak KWHs	Off Peak KWHs	Total KWHs	On Peak Rate	Off Peak Rate	Electricity Revenues	ISONE Market Revenues
Mar-24	100%	3,362,900	4,205,474	7,568,374	\$0.05100	\$0.04046	\$400,666	\$238,505
Apr-24	69%	2,601,064	3,003,548	5,604,612	\$0.03358	\$0.02559	\$213,390	\$182,238
May-24	95%	3,724,181	4,432,706	8,156,887	\$0.02731	\$0.01934	\$249,383	\$278,020
Jun-24	93%	3,151,294	4,319,648	7,470,942	\$0.02905	\$0.01960	\$239,965	\$320,020
Jul-24	97%	3,668,426	4,277,693	7,946,119	\$0.03958	\$0.02674	\$325,712	\$425,049
Aug-24	98%	3,620,539	4,357,883	7,978,422	\$0.03763	\$0.02454	\$309,475	\$339,422
Total for contract period							\$12,604,399	\$14,560,771